

TOP 5 TIPS FOR RUNNING A SUCCESSFUL CONSTRUCTION COMPANY



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Running A Successful Construction Company

David Gerstel



Running A Successful Construction Company:

Building a Successful Construction Company Paul Netscher, 2014-08-08 How you can make your construction company more profitable A must read before you price your next project Many construction companies fail despite the hard work and knowledge of their managers and owners Some companies even start well earning good profits building successful projects and the company grows only for it all to come crashing down often leaving a mountain of debts behind So why do construction companies fail Is it due to bad luck This book explores important aspects of managing a construction company that impact its success and profitability Obviously managers should have an understanding of running a business as well as the appropriate technical skills But it s usually more than this The chapters in this book focus on the importance of selecting the right project how to find projects tendering correctly winning the project delivering the project avoiding unnecessary costs increasing revenue financial and contractual controls managing the company the importance of good people growing the company and ensuring the company has a good reputation The chapters are set out in an easy to read format filled with practical tips which provide a step by step guide to growing profits remaining profitable and running a successful construction company

Running a Successful Construction Company David Gerstel, 2002-11-01 Are you a builder looking to transition your hands on skills into a successful construction company *Running a Successful Construction Company* by David Gerstel is your essential guide to navigating the complexities of running a construction business Drawing on decades of experience in both remodeling and new construction Gerstel demystifies the everyday challenges contractors face making it easier for you to thrive in the industry Whether you re just starting or looking to enhance your existing operations *Running a Successful Construction Company* is acknowledged as the leading resource in its field Equip yourself with the knowledge and skills necessary to take your construction business to the next level Key Features Comprehensive Insights Gain a deep understanding of the essential elements of running a construction business from finance and legal considerations to managing projects and client relationships Real World Solutions Written by a builder for builders this book addresses the unique challenges you ll encounter providing practical strategies and tips that you can implement immediately Visual Guidance Featuring 50 color photos and drawings the book offers visual aids to reinforce key concepts and inspire your business practices Proven Techniques Learn from the experiences of a highly respected and successful construction operator who has built a thriving business Gerstel shares his best practices for effective project management cost control and customer satisfaction

The Builder's Guide to Running a Successful Construction Company David Gerstel, 2002-10-10 Practical simple record keeping contracts bidding management for the small contractor Annotation copyrighted by Book News Inc Portland OR *Managing the Profitable Construction Business* Thomas C. Schleifer, Kenneth T. Sullivan, John M. Murdough, 2014-02-21 Take control of your construction contracting business and manage it through the natural highs and lows of the construction market Learn from a team of construction business veterans led by Thomas C

Schleifer who is commonly referred to as a construction business turnaround expert due to the number of construction companies he has rescued from financial distress His financial acumen combined with his practical hands on experience has made him a sought after private consultant His experience and no nonsense philosophy have truly given him a unique perspective Important topics covered include Understanding the primary areas of construction business failure in the next decade Minimizing business risk with real world examples Developing a positive and competent management attitude and strategy Discover how to maneuver through this complicated and risky industry by using the authors research and proven success strategies to sustain and grow your business

How to Open and Operate a Financially Successful Construction Company Tanya R. Davis, 2007 Book worksheets and checklists for planning starting and running day to day operations You will get dozens of other valuable timesaving tools of the trade that every entrepreneur should have While providing detailed instruction and examples the author help you find a location and business name that will bring success take you through the process of drawing up a winning business plan the Companion CD ROM has the actual business plan you can use in MS Word TM and teach you how to start and manage your construction company You will find guidance on obtaining licenses and permits drawing up contracts hiring subcontractors meeting governmental regulations attracting new clients and referrals applying for financing tracking utilities employing basic cost control systems dealing with pricing issues and staying ahead of the competition You will avoid trial by error when setting up equipment layouts meeting legal and IRS requirements and tapping into the best sales and marketing techniques and pricing formulas The book will even help you set up computer systems to save time and money teach you how to hire and keep a qualified professional staff use the best computer software network with publishers and associations do your own sales planning customer service keep your own books compile monthly profit and loss statements and prepare taxes You will become adept at media planning pricing and public relations You will be able to manage and train employees motivate workers generate high profile public relations and publicity and learn low cost marketing ideas and low cost ways to satisfy customers and build sales You will learn how to keep bringing customers back and build referrals the secret of continued success as well as getting thousands of great tips and useful guidelines The manual delivers literally hundreds of innovative demonstrated ways to operate and streamline your business Learn new ways to make your operation run smoother and increase performance shut down waste reduce costs and increase profits The secret of continued success as well as getting thousands of great tips and useful ideas In addition you will appreciate the valuable CD ROM resource in your daily activities as a source of ready to use forms templates worksheets business plan surveys letters web site resources everything you will need to get up and running We also went the extra mile and spent an unprecedented amount of time researching interviewing e mailing and communicating with hundreds of today s most successful construction company executives Aside from learning the basics you will be privy to their secrets and proven successful ideas Instruction is great but advice from experts is even better and the construction experts chronicled in this

