



# Operating Revenue Report

○ Africa ● AsiaPac ○ Europe ○ NthAmerica ○ SthAmerica

Region 2014 2015 2016 2017 2018 2019

Expense Trend vs

Africa	1,155	1,089	1,011	974	910	875
AsiaPac	1,592	1,486	1,429	1,378	1,308	1,267
Europe	1,569	1,452	1,384	1,311	1,276	1,243
NthAmerica	1,749	1,672	1,590	1,534	1,469	1,417
SthAmerica	740	717	701	648	608	573
Group	6,805	6,417	6,105	5,846	5,570	5,375

Revenue Trend vs

Expense vs Revenue YOY

2014 2015 2016 2017 2018 2019



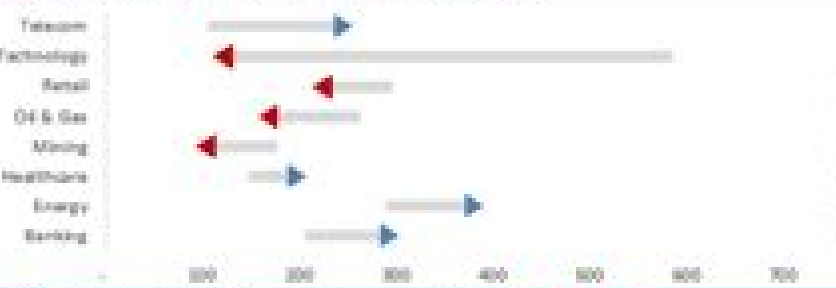
## Expenses by Region YOY



## Sales v Expenses YOY & Trend



## Operational Effectiveness by Department



## Sales Volumes Trend CY v PY



## Change in Sales Volumes FY

DOWN UP

## Sales Volumes FY Data CY v PY

Desc	Trend	PY	2014-15	2015-16	2016-17	2017-18	2018-19
Comodities	▲	▲	18.0	9.0	11.0	9.0	20.0
Corporate	▲	▲	12.0	9.0	6.0	22.0	16.0
Equity	▲	▲	12.0	8.0	7.0	12.0	6.0
FOREX	▲	▲	10.0	10.0	19.0	19.0	8.0
Insurance	▲	▲	11.0	16.0	18.0	7.0	31.0
Invntment	▲	▲	15.0	15.0	8.0	14.0	6.0



45%  
Increase in funding to the Gramsc Bank.

45%  
Increase to help to fund employment in rural areas.

64%  
Increase in funding to fund clean air initiatives.

## Risks by Department YOY

## Telr 1 Client % CY V PY

## Community

## Social

## Environment

# Sample Dashboard Reports In Excel

**G Orfield**



## **Sample Dashboard Reports In Excel:**

Balanced Scorecards and Operational Dashboards with Microsoft Excel Ron Person, 2010-08-26 Created in Excel  
balanced scorecards enable you to monitor operations and tactics while operational dashboards is a set of indicators regarding the state of a business metric or process both features are in high demand for many large organizations This book serves as the first guide to focus on combining the benefits of balanced scorecards operational dashboards performance managements and data visualization and then implement them in Microsoft Excel *Data Visualization with Excel Dashboards and Reports* Dick Kusleika, 2021-02-04 Large corporations like IBM and Oracle are using Excel dashboards and reports as a Business Intelligence tool and many other smaller businesses are looking to these tools in order to cut costs for budgetary reasons An effective analyst not only has to have the technical skills to use Excel in a productive manner but must be able to synthesize data into a story and then present that story in the most impactful way Microsoft shows its recognition of this with Excel In Excel there is a major focus on business intelligence and visualization Data Visualization with Excel Dashboards and Reports fills the gap between handling data and synthesizing data into meaningful reports This title will show readers how to think about their data in ways other than columns and rows Most Excel books do a nice job discussing the individual functions and tools that can be used to create an Excel Report Titles on Excel charts Excel pivot tables and other books that focus on Tips and Tricks are useful in their own right however they don't hit the mark for most data analysts The primary reason these titles miss the mark is they are too focused on the mechanical aspects of building a chart creating a pivot table or other functionality They don't offer these topics in the broader picture by showing how to present and report data in the most effective way What are the most meaningful ways to show trending How do you show relationships in data When is showing variances more valuable than showing actual data values How do you deal with outliers How do you bucket data in the most meaningful way How do you show impossible amounts of data without inundating your audience In Data Visualization with Excel Reports and Dashboards readers will get answers to all of these questions Part technical manual part analytical guidebook this title will help Excel users go from reporting data with simple tables full of dull numbers to creating hi impact reports and dashboards that will wow management both visually and substantively This book offers a comprehensive review of a wide array of technical and analytical concepts that will help users create meaningful reports and dashboards After reading this book the reader will be able to Analyze large amounts of data and report their data in a meaningful way Get better visibility into data from different perspectives Quickly slice data into various views on the fly Automate redundant reporting and analyses Create impressive dashboards and What If analyses Understand the fundamentals of effective visualization Visualize performance comparisons Visualize changes and trends over time

