

Personal Trainer Career Guide

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A Gutmann

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your passion for fitness into a lucrative career Each year more than 5 million Americans use personal trainers to take their workouts to the next level and this plain English guide shows you how to get in on the action Whether you want a part time job at the gym or a full time personal training business you ll find the practical proven advice you need in Becoming a Personal Trainer For Dummies If you want to become a certified personal trainer and start your own business or if you re a certified trainer looking to grow your existing practice you re in the right place This practical guide has a thorough overview of what it takes to get certified and run a successful business complete with expert tips that help you Find your training niche Study for and pass certification exams Attract keep and motivate clients Interview hire and manage employees Update your training skills Expand your services A user friendly guide with unique coverage of personal trainer certification programs Becoming a Personal Trainer For Dummies includes tips on selecting the right program and meeting the requirements You ll learn to develop your training identity as well as practice invaluable skills that will make you a great personal trainer Inside you ll discover how to Choose the right fitness equipment for you and your clients Create a business plan a record keeping system and a marketing campaign Perform fitness assessments Develop individualized exercise programs Advance your clients to the next fitness level Manage legal issues and tax planning Train clients with special needs Complete with ten ideas to expand your services such as adding workshops or selling equipment or apparel and a list of professional organizations and resources Becoming a Personal Trainer For Dummies gives you the tools you need to be the best personal trainer you can be Grab your own copy to get the most out of this fun fabulous career **The Business of Personal Training** Andrea Oh, M. Masters, 2013-08-20 The Business of Personal Training Essential Guide for the Successful Personal Trainer is a handbook for personal trainers looking to start improve or diversify their business. The information in this book constitutes over 15 years of experience in the fitness industry in an effort to help personal trainers avoid common pitfalls and mistakes that can destroy the business This book goes beyond personal training certifications and program design and provides invaluable information on how to 1 Structure and operate a business 2 Create brand value 3 Market and promote personal training services 4 Effectively sell and generate revenue 5 Drive referral business and customer loyalty 6 Expand and diversify the business If you want to understand how a successful personal training business should run read this book Twice Just like a great movie has twists and turns you don't notice until the second viewing this book contains concepts that will require further digestion before it can be assimilated While we all may change and evolve as industry professionals the words of wisdom contained within these pages are in my opinion timeless Jamie Atlas Owner Bonza Bodies Fitness Personal Trainers' Guide to Earning Top Dollar Ben Greenfield, 2009 Personal Trainer's Guide to Program Design IDEA Health & Fitness, 2002 Unstoppable Jared Garcia, 2018-11-22 If you re ready to build a successful personal training business read this book now Forget the old concept of just being a personal trainer exhausting your energy and time while not achieving your dreams reframe your mindset and learn how to create business success Whether that s earning 100K a

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Complete Guide to Personal Training Morc Coulson, 2014-10-09 A complete reference guide for anyone involved in prescribing exercise programmes for personal training clients The Complete Guide to Personal Training also covers all of the Level 3 requirements detailed within the Health and Fitness National Occupational Standards and the Qualifications Framework pertaining to personal training and provides the theoretical underpinning of how to programme appropriate exercise for your clients Includes information on The foundations of personal training Planning and delivering exercise programmes Training methods and exercise techniques this enhanced epub also contains nine videos of key exercises Nutrition Health and safety The book contains practical tips for designing a range of appropriate client exercise programmes but always with a focus on the best ways you can sustain a business in this area and how you can stand out from the crowd It is deal for personal trainers in the health and fitness industry as well as those wishing to undertake qualifications in this area

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