

# **101+ Real Estate Agent Deductions**

## **Advertising**

Billboard  
Brochures /Flyers  
Business Cards  
Copy Editor Fees  
Direct Mail  
Email Marketing/Newsletters  
Graphic Designer Fees  
Internet Ads(Facebook/Google/etc)  
Leads/Mailing Lists  
Marketing Services  
Networking Event Costs  
Postcards  
Print Ads: Newspapers/Magazine  
Promotional Materials  
Radio Ads  
Signage/Banners  
Television Ads  
Web Design  
Web Hosting & Domain Fees

## **Agent Improvement**

Books(Sales Books, RE Books, Etc)  
Continuing Education  
Magazine Subscriptions  
Newsletter Subscriptions  
Sales Training/Coaching  
Seminars  
Textbooks/Reference Books  
Trade Publications

## **Auto**

Business Mileage (\$5 1/2¢ /mile) or  
Actual Auto Expenses

- ⊖ Car Washes
- ⊖ Depreciation/Lease Payments
- ⊖ Gas
- ⊖ Insurance
- ⊖ Interest
- ⊖ Licenses/Registration
- ⊖ Maintenance
- ⊖ Repairs
- ⊖ Repairs
- ⊖ Tires

Both Methods can deduct

- ⊖ Parking
- ⊖ Tolls

## **Business Travel**

Airfare  
Car Rental  
Dry Cleaning/Laundry  
Lodging  
Meals  
Parking/Tolls  
Taxi, Train, Subway, Bus  
Tips

## **Business Meals**

## **Business Entertainment**

## **Communication**

Answering Services  
Cell Phone Service  
Fax Expenses/Efax  
Interactive Voice Response (IVR)  
Internet Service  
Office Telephone/VoIP  
Pagets (for those of you that still have one)  
Toll Free Number

## **Equipment**

Briefcase  
Calculator  
Camera/Lenses  
Cell Phone/Smart Phone  
Cleaning Equipment (Vacuum)  
Computer  
Equipment Repair  
Flashlight  
GPS  
Hard Drives/Thumb Drives  
Ipad/Tablet PC/Android  
Laptop  
Lock Boxes/Lock Smiths/Keys  
Maps  
Printer  
Scanner  
Staging Items- Furniture  
Tape Measure  
Video Camera

## **Employee Wages**

Clerical Support  
Family Members (Kids/Spouse)  
Payroll/Unemployment Taxes  
Sales Assistant  
Virtual Assistant

## **Health Insurance**

## **Home Office**

Insurance  
Mortgage Interest/Rent  
Property Taxes  
Repairs/Maintenance  
Security System  
Utilities

## **Office Expenses**

Desk Fees  
Client Refreshments(coffee,water,soda)  
Copier Fees  
Janitorial expenses  
Office Furniture

- ⊖ Bookshelves
- ⊖ Chair

**PODRIS**  
TAX SERVICE

- ⊖ Desk
- ⊖ Filing Cabinets
- Office Supplies
  - ⊖ Envelopes
  - ⊖ Folders
  - ⊖ Paper
  - ⊖ Pens
  - ⊖ Postage
  - ⊖ Stationary
  - ⊖ Toner/Ink

Office Rent  
Online Storage of Business Files  
Software

## **Professional Fees**

Association Dues/Fees

- ⊖ NAR
- ⊖ NAIRES
- ⊖ NAREB
- ⊖ NAESA
- ⊖ CREA
- ⊖ Chamber of Commerce

Bank Fees

Bookkeeping Fees  
Business Licenses  
E&O Insurance  
Franchise/Affiliation Fees  
Interest on Business Purchases  
Legal Fees  
MLS Fees  
Tax Prep Fees

## **Retirement**

Defined Benefit Plan  
Self Employment Pension (SEP)  
Simple IRA  
Solo 401k

## **Selling Expenses**

Appraisal Fees  
CL100 Fees  
Client Gifts (<\$25 per client)  
Closing Attorney Fees  
Concessions  
Courier Services/Delivery Fees  
Finder Fees/Referral Fees  
Home Repairs to sell listed property  
Home Warranty  
Inspection Fees  
Notary Fees  
Open House Expenses  
Photo Editing  
Staging Fees

## **Start up Expenses**

Costs incurred before going into business.  
Also includes organizational costs.

\*\*\*Use this checklist as a starting point for gathering your deductible expenses. Please note that there are certain rules that need to be taken into account in order to legally write off some of these expenses. Call or email me, Fred Podris, and I would love to help you write off every possible deduction that applies to you.\*\*\*

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fax: 866-835-8228

# Real Estate Agent S Tax Deduction Guide The

**Albert A Gayle**



## **Real Estate Agent S Tax Deduction Guide The:**

**The Real Estate Agent's Tax Deduction Guide** Stephen Fishman,2012 A complete guide to tax deductions for people in the business of selling real estate whether as a broker or salesperson It provides all the information agents need to know to maximize their deductions and minimize their taxes Provided by publisher **Real Estate Agents Investment**

**Strategies** Alfonso Senatore,2023-08-21 Understanding Real Estate Investment is a comprehensive guide that equips readers with the knowledge and strategies to navigate the complex world of real estate investing Whether you are a beginner seeking to grasp the fundamentals or an experienced investor looking to refine your techniques this book provides invaluable insights to help you succeed Starting with a clear definition of real estate investment the book explores various types of investments ranging from residential properties to commercial ventures It elucidates the advantages of investing in real estate such as long term appreciation cash flow and portfolio diversification Additionally it delves into the risks involved ensuring readers are well prepared to mitigate potential pitfalls One of the core sections of the book is dedicated to real estate investment strategies It offers practical guidance on identifying lucrative investment opportunities securing financing for properties analyzing market trends and developing effective investment plans By following these proven strategies readers can make informed decisions that optimize their returns The book also outlines the essential steps to investing in real estate It covers critical aspects such as establishing a budget accurately determining property values and effectively negotiating offers to close successful deals Moreover it provides valuable insights into finding reliable tenants ensuring a consistent stream of income Finding the right property is a crucial element of real estate investment and this book offers comprehensive guidance on conducting property research evaluating conditions selecting the ideal location and analyzing property values Armed with these insights readers can make informed decisions that align with their investment goals Financing real estate investments is another vital aspect covered in this book It offers a thorough understanding of various financing options helps readers assess the risks and rewards associated with different approaches and provides guidance on building a strong credit score Moreover it offers practical advice on working effectively with lenders streamlining the financing process

