



## Our Heritage



Every day, we go to work hoping to do two things: share great coffee with our friends and help make the world a little better. It was true when the first Starbucks opened in 1971, and it's just as true today.

Back then, the company was a single store in Seattle's historic Pike Place Market. From just a narrow storefront, Starbucks offered some of the world's finest fresh-roasted whole bean coffees. The name, inspired by Moby Dick, evoked the romance of the high seas and the seafaring tradition of the early coffee traders.

Howard Schultz (Starbucks chairman, president and chief executive officer) first walked into a Starbucks store in 1981. From his first cup of Sumatra, Howard was drawn into Starbucks and joined a year later.

In 1983, Howard traveled to Italy and became captivated with Italian coffee bars and the romance of the coffee experience. He had a vision to bring the Italian coffeehouse tradition back to the United States. It would be a place for conversation and a sense of community—a third place between work and home. He left Starbucks for a short period of time to start his own Il Giornale coffeehouses and returned in August 1987 to purchase Starbucks with the help of local investors.

From the beginning, Starbucks set out to be a different kind of company—one that not only celebrated coffee and the rich tradition, but that also brought a feeling of connection. The Starbucks mission is to inspire and nurture the human spirit—one person, one cup, and one neighborhood at a time.

Today, with more than 18,000 stores in 62 countries, Starbucks is the world's premier roaster and retailer of specialty coffee. And with every cup, we strive to bring both our heritage and an exceptional experience to life.

# Sales Manual Starbucks

**M Walker**



## **Sales Manual Starbucks:**

This book delves into Sales Manual Starbucks. Sales Manual Starbucks is a crucial topic that needs to be grasped by everyone, from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Sales Manual Starbucks, encompassing both the fundamentals and more intricate discussions.

1. The book is structured into several chapters, namely:

- Chapter 1: Introduction to Sales Manual Starbucks
- Chapter 2: Essential Elements of Sales Manual Starbucks
- Chapter 3: Sales Manual Starbucks in Everyday Life
- Chapter 4: Sales Manual Starbucks in Specific Contexts
- Chapter 5: Conclusion

2. In chapter 1, the author will provide an overview of Sales Manual Starbucks. This chapter will explore what Sales Manual Starbucks is, why Sales Manual Starbucks is vital, and how to effectively learn about Sales Manual Starbucks.
3. In chapter 2, this book will delve into the foundational concepts of Sales Manual Starbucks. This chapter will elucidate the essential principles that must be understood to grasp Sales Manual Starbucks in its entirety.
4. In chapter 3, this book will examine the practical applications of Sales Manual Starbucks in daily life. This chapter will showcase real-world examples of how Sales Manual Starbucks can be effectively utilized in everyday scenarios.
5. In chapter 4, this book will scrutinize the relevance of Sales Manual Starbucks in specific contexts. This chapter will explore how Sales Manual Starbucks is applied in specialized fields, such as education, business, and technology.
6. In chapter 5, the author will draw a conclusion about Sales Manual Starbucks. This chapter will summarize the key points that have been discussed throughout the book.

This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. It is highly recommended for anyone seeking to gain a comprehensive understanding of Sales Manual Starbucks.

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