

Global Business Cultural Analysis

19 pages | 4745 words

This paper presents a cultural analysis of Greece and how this translates into the country's business practices. The importance in such profiling can be seen in the emergence of many cross-cultural studies that aim to come up with an effective theoretical framework that guides international companies to relate to other companies from different countries with different cultures. One of these frameworks was formulated by a series of national studies conducted by Hofstede in which the author identified cultures according to five indices.

Basically, Hofstede's approach presents that culture can be described as a set of characteristics ingrained or "wired-in" to the brains and the psyche of the members of a particular society thereby affecting behavior. With such understanding according to national cultures, cross-cultural managers can therefore make use of this information that can serve as a basis for cross-cultural and international initiatives of the organization.

In application, this paper examines Greece according to Hofstede's five dimensions and how this translates into the country's business culture; this paper then compares this with the business culture in the United States. The conclusion then leads to the identification of the different points of compatibility and conflict, and the areas which the Greek and the American business cultures can reconcile for a more successful business communications and relations.

Introduction

Communication plays an important role in any cross-cultural relations, and in the aspect of business, communication in the international context spans beyond language and includes protocols, perceptions and other elements pertaining to business practices.

According to Hendon, Hendon and Herbig (1996), the challenge is that although two or more parties are trying to reach an agreement aiming to serve each other's interests, cultural factors --- whether in terms practice and perception --- significantly contribute to the processing of information that would lead to either the success or the failure of the negotiations or the management strategy should international companies decide to operate together.

As Hendon, et al. (1996) pointed out, cultural aspects influence managers, thereby affecting their behavior; this also reflects at the organizational level whereby the degree of the embodiment of the national culture of these companies is constantly present. Cross-cultural issues have become crucial given that more and more businesses are taking advantage of the opportunities brought by globalization.

One of the issues that emerged from this is that there was an identified potential point of conflict based on the precept that the differences in the values of the different groups may lead to problems, thereby jeopardizing the advantages offered by the global and international markets (Fontaine, 2007). As a result, international organizations have invested in cross-cultural management initiatives in order to create the most effective approach should the company reaches the point of venturing into foreign operations or cross-cultural negotiations.

In addition to the organizational dimension in cross-cultural issues are the elements that can further influence the operations of any business. Kanungo (2006) identified that globalization has also created a significant impact to the consumers' behavior now that they are aware of the strong...

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Non-destructive Micro Analysis of Cultural Heritage Materials K. Janssens, R. Van Grieken, 2004-11-26 This book provides the scientific and technical background materials of non destructive methods of microscopic analysis that are suitable for analysing works of art museum pieces and archaeological artefacts Written by experts in the field this multi author volume contains a number of case studies illustrating the value of these methods The book is suited to natural scientists and analysts looking to increase their knowledge of the various methods that are currently available for non destructive analysis It is also the perfect resource for museum curators archaeologists and art historians seeking to identify one or more suitable methods of analysis that could solve material related problems

Nondestructive Evaluation and Monitoring Technologies, Documentation, Diagnosis and Preservation of Cultural Heritage Ahmad Osman, Antonia Moropoulou, 2019-08-08 This book highlights the benefits of Non Destructive Testing NDT methods and their applications on several cultural heritage sites including the Holy Sepulchre Monitoring System in Jerusalem This book demonstrates Nondestructive sensing technologies and inspection modules as main tools for documentation diagnosis characterization preservation planning monitoring and quality of restoration assessment and evaluation of material and preservation work

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invariance properties of social trust The interplay between social structure religiosity values and social attitudes A comparison of anti immigrant attitudes and patterns of religious orientations across European countries The second edition includes six new chapters and two revised ones presenting exciting developments in the literature of cross cultural analysis including topics such as approximate measurement invariance alignment optimization sensitivity analyses a mixed methods approach to test for measurement invariance and a multilevel structural equation modeling approach to explain noninvariance This book is intended for researchers practitioners and advanced students interested in cross cultural research Because the applications span a variety of disciplines the book will appeal to researchers and students in psychology political science sociology education marketing and economics geography criminology psychometrics epidemiology and public health as well as those interested in methodology It is also appropriate for an advanced methods course in cross cultural analysis

Contemporary Ukraine on the Cultural Map of Europe Larissa M. L. Zaleska Onyshkevych, Maria G. Rewakowicz, 2014-12-18 The concept of a return to Europe has been integral to the movement for Ukrainian national rebirth since the nineteenth century While the goal of a more fully reformed politics remains elusive numerous expressions of Ukrainian culture continue to develop in the European spirit This wide ranging book explores Ukraine's European cultural connection especially as it has been reestablished since the country achieved independence in 1991 The contributors discuss many aspects of Ukraine's contemporary culture history politics and religion in Part I literary culture in Part II and language popular culture and the arts in Part III What emerges is a fascinating picture of a young country grappling with its divided past and its colonial heritage yet asserting its voice and preferences amid the diverse and at times conflicting realities of the contemporary political scene Europe becomes a powerful point of reference a measure against which the situation in post independence Ukraine is gauged and debated This framework allows for a better understanding of the complexities deeply ingrained in the social fabric of Ukrainian society

Cross-Cultural Design. Applications in Cultural Heritage, Creativity and Social Development Pei-Luen Patrick Rau, 2018-07-10 This two volume set LNCS 10911 and 10912 constitutes the refereed proceedings of the 10th International Conference on Cross Cultural Design CCD 2018 held as part of HCI International 2018 in Las Vegas NV USA in July 2018 The total of 1170 papers and 195 posters included in the 30 HCII 2018 proceedings volumes was carefully reviewed and selected from 4373 submissions The 37 regular papers presented in this volume were organized in topical sections named culture learning and games culture and creativity cross cultural design for social change and development

Final Cultural Landscape Report Steve R. Burns Chavez, A. Berle Clemensen, 1995 Cultural Analysis and Bourdieu's Legacy Elizabeth Silva, Alan Warde, 2010-03-03 This edited collection of essays exploring the achievements and limitations of a Bourdieusian approach to cultural analysis and the implications for future research

Chemical Analysis in Cultural Heritage Luigia Sabbatini, Inez Dorothé van der Werf, 2020-02-24 Chemical Analysis provides non invasive and micro analytical techniques for the investigation of cultural

heritage materials The tools and techniques discussed by experts in the field are of universal sensitive and multi component nature

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Conservation of Cultural Heritage aims to promote collaboration between the agents of these systems in order to facilitate the sharing of experiences and to foster technology transfer with the common goal of contributing to the conservation of Cultural Heritage In the context of the TechnoHeritage Network the fourth edition of the International Congress on Science and Technology for the Conservation of Cultural Heritage was held March 26 30 2019 in Seville Spain This Congress was an international meeting of researchers and specialists from multiple areas whose line of work is the knowledge and conservation of Cultural Heritage Among all the topics discussed the role and impact of digital technologies for the knowledge maintenance management and dissemination of cultural heritage should be highlighted Digital media modify the way of understanding this heritage of perceiving it and transmitting it and offer a new horizon of strategies to make decision making more sustainable over time

Cultural Continuity in Mesoamerica David L. Browman, 2011-05-12 No detailed description available for Cultural Continuity in Mesoamerica

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Summary of Results, Chief Joseph Dam Cultural Resources Project, Washington University of Washington. Office of Public Archaeology, 1985

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