

**ANDHRA UNIVERSITY**  
**SCHOOL OF DISTANCE EDUCATION**  
**MASTER OF BUSINESS ADMINISTRATION**  
**II YEAR ASSIGNMENT QUESTION PAPER 2011 – 2012**

**201 – FINANCIAL MANAGEMENT**

**Assignment No. 1**

Answer all Questions

5 x 5 = 25 Marks

1. What is finance function ? Discuss various types of decisions to be taken by the finance manager.
2. Explain the different methods of raising finance.
3. What do you understand by budgeting ? Mention the types of budgets that the management of a big industrial concern would normally prepare.
4. Compare the nature of financial leverage with operating leverage.
5. Illustrate different techniques of investment appraisal.

**Assignment No. 2**

Answer all Questions

5 x 5 = 25 Marks

1. What is cost volume profit analysis ? What are its uses and limitations ?
2. Discuss the importance and uses of financial forecasting. Explain the methods commonly used for forecasting sales.
3. Explain the important dimensions of management of accounts receivable.
4. What factors have an important bearing on the working capital needs of a firm ?
5. Key information pertaining to the proposed two new financing plans of a company is given below :

Sources of funds	Financial Plans	
	Plan – I	Plan – II
Equity	15,000 shares of Rs. 100 each	30,000 shares of Rs. 100 each
Preference Shares	12%, 25,000 shares of Rs. 100 each	
Debentures	Rs. 5,00,000 bearing a coupon rate of 10%	Rs. 15,00,000 bearing a coupon rate of 11%

Assuming 50% tax rate,

- i) Determine the two EBIT – EPS co-ordinates for each financial plan.
- ii) Prepare an EBIT – EPS graph.
- iii) Determine the (a) indifference point, and (b) financial break-even point for the two financial plans.

# Sales Management N5 Exam Question Paper

**Léo Pomar**



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## **Table of Contents Sales Management N5 Exam Question Paper**

1. Understanding the eBook Sales Management N5 Exam Question Paper
  - The Rise of Digital Reading Sales Management N5 Exam Question Paper
  - Advantages of eBooks Over Traditional Books
2. Identifying Sales Management N5 Exam Question Paper
  - Exploring Different Genres
  - Considering Fiction vs. Non-Fiction
  - Determining Your Reading Goals
3. Choosing the Right eBook Platform
  - Popular eBook Platforms
  - Features to Look for in an Sales Management N5 Exam Question Paper
  - User-Friendly Interface
4. Exploring eBook Recommendations from Sales Management N5 Exam Question Paper
  - Personalized Recommendations
  - Sales Management N5 Exam Question Paper User Reviews and Ratings
  - Sales Management N5 Exam Question Paper and Bestseller Lists
5. Accessing Sales Management N5 Exam Question Paper Free and Paid eBooks
  - Sales Management N5 Exam Question Paper Public Domain eBooks
  - Sales Management N5 Exam Question Paper eBook Subscription Services
  - Sales Management N5 Exam Question Paper Budget-Friendly Options

6. Navigating Sales Management N5 Exam Question Paper eBook Formats
  - ePub, PDF, MOBI, and More
  - Sales Management N5 Exam Question Paper Compatibility with Devices
  - Sales Management N5 Exam Question Paper Enhanced eBook Features
7. Enhancing Your Reading Experience
  - Adjustable Fonts and Text Sizes of Sales Management N5 Exam Question Paper
  - Highlighting and Note-Taking Sales Management N5 Exam Question Paper
  - Interactive Elements Sales Management N5 Exam Question Paper
8. Staying Engaged with Sales Management N5 Exam Question Paper
  - Joining Online Reading Communities
  - Participating in Virtual Book Clubs
  - Following Authors and Publishers Sales Management N5 Exam Question Paper
9. Balancing eBooks and Physical Books Sales Management N5 Exam Question Paper
  - Benefits of a Digital Library
  - Creating a Diverse Reading Collection Sales Management N5 Exam Question Paper
10. Overcoming Reading Challenges
  - Dealing with Digital Eye Strain
  - Minimizing Distractions
  - Managing Screen Time
11. Cultivating a Reading Routine Sales Management N5 Exam Question Paper
  - Setting Reading Goals Sales Management N5 Exam Question Paper
  - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Sales Management N5 Exam Question Paper
  - Fact-Checking eBook Content of Sales Management N5 Exam Question Paper
  - Distinguishing Credible Sources
13. Promoting Lifelong Learning
  - Utilizing eBooks for Skill Development
  - Exploring Educational eBooks
14. Embracing eBook Trends
  - Integration of Multimedia Elements

- Interactive and Gamified eBooks

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