**Real Estate Tax Deductions 2017: The Beginner's Guide** Gack Davodson,2017-02-19 Real estate tax or commonly referred as property tax is the tax imposed on your property that is immovable land or structures such as houses building shops etc It is applicable on your home vacation houses overseas real estate etc You pay this tax through your monthly mortgage payment or directly through your local tax assessor **The Everything Guide To Being A Real**

**Estate Agent** Shahri Masters,2006-04-17 If you re one of the millions of people considering a career in the potentially lucrative world of real estate The Everything Guide to Being a Real Estate Agent is the book you need to make it happen Seasoned real estate professional Shahri Masters shows you what it really takes to succeed in this competitive business including how to manage time clients and a business network for a fruitful career This how to guide covers it all from

deciding to become a real estate agent to getting licensed to opening an agency Expert advice and real world examples provide the boost you need to hit the ground running Use this informative accessible guide to learn Whether selling real estate is the right career for you What you need to get started important information about training and licensing Ideas for marketing yourself and perfecting sales skills How to manage your finances and expand your business The Everything Guide to Being a Real Estate Agent will give you the professional edge you need to stand out in this exciting and growing field

*New Real Estate Sales Guide*, 1985 This enlarged edition takes into account the changes that have taken place since the first edition was published in 1985 changes to property law sales marketing and the market trends The book aims to provide the practical information necessary for the attainment of professional success **Henderson's War Tax Guide, Act of**

**October 3, 1917** Elias Heckman Henderson, 1917 **Every Landlord's Tax Deduction Guide** Stephen

Fishman, 2024-12-31 The first and still the best book on tax deductions for landlords with residential properties This book is designed to be reader friendly for the millions of small landlords who can't afford high priced tax help It covers everything from depreciation to deducting rental losses to filing a landlord tax return *New Zealand Master Tax Guide (2013 edition)*

CCH New Zealand Ltd, 2013-07-01 The Master Tax Guide New Zealand's most popular tax handbook contains practical examples and concise summaries of legislation cases and IRD rulings and statements affecting the 2012 2013 and future tax years The commentary is concise and easy to read The new edition also includes discussion of various proposals introduced under the Taxation Livestock Valuation Assets Expenditure and Remedial Matters Bill including proposed mixed use asset rules new calculation methods for some foreign currency hedges GST changes including a new zero rating rule further livestock valuation changes Henderson's War Tax Guide Elias Heckman Henderson, 1918 **Ernst & Young Tax Guide**

**2018** Ernst & Young LLP, 2017-11-15 Minimize your tax and maximize your 2017 return The EY Tax Guide 2018 offers professional guidance for DIY tax prep As one of the nation's most trusted resources for tax advice this book can help you keep more of your money while filing completely correctly and on time Fully updated to reflect the latest changes to the law this new 2018 edition cuts through impenetrable tax codes and IRS rulings to give you the answers you need quickly and easily Whether you're a homeowner self-employed entrepreneur business executive or senior citizen you'll discover the best tax strategy for your particular situation At a Glance reference sheets give you quick answers to common questions regarding new laws breaks and deductions and how to avoid common errors No two tax years are alike The laws change constantly and even small changes can affect your return This book cuts to the chase and tells you what's new what it means for you and what you can do to keep more of your money Get up to date on changes to tax law and how they affect you Identify breaks and deductions that can reduce your tax burden Zero in on the best tax strategy for your particular situation Find answers at a glance from globally respected tax advisors Avoid the headaches that come with parsing IRS worksheets and documentation EY has already done it for you The EY Tax Guide 2018 gives you the answers you need and clarity you

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*The Complete Idiot's Guide to Personal Finance in Your 20s and 30s* Sarah Young Fisher, Susan Shelly, 2002 Provides information on credit histories budgeting borrowing banking investing and avoiding common financial mistakes      **EY Tax Guide 2016** Ernst & Young LLP, 2015-10-20 Maximize your 2016 tax return EY Tax Guide 2016 turns filing your taxes into a simple process While tax code is admittedly complex this trusted guide offers specific solutions for tax payers including homeowners self employed entrepreneurs business executives and senior citizens to help you zero in on the best tax strategy for your financial situation Green tips offer updated insight into environmental credits for green initiatives that can maximize your return Additionally this authoritative text provides at a glance reference sheets for key subject areas including changes in tax law common errors to avoid tax breaks and deductions and more If you find tax preparation an intimidating process you are not alone however you can simplify your taxes by turning to a trusted guide for support The EY Tax Guide is an approachable yet authoritative resource that has acted as the go to reference for individual taxpayers for years With this text you can understand the deductions you are entitled to and maximize your return Explore the top tax preparation errors increasing your return and protecting your wealth Consider tax strategies that are specific to your particular financial situation tailoring your preparation approach to your needs Leverage money saving tips and other useful information such as insight regarding tax law changes and tax breaks Streamline the filing process with the tax organizer and plot your preparation on the tax calendar to meet key deadlines EY Tax Guide 2016 is an integral resource that guides you in

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