



# Sales Cloud Exam Resources

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People matter, results count.

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# Sales Cloud Study Guide

**Lei Huang**

A red circular graphic with a gradient, appearing as a partial circle or a thick arrow pointing to the right, located to the right of the author's name.

## **Sales Cloud Study Guide:**

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you through the certification process and Salesforce's vast and dynamic realm. This book serves as a vital pathway to proficiency ensuring that professionals are equipped to harness Salesforce's capabilities and stand out in the competitive landscape of digital transformation. With this guide, you will explore the foundational concepts and architecture of Salesforce and its role as the leading CRM platform. Learn the intricacies of Salesforce administration from data management to customization and security. Understand the significance and structure of the Salesforce Administrator Certification including the knowledge areas it encompasses. Navigate and configure the Salesforce platform with confidence, optimizing it for your organization's specific needs. Implement best practices in Salesforce administration ensuring efficient and secure operations.

Mike Wheeler holds eight Salesforce certifications and has worked professionally on the Salesforce platform as an administrator, developer, and consultant.

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