

**ANDHRA UNIVERSITY**  
**SCHOOL OF DISTANCE EDUCATION**  
**MASTER OF BUSINESS ADMINISTRATION**  
**II YEAR ASSIGNMENT QUESTION PAPER 2011 – 2012**

**201 – FINANCIAL MANAGEMENT**

**Assignment No. 1**

Answer all Questions

5 x 5 = 25 Marks

1. What is finance function ? Discuss various types of decisions to be taken by the finance manager.
2. Explain the different methods of raising finance.
3. What do you understand by budgeting ? Mention the types of budgets that the management of a big industrial concern would normally prepare.
4. Compare the nature of financial leverage with operating leverage.
5. Illustrate different techniques of investment appraisal.

**Assignment No. 2**

Answer all Questions

5 x 5 = 25 Marks

1. What is cost volume profit analysis ? What are its uses and limitations ?
2. Discuss the importance and uses of financial forecasting. Explain the methods commonly used for forecasting sales.
3. Explain the important dimensions of management of accounts receivable.
4. What factors have an important bearing on the working capital needs of a firm ?
5. Key information pertaining to the proposed two new financing plans of a company is given below :

Sources of funds	Financial Plans	
	Plan – I	Plan – II
Equity	15,000 shares of Rs. 100 each	30,000 shares of Rs. 100 each
Preference Shares	12%, 25,000 shares of Rs. 100 each	
Debentures	Rs. 5,00,000 bearing a coupon rate of 10%	Rs. 15,00,000 bearing a coupon rate of 11%

Assuming 50% tax rate,

- i) Determine the two EBIT – EPS co-ordinates for each financial plan.
- ii) Prepare an EBIT – EPS graph.
- iii) Determine the (a) indifference point, and (b) financial break-even point for the two financial plans.

# Sales Management N5 Exam Question Paper

**D Siedentop**



## **Sales Management N5 Exam Question Paper:**

## Decoding **Sales Management N5 Exam Question Paper**: Revealing the Captivating Potential of Verbal Expression

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