Beginning Excel Services Liviu Asnash, Eran Megiddo, Craig Thomas, 2007-03-07 Written by Microsoft's lead developers of Excel Services this book shares their insights into the benefits and usage of Excel's new server technology so that you can

solve business problems You ll learn what Excel Services is for and how it is used how to deploy an evaluation copy of the server and effectively administer it and gain an understanding of how the server works You ll also get step by step guidelines for using the server in each of the scenarios for which it was designed

#### **SAP BusinessObjects Dashboards 4.0**

**Cookbook** David Lai,Xavier Hacking,2011-05-23 Over 90 simple and incredibly effective recipes for transforming your business data into exciting dashboards with SAP BusinessObjects Dashboards 4 0 Xcelsius with this book and eBook

Learning SAP BusinessObjects Dashboards Taha M. Mahmoud,2015-06-29 SAP BusinessObjects Dashboards is a leading Business Intelligence and reporting tool that provides you with a real time understanding of your business with agile visualizations Starting with an introduction to Dashboards and its benefits the book slowly moves on to explain the dashboard creation process After this you will learn how to add charts single value components maps selectors and other third party plugins to the existing dashboards Furthermore it shares many best practices and will also help you to connect your dashboard to real data by establishing a data connection to a data source You can also explore more about mobile BI and learn how to create dashboards for mobile devices By the end of the book you will be able to prepare plan and design interactive dashboards based on your business requirements using this cutting edge BI tool

#### **Microsoft Power BI**

**Dashboards Step by Step** Errin O'Connor,2018-10-05 Your hands on guide to building effective Power BI dashboards Expand your expertise and teach yourself how to create world class Power BI business analysis dashboards that bring data to life for better decision making If you re an experienced business intelligence professional or manager you ll get all the guidance examples and code you need to succeed even if you ve never used Power BI before Successfully design architect and implement Power BI in your organization Take full advantage of any Microsoft Power BI platform including Power BI Premium Make upfront decisions that position your Power BI project for success Build rich live dashboards to monitor crucial data from across your organization Aggregate data and data elements from numerous internal and external data sources Develop dynamic visualizations including charts maps and graphs Bring data to life with stunning interactive reports Ensure dashboard security and compliance Drive user adoption through effective training

#### Essential SharePoint® 2007

Jamison,2007-09 **Building Dashboards with Microsoft Dynamics GP 2016** Belinda Allen,Mark Polino,2017-03-10

Learn to build professional and powerful dashboards with Microsoft Dynamics GP and Excel About This Book This book provides a core foundation for you to understand the ever changing Microsoft Power BI Through this book you ll understand how data flows and is secured between Microsoft Dynamics GP and Microsoft Excel You ll see how to create amazing dashboards using various tools such as Excel 2016 Power BI Jet Express and more Who This Book Is For This book is geared up for analysts and accountants keen on building and maintaining professional dashboards with Microsoft Excel 2016 for Microsoft Dynamics GP 2016 data and building financials with visuals using the New Jet Reports Express Tool for Dynamics GP An introduction is provided for those who want to maintain dashboards in Microsoft Power BI What You Will Learn Use

GP Data in Excel 2016 in a meaningful way Build basic financial statements using Jet Reporting Express including visualizations Understand the foundation of Power BI and its components Get and maintain data from Dynamics GP in Power BI Find out how to use the Power BI Query Editor the Get and Transform feature in Excel 2016 Format basic visualizations to get better insights Understand Jet Reports Express which is used to create basic financial statements Use the new Dynamics GP features such as OData and adding Power BI tiles on the home page In Detail Microsoft Dynamics GP is a complete ERP solution that is extremely beneficial for small to midsize organizations in helping them grow exponentially The book shows you in detail how to build great looking dashboards with Microsoft Dynamics GP that enhance a company s decision making processes This guide will take you from the basics of setting up and deploying to creating secure refreshable Excel reports Using a whole host of tools available within Microsoft Dynamics GP and Excel this tutorial will show you how to visualize your data using simple conditional formatting techniques and easy to read charts and allow you to make your data interactive with slicers We will also cover core topics such as Business Analyzer Microsoft SQL Reporting services reports BI360 and more You will find out to use Power BI share and refresh data and dashboards in Power BI and use Power BI Query Editor By the end of this book you will have all the information required to build interactive dashboards using Dynamics GP Style and approach The book takes a step by step approach and contains real world examples that provide the building blocks to create engaging dashboards This practical guide is all about doing Get your data open up Excel and go

