

Retail sales employee training plan

The slide presents an employee training plan for retail sales employees to improve skills and enhancing customer experience. It includes key elements for program, sales skills, key activities name, duration and total number of employees.

 Programs	 Sales skills	 Key activities name	 Time	 Total employees
Program A	Effective Communication	- Asking open ended questions - Giving feedback - Word choices - Add text here	Duration: 50Min	25
Program B	Digital Sales	- Digital network building - Content creation - Social media strategies - Add text here	Duration: 1.5Hrs	70
Program C	Relationship Building	- Building trust - Mirroring and matching - Finding common ground - Add text here	Duration: 1hr	30
Program D	Product Knowledge	- Add text here - Add text here	Duration: 45Min	40

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IM Harris



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