

Salesforce Admin 201 Exam Practice Questions With Complete Solutions (Latest Updated 2024/2025) Graded 100%

1. What should a system administrator use to disable access to a custom application for a group of users?

- A. Profiles
- B. Sharing rules
- C. Web tabs
- D. Page layouts - ✓✓A. Profiles

2. Universal Containers needs to track the manufacturer and model for specific car companies. How can the system administrator ensure that the manufacturer selected influences the values available for the model?

- A. Create the manufacturer field as a dependent picklist and the model as a controlling picklist.
- B. Create a lookup field from the manufacturer object to the model object.
- C. Create the manufacturer field as a controlling picklist and the model as a dependent picklist.
- D. Create a multi-select picklist field that includes both manufacturers and models. - ✓✓C. Create the manufacturer field as a controlling picklist and the model as a dependent picklist.

3. Sales representatives at Universal Containers need assistance from product managers when selling certain products. Product managers do not have access to opportunities, but need to gain access when they are assisting with a specific deal. How can a system administrator accomplish this?

- A. Notify the product manager using opportunity update reminders.
- B. Enable opportunity teams and allow users to add the product manager.
- C. Use similar opportunities to show opportunities related to the product manager.
- D. Enable account teams and allow users to add the product manager. - ✓✓B. Enable opportunity teams and allow users to add the product manager.

Salesforce Admin 201 Test Questions

Roman Wölfel



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Salesforce Certified Administrator ADM 201 certification is a highly sought after credential for professionals looking to validate their expertise in Salesforce the world's leading customer relationship management CRM platform. This certification serves as a testament to one's ability to manage Salesforce applications, configure the platform effectively, and utilize it to solve real-world business challenges. Earning the ADM 201 certification not only enhances your understanding of Salesforce's core features but also empowers you to optimize its use within an organization, ultimately contributing to improved business processes and outcomes. In today's digital marketplace, Salesforce expertise is invaluable, making the ADM 201 certification a strategic choice for IT professionals, business analysts, and aspiring Salesforce administrators. With businesses increasingly relying on Salesforce to drive customer engagement and streamline operations, the demand for skilled administrators continues to rise. This certification is designed for individuals aiming to demonstrate their proficiency in Salesforce's essential functions, from user management and security to workflow automation and data management. By obtaining this certification, professionals position themselves as key assets within their organizations, capable of leveraging Salesforce to its fullest potential. This comprehensive resource of 350 practice questions offers candidates an in-depth preparation experience tailored to the ADM 201 exam structure. Each question is crafted to mirror the exam's domains, providing a thorough understanding of the topics covered. The practice questions are infused with realistic scenarios that help you apply theoretical knowledge to practical situations, enhancing problem-solving skills and ensuring a robust grasp of Salesforce functionalities. Detailed explanations accompany each question, clarifying complex concepts and offering insights into best practices. This approach fosters genuine confidence, equipping learners to tackle the exam with more than just memorization, but with a true comprehension of the material. Achieving the Salesforce Certified Administrator credential opens doors to numerous career growth opportunities and professional recognition. It signifies your commitment to mastering one of the most powerful CRM tools available, making you an indispensable resource in any organization. This certification can lead to significant career advancement, increased job prospects, and credibility within the tech industry. With the help of this practice question resource, you can embark on your certification journey equipped with the knowledge and skills necessary for success, ensuring a rewarding professional path in the dynamic world of Salesforce.

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Exam Format and Information

Exam Duration	105 minutes
Exam Format	Multiple Choice and Multi Response Questions
Exam Type	Proctored Exam
Number of Questions	60 Questions
Eligibility	Pre Requisite None
Exam Language	English
Passing Score	65%

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Zoom Books, The Salesforce Certified Advanced Administrator program is designed for individuals who have expertise as a seasoned Salesforce Administrator. The program encompasses the breadth of applications, the features and functions available to an end user, and the advanced configuration management and application extending options available to an Administrator across the Sales Cloud, Service Cloud, and Salesforce Chatter applications. There are two certifications within the Salesforce Certified Administrator program. The first is the Salesforce Certified Administrator credential, which focuses on the features and functionality used to maintain a Salesforce implementation. The second certification in the program is the Salesforce Certified Advanced Administrator. This credential is targeted toward the Salesforce Certified Administrator who has mastered Salesforce configuration maintenance, can demonstrate an understanding of administration best practices, and is able to use the advanced features and functionality to solve a variety of business problems.

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Table of Contents Salesforce Admin 201 Test Questions

1. Understanding the eBook Salesforce Admin 201 Test Questions
 - The Rise of Digital Reading Salesforce Admin 201 Test Questions
 - Advantages of eBooks Over Traditional Books
2. Identifying Salesforce Admin 201 Test Questions
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Salesforce Admin 201 Test Questions
 - User-Friendly Interface
4. Exploring eBook Recommendations from Salesforce Admin 201 Test Questions
 - Personalized Recommendations
 - Salesforce Admin 201 Test Questions User Reviews and Ratings
 - Salesforce Admin 201 Test Questions and Bestseller Lists
5. Accessing Salesforce Admin 201 Test Questions Free and Paid eBooks

- Salesforce Admin 201 Test Questions Public Domain eBooks
- Salesforce Admin 201 Test Questions eBook Subscription Services
- Salesforce Admin 201 Test Questions Budget-Friendly Options
- 6. Navigating Salesforce Admin 201 Test Questions eBook Formats
 - ePub, PDF, MOBI, and More
 - Salesforce Admin 201 Test Questions Compatibility with Devices
 - Salesforce Admin 201 Test Questions Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Salesforce Admin 201 Test Questions
 - Highlighting and Note-Taking Salesforce Admin 201 Test Questions
 - Interactive Elements Salesforce Admin 201 Test Questions
- 8. Staying Engaged with Salesforce Admin 201 Test Questions
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Salesforce Admin 201 Test Questions
- 9. Balancing eBooks and Physical Books Salesforce Admin 201 Test Questions
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Salesforce Admin 201 Test Questions
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Salesforce Admin 201 Test Questions
 - Setting Reading Goals Salesforce Admin 201 Test Questions
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Salesforce Admin 201 Test Questions
 - Fact-Checking eBook Content of Salesforce Admin 201 Test Questions
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development

- Exploring Educational eBooks

14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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