**Beginning SharePoint 2007** Amanda Murphy,Shane Perran,2011-08-08 Microsoft Office SharePoint Server 2007 has improved and changed dramatically over previous versions of the product The capabilities of the platform have expanded greatly with the inclusion of an automated workflow engine web content management capabilities and a vast number of document management enhancements However the value of this tool to an enterprise will depend primarily on the ability of individuals in the organization to understand the features and capabilities of the platform and effectively map those to specific business requirements This book is designed to mentor and coach business and technical leaders in an organization on the use of SharePoint to address critical information management problems It gives detailed descriptions and illustrations of the product s functionality and also includes realistic usage scenarios to provide contextual relevance and a personalized learning experience to the reader The mission of this book is to provide extensive knowledge to information workers and site managers that will empower them to become SharePoint Application champions in the organization This book should be the premiere handbook of any active or aspiring SharePoint expert To complete the exercises in this book you should have a basic comfort level using Microsoft Office application to create content and a general understanding of how to interact with a web site through the browser This book is intended as a starting point for any SharePoint 2007 user whether that user has never used SharePoint before or has some familiarity with a previous version and just wants to understand the differences with the new release

**Office User Guide for MicroStrategy 9.2.1m** MicroStrategy Product Manuals

Staff, MicroStrategy Product Manuals, 2011-12-20      **Office User Guide for MicroStrategy 10** MicroStrategy Product Manuals, 2015-06-04      **Office User Guide for MicroStrategy 9. 3. 1** MicroStrategy Product Manuals, MicroStrategy, 2013-04-30      **Microsoft SharePoint** Scot P. Hillier, 2007-12-27 Microsoft SharePoint Building Office 2007 Solutions in VB 2005 is the third edition of Scot Hillier's market leading SharePoint book. The new version includes extensive updates from the previous editions with a complete focus on SharePoint 2007 and its integration with the 2007 Microsoft Office System. This edition also features new approaches for using SharePoint to improve business efficiency plus new workflow solutions for SharePoint and BizTalk as well as a brand new chapter on building a SharePoint solution from start to finish. With this book you'll gain intermediate level guidance to design and deploy business solutions based on Microsoft SharePoint 2007 technologies. And Hillier carefully defines the business cases and scenarios for these new technologies. He reviews the installation configuration and administration of business solutions based on Microsoft SharePoint technologies and provides programming instruction guidance and examples for custom web parts and solutions.

**Dashboards That Deliver** Andy Cotgreave, Amanda Makulec, Jeffrey Shaffer, Steve Wexler, 2025-09-23 A comprehensive guide to building and deploying dashboards that deliver. **Dashboards That Deliver: How to Design, Develop, and Deploy Dashboards That Work** teaches you a complete process of dashboard creation from the initial spark through discovery and prototyping to release and maintenance. Its guidance addresses the human and social factors in making successful dashboards. You'll learn how to apply the process whether you're a sole data analyst or the head of business intelligence in a large enterprise. Also included are over a dozen detailed chapters featuring real world dashboards from different industries: healthcare, transportation, etc., departments: finance, marketing, human resources, and platforms: print, desktop, cellphone, etc. There are dashboards designed for different audiences including one that has had 2.5 billion views. Each one has a unique creation story you can learn from and apply. The expert authors have a combined fifty plus years of hands-on experience helping people in hundreds of organizations build effective dashboards. They have seen multiple successes and failures bringing their own stories and empathy to help readers survive and thrive in a rapidly changing data landscape. You'll learn to understand the needs of your users and apply those to the language of data analytics. Create wireframes and mockups to make the most efficient user experience. Choose the appropriate data visualizations for each purpose. Release and then measure the success of your dashboard implementation. How AI might change how dashboards are developed. Whether you are a Chief Data Officer, Head of Business Intelligence, or a data analyst, this book will help you succeed in sharing actionable data informed insights.

