

# Electronics Product Sales Report



Entry By: Pankaj Namekar



\$34.47M

Total Sales



178K

Total Order



209K

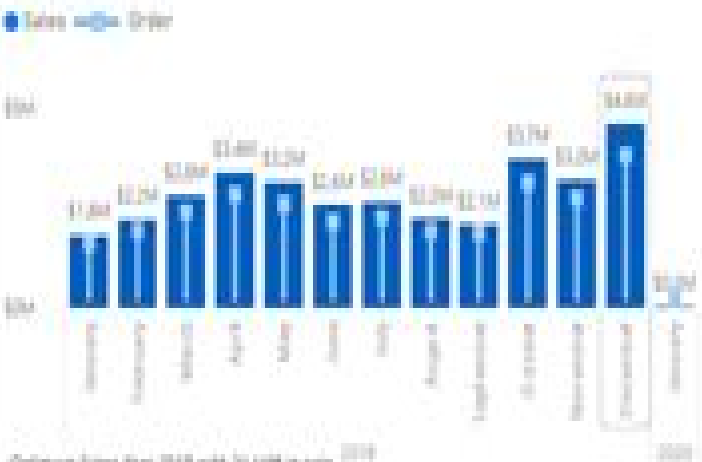
Unit Sold



2.65M

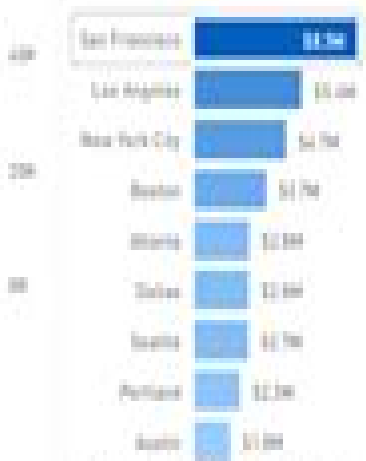
Monthly Avg Sales

Sales by Month



-Optimum Sales Year 2019 with 24.4M in sales  
-Optimum Sales Month Dec-2019 with 14.5M sales (15.10% of total sales)  
-Dec-2019 sales are more as Year ending company running with special discount and offers

Sales by City



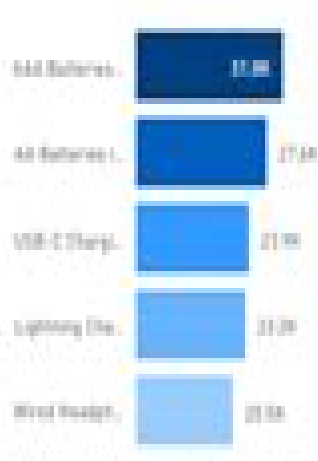
-Top city by sales San Francisco 11.5M (33% of total sales)

Sales by Product



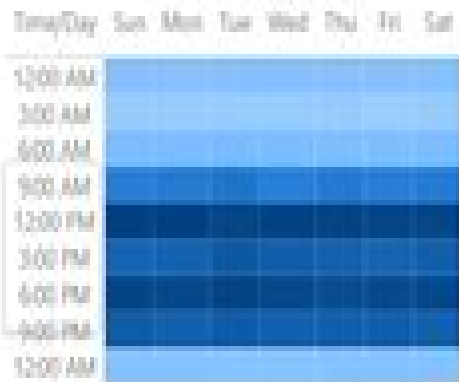
-MacBook pro is top contributor for total sales followed by iPhone 31% of total sales from Apple product

Top 5 Product by Unit Sold



-AAA Batteries, AA Batteries are top contributor for unit sold

Optimum Sale Time



-Between 11 AM to 11 PM & 11PM-2PM During this time sales will be further boosted by advertising and customer targeting depending on their interests.  
-More sales were recorded between the hours of 12 PM and 12PM and 4 PM and 7 PM, both the time period today hours

Product Analysis



Top 5 Best Selling Product Combo

| Product Combo                        | Order |
|--------------------------------------|-------|
| iPhone, Lightning Charging Cable     | 1999  |
| Google Phone, USB-C Charging Cable   | 2214  |
| iPhone, Wired Headphones             | 122   |
| Yosemite Phone, USB-C Charging Cable | 436   |
| Google Phone, Wired Headphones       | 436   |

-iPhone & Lightning charging cable is the top best-selling combo followed by Google phone & USB C charging cable.  
-In most of the combo phone (iPhone, Google Phone) is present

# Sales Report For Electronic Security

**JG Myers**



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