

Salesforce.com Customization Handbook

Customize Salesforce to automate your business requirements

Salesforce Com Customization Handbook Gupta Rakesh

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data management and analytics sequeing into how to customize the application's appearance and functionality at an organizational level Subsequent chapters will explore enterprise sandbox design patterns process automation tools within Salesforce and their appropriate applications Finally the book will tackle designing mobile compatible applications and delve into Salesforce reporting This book s uniqueness lies in its focus on a niche yet crucial area of Salesforce a domain where existing literature is sparse and formal training can be prohibitively expensive By incorporating real world examples practical exercises and multiple choice questions this guide will equip readers for the Platform App Builder certification offering a comprehensive and efficient preparation tool This second edition of the book is especially timely as it updates content to reflect the latest developments and features in Salesforce What You Will Learn Gain expertise in designing constructing and launching tailor made applications utilizing the Force complatform's declarative customization features Understand the Salesforce data model field type when to use which fields and how and when to use an external object in Salesforce Be familiar with security and settings in Salesforce Gain skills in creating data models managing security and automating business logic Prepare for the Platform App Builder exam Learn and understand the latest Salesforce interface the Lightning Learning Salesforce Visual Workflow and Process Builder - Second Edition Rakesh Gupta, 2017-05-18 Click Experience your way to automating various business processes using Salesforce Visual WorkflowAbout This Book Develop an application using Point and Click with the help of Flow Get to grips with various ways to launch a Flow Capture data from an external user without using the Visualforce page Save user input into the database and learn how to query and manipulate the data Discover various ways to debug and deploy Flow and Process Builder Understand the concepts of Subflow and Login Flow Handle complex business processes using Process builder and keep them clean Use existing or new Flows to work with Salesforce Lightning Experience Who This Book Is ForThis book is intended for those who want to use Flows to automate their business requirements by clicking not coding No previous experience in computer coding or programming is required What You Will Learn Develop an application using point and click with the help of Flow Get to grips with various ways to launch a Flow Capture data from an external user without using the Visualforce page Save user input into the database and learn how to guery and manipulate the data Discover various ways to debug and deploy Flow and Process Builder Understand the concepts of Subflow and Login Flow Handle complex business processes using Process builder and keep them clean Use existing or new Flows to work with Salesforce Lightning Experience In DetailSalesforce Management System is an information system used in CRM to automate the business processes like sales and marketing To implement this Force com developed a powerful tool called Visual Workflow to automate business processes by creating applications also called Flows Learning Salesforce Visual Workflow Second Edition is a practical guide on Flows that will enable you to develop custom applications in Salesforce with minimized code usage The book starts with an introduction to Visual Workflows that teaches all the building blocks of creating Flows and use it efficiently You will learn how to easily automate business

