

## Sales Manager Dashboard

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### Test Dashboard



### Pipeline Metrics



### Sales Leaderboard

Sales Rep Leader Board

Opportunity Owner	Total Closed	Avg Deal
Kasey Central	\$51K	\$27K
Ely East	\$68K	\$23K
Bill West	\$82K	\$20K
Ricky East	\$64K	\$16K
Cindy Central	\$44K	\$15K
Wendy West	\$23K	\$12K
<b>Total</b>	<b>\$382K</b>	

Win Percentage in %: 47

### Closed Business



### Product Pipeline by Quarter



### Win Rate Leaderboard

Win Rate By Rep

Opportunity Owner	Close Rate
Cindy Central	100
Kasey Central	50
Bill West	44
Ricky East	40
Wendy West	42
Wendy West	50

# Salesforce Crm User Guide

**Robert R. Moeller**



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