book are earning a great deal of money for their expertise *Broken Buildings, Busted Budgets* Barry B. LePatner, 2008-09-15 Across the nation construction projects large and small from hospitals to schools to simple home improvements are spiraling out of control Delays and cost overruns have come to seem normal even as they drain our wallets and send our blood pressure skyrocketing In *Broken Buildings Busted Budgets* prominent construction attorney Barry B. LePatner builds a powerful case for change in America's sole remaining mom and pop industry an industry that consumes 1.23 trillion and wastes at least 120 billion each year With three decades of experience representing clients that include eminent architects and engineers as well as corporations institutions and developers LePatner has firsthand knowledge of the bad management ineffective supervision and insufficient investment in technology that plagues the risk averse construction industry In an engaging and direct style he here pinpoints the issues that underlie the industry's woes while providing practical tips for anyone in the business of building including advice on the precise language owners should use during contract negotiations Armed with *Broken Buildings Busted Budgets* everyone involved in the purchase or renovation of a building or any structure from homeowners seeking to remodel to civic developers embarking on large scale projects has the information they need to change this antiquated industry one project at a time LePatner describes what is wrong with the current system and suggests ways that architects can help by retaking their rightful place as master builders Fred A. Bernstein Architect Magazine Every now and then a major construction project is completed on time and on budget Everyone is amazed Barry LePatner thinks this exception should become the rule A swift kick to the construction industry James R. Hagerty Wall Street Journal **Managing the Profitable Construction Business** Thomas C. Schleifer, Kenneth T. Sullivan, John M. Murdough, 2014-03-31 Take control of your construction contracting business and manage it through the natural highs and lows of the construction market Learn from a team of construction business veterans led by Thomas C. Schleifer who is commonly referred to as a construction business turnaround expert due to the number of construction companies he has rescued from financial distress His financial acumen combined with his practical hands on experience has made him a sought after private consultant His experience and no nonsense philosophy have truly given him a unique perspective Important topics covered include Understanding the primary areas of construction business failure in the next decade Minimizing business risk with real world examples Developing a positive and competent management attitude and strategy Discover how to maneuver through this complicated and risky industry by using the authors research and proven success strategies to sustain and grow your business **Construction Company Management** Abid Hasan, Asheem Shrestha, Kumar Neeraj Jha, 2024-09-23 Construction Company Management will give readers a detailed understanding of the critical aspects of managing a successful construction company in a dynamic and complex construction business environment characterised by intense competition supply chain disruptions and rapid changes in technology regulations client preferences and market conditions The book will introduce readers to different dimensions of construction company management The

topics covered reflect current business practices in the construction industry including company strategy and business models stakeholder management contract management resource management risk management knowledge management company finance digital innovation organisational resilience and the regulatory environment The book also includes much needed discussions on ethics integrity and professional standards and diversity equity and inclusion in construction companies It explores the opportunities and challenges relevant to construction company management in global contexts with the help of case studies from different regions of the world Providing a concise book on this essential subject Construction Company Management serves both students and those educators who teach it in their built environment courses Practitioners will find the theory informed company management practices discussed in the book valuable and useful in their practical contexts

Start Your Own Construction and Contracting Business The Staff of Entrepreneur Media, Rich Mintzer, 2016-07-18 Focusing on budgeting and estimating the least understood but most important factors of a contracting business this guide shows contractors how to price their services to recover expenses and still have money for capital expenses and profits It goes into detail on accounting issues and provides checklists for required government accounts Plus it covers concerns such as dealing with problem employees and clients and establishing lines of communication within the company

Women of Color, 2011 Women of Color is a publication for today's career women in business and technology

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