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data manipulation features to apply best practices in data management Who this book is for This book is for administrators who want to develop and strengthen their Salesforce CRM skills in the areas of configuration and system management Whether you are a new or experienced professional this book will enhance your knowledge and understanding of Salesforce Salesforce CRM Administration Handbook Krzysztof Nowacki, Mateusz Twarożek, 2024-04-30 Master the core concepts of Salesforce administration and gain a holistic understanding of the SF ecosystem that will also help you prepare for the Salesforce certification exam Key Features Understand Salesforce architecture and security model Integrate Flow Builder with other Salesforce components for seamless automation Understand how to create and manage approval workflows in Salesforce Purchase of the print or Kindle book includes a free PDF eBook Book DescriptionDo you aspire to be a successful Salesforce administrator or consultant If yes then this step by step guide is for you Written by certified Salesforce professionals the Salesforce CRM Administration Handbook will take you through the intricacies of Salesforce covering objects records automation and much more while also prepping you for the Salesforce certification exam Starting with an overview of the capabilities and limitations of Salesforce you ll progress toward a holistic understanding of system architecture with real world examples including workarounds that enable the successful completion of projects As you delve deeper you ll learn about the fundamental concepts of a CRM system its purpose and the pivotal role of an administrator in the Salesforce lifecycle You ll also explore the basic structures of the entire Salesforce system and navigate confidently through the intricacies of security automation and reporting in the Sales Service Cloud By the end of this book you ll have the confidence you need to navigate Salesforce's backend seamlessly implement configuration changes effortlessly and communicate fluently in Salesforce terminology What you will learn Discover strategies to stay up to date with Salesforce releases Integrate Salesforce products seamlessly to meet diverse business needs Explore Sales and Service Cloud and its transformative impact on sales and customer support operations Master opportunity management for successful deal closures and pipeline forecasting Understand Salesforce Orgs managing users settings and customization Explore data import and export methods and data mapping Discover best practices mock tests and valuable tips and tricks to prepare for Salesforce certification Who this book is for This book is for aspiring Salesforce administrators and consultants looking to build a solid foundation in Salesforce products system setup and customization as well as advance their careers within the Salesforce ecosystem It's also a great resource for those preparing to take the Salesforce ADM 201 certification exam as it serves as an excellent supplement to the existing learning materials Salesforce Handbook Wes Nolte, Jeff Douglas, 2011-03-01 This book is not intended to be a deep dive on security programming reporting configuration etc but more of a high level overview on salesforce com Force com development tools methodology and other resources We will not cover all aspects of salesforce com We wrote this book to hopefully become an invaluable resource for anyone new or inexperienced with the Force com platform For new administrators and developers coming on to the platform we see a

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requirements design decisions and implementation sequences to avoid sub optimal solutions Integrate Customer 360 solutions into a single source of truth solution such as a master data model Support business needs that require functionality from more than one component by orchestrating data and user flows Who this book is for This book is for professionals in high level job roles that heavily rely on Salesforce proficiency It's primarily written for B2C commerce architects application architects integration architects as well as system architects enterprise architects Salesforce architects and CTO teams looking to benefit from a deeper understanding of this platform Before you get started you ll need a solid understanding of data integration APIs and connected systems along with knowledge of the fundamentals of business to consumer B2C Salesforce Platform App Builder Certification Handbook Siddhesh Kabe, 2016-04-20 A handy customer experiences guide that covers the most essential topics for Salesforce Platform App Builder Certification in an easy to understand formatAbout This Book Get to grips with the fundamentals of Force com to pass the certification exam with flying colors Create Force com applications automate business processes and manage data operations to be a successful Salesforce com Certified Force com app builder A step by step guide that covers the most essential topics for the Platform App Builder Certification in an easy to understand formatWho This Book Is ForSalesforce beginners who need to prepare for the Salesforce Platform App Builder Certification exam will benefit from this book This book is ideal for developers and admins who are new to Salesforce CRM and the Force complatform It is recommended that users have some basic programming knowledge and are familiar with salesforce By the end of the book you will be ready to appear for the exam and develop various applications on the cloud platform What You Will Learn Learn the basics of the force com cloud platform Learn to build objects that align with your business Understand the process of building an application on force com platform Kick start your certification journey in basic easy to follow guide Focus on important topics that help you accomplish your certification goals Learn to secure your application with the Salesforce security model Manipulate and process large amount of data using the data tools Prepare for the exam with sample mock questions In Detail The Salesforce Certified Platform App Builder exam is for individuals who want to demonstrate their skills and knowledge in designing building and implementing custom applications using the declarative customization capabilities of Force com This book will build a strong foundation in Force com to prepare you for the platform app builder certification exam It will guide you through designing the interface while introducing the Lightning Process Builder Next we will implement business logic using various point and click features of Force com We will learn to manage data and create reports and dashboards We will then learn to administer the force com application by configuring the object level field level and record level security By the end of this book you will be completely equipped to take the Platform App Builder certification exam Style and approachSimple and to the point examples that can be tried out in your developer org A practical book for professionals who want to take the Salesforce Platform App Builder Certification exam Sample questions for every topic in an exam pattern to help you prepare better and tips to get things

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