**Professional Office Business Application Development** Steve Fox, Bill Sheldon, 2008-11-13 Office Business Application (OBA) development is new and growing at a rapid pace as large companies discover its importance. This book provides you with insight into how organizations can leverage OBA. You'll go on an in-depth journey to learning how to use various tools to bridge the gap between business data and the people who need it. Plus you'll gain an extensive

understanding on building and deploying OBA via a common scenario and that is broken down so that you can learn each component

*Real World SharePoint 2007* Robert Bogue, Adam Buenz, Andrew Connell, Stacy Draper, Luis Du Solier Grinda, Todd Klindt, Jason Medero, Dustin Miller, Shane Perran, Joris Poelmans, Heather Solomon, Nick Swan, Jan Tielens, Mike Walsh, Shane Young, 2011-05-04 SharePoint is central to the Microsoft Office and developer platform and at seventy five million licenses sold is the fastest growing server product at Microsoft This book is an anthology of the best thinking on critical SharePoint 2007 topics by a dozen SharePoint MVPs the best and the most recognized experts in the field Topics covered include but are not limited to branding business data connector classified networks forms based authentication InfoPath and SharePoint installation and zones and alternate access mapping

**MCTS Microsoft Office SharePoint Server 2007 Configuration Study Guide** James Pyles, 2011-01-11 Qualified SharePoint administrators are in demand and what better way to show your expertise in this growing field than with Microsoft's new MCTS Microsoft Office SharePoint Server 2007 Configuration certification Inside find everything you need to prepare for exam 70 630 including full coverage of exam topics such as configuring content management managing business intelligence and more as well as challenging review questions real world scenarios practical exercises and a CD with advanced testing software For Instructors Teaching supplements are available for this title

**Microsoft SharePoint Server 2007 Bible** Wynne Leon, Wayne Tynes, Simeon Cathey, 2007-06-12 Provides information on using Microsoft SharePoint to create Office compatible Web sites intranets and portals and manage business records

Quality in Healthcare Corinne M. Karuppan, Nancy E. Dunlap, Robert Cavagnol, 2025-05-15 Master Lean Six Sigma Skills to Improve Quality Across Healthcare Settings Through a fully integrated Lean Six Sigma project approach students build confidence using quality tools dashboards and data analysis to lead measurable change A continuous case study reinforces concepts through practical A3 reporting while Excel tutorials career tips and video recorded interviews with healthcare professionals make learning dynamic relevant and applied to real settings With a focus on patient safety ethics and leadership this resource examines quality improvement challenges for today and tomorrow's healthcare leaders Key Features Builds a quality mindset around the DMAIC framework with tools dashboards A3 reporting and a Lean Six Sigma Toolkit Prepares students to lead quality improvement efforts across healthcare settings and pursue Lean Six Sigma certification for career advancement Features Excel tutorials FAQs numerous end of chapter problems learning activities and a continuous case study to reinforce hands on learning Written by healthcare and operations experts with deep academic clinical and leadership experience across diverse settings Instructor Resources include an Instructor's Manual PowerPoint slides a Test Bank and more

*Mastering Microsoft Power BI* Greg Deckler, Brett Powell, Leon Gordon, 2022-06-30 Plan design develop and manage robust Power BI solutions to generate meaningful insights and make data driven decisions Purchase of the print or Kindle book includes a free eBook in the PDF format Key Features Master the latest dashboarding and reporting features of Microsoft Power BI Combine data from multiple sources

create stunning visualizations and publish Power BI apps to thousands of users

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**Book Description** Mastering Microsoft Power BI Second Edition provides an advanced understanding of Power BI to get the most out of your data and maximize business intelligence This updated edition walks through each essential phase and component of Power BI and explores the latest most impactful Power BI features Using best practices and working code examples you will connect to data sources shape and enhance source data and develop analytical data models You will also learn how to apply custom visuals implement new DAX commands and paginated SSRS style reports manage application workspaces and metadata and understand how content can be staged and securely distributed via Power BI apps Furthermore you will explore top report and interactive dashboard design practices using features such as bookmarks and the Power KPI visual alongside the latest capabilities of Power BI mobile applications and self service BI techniques Additionally important management and administration topics are covered including application lifecycle management via Power BI pipelines the on premises data gateway and Power BI Premium capacity By the end of this Power BI book you will be confident in creating sustainable and impactful charts tables reports and dashboards with any kind of data using Microsoft Power BI

**What you will learn**

- Build efficient data retrieval and transformation processes with the Power Query M language and dataflows
- Design scalable user friendly DirectQuery import and composite data models
- Create basic and advanced DAX measures
- Add ArcGIS Maps to create interesting data stories
- Build pixel perfect paginated reports
- Discover the capabilities of Power BI mobile applications
- Manage and monitor a Power BI environment as a Power BI administrator
- Scale up a Power BI solution for an enterprise via Power BI Premium capacity

**Who this book is for** Business Intelligence professionals and intermediate Power BI users looking to master Power BI for all their data visualization and dashboarding needs will find this book useful An understanding of basic BI concepts is required and some familiarity with Microsoft Power BI will be helpful to make the most out of this book



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