# Salesforce Admin Exam Study Guide

Prepare for your Salesforce Administrator Credential

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#### Question Breakdown Estimate:

Testing is being based on the following percent translated to number of questions. (anything above .5 is rounded up. Below .49 is rounded down)

Organizational Setup 3% @ 2 questions
User Setup 7% @ 4 questions
Security and Access 13% @ 8 questions
Standard and Custom Objects 14% @ 8 questions
Sales and Marketing Applications 14% @ 8 questions
Service and Support Applications 13% @ 8 questions
Activity Management and Collaboration 3% @ 2 questions
Data Management 10% @ 6 questions
Analytics—Reports and Dashboards 10% @ 6 questions
Workflow/Process Automation 8% @ 5 questions
Desktop and Mobile Administration 3% @ 2 questions
AppExchange 2% @ 1 question

#### **Exam Outline and Trailhead Links**

#### Standard and Custom Objects - 14%

- Describe the standard object architecture and relationship model.
- Explain how to create, delete, and customize fields and page layouts on standard and custom objects, and understand the implications of deleting fields.
- Given a scenario, determine how to create and assign page layouts, record types, and business processes for custom and standard objects.

#### Exam/Confidence Score:

# **Salesforce Admin Study Guide**

**Wolfgang Guggemos** 

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