

# **Residential Office Policy & Procedures Manual**

## **A Guide for REALTORS® 2019 Edition**

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# Real Estate Policy Procedures Manual Georgia

**Lee**

A decorative graphic element consisting of a light blue horizontal bar with a rounded right end, and a red circular gradient shape partially visible behind it.

## **Real Estate Policy Procedures Manual Georgia:**

**Principles of Real Estate Practice in Georgia** Stephen Mettling, David Cusic, Ryan Mettling, Joy Stanfill, 2023-10-30

Principles of Real Estate Practice in Georgia contains the essentials of the national and Georgia real estate law principles and practices necessary for basic competence as a real estate professional and as mandated by Georgia license law. It is based on our highly successful and popular national publication Principles of Real Estate Practice which is in use in real estate schools nationwide. The text is tailored to the needs of the pre license student. It is designed to make it easy for students to learn the material and pass their real estate exam. prepare students for numerous career applications stress practical rather than theoretical skills and knowledge. Principles of Real Estate Practice in Georgia is streamlined direct and to the point. It includes multiple learning reinforcements. It has a student oriented organization both within each chapter and from chapter to chapter. Its examples and exercises are grounded in the authors many years in real estate education. Table of Contents The Real Estate Business Rights in Real Estate Interests and Estates Ownership Encumbrances and Liens Transferring and Recording Title to Real Estate Leasing Essentials Land Use Planning and Control Legal Descriptions Fundamentals of Contract Law National Agency Listing Agreements An Overview General Brokerage Practices Overview of Conveyance Contracts Real Estate Market Economics Appraising and Estimating Market Value Real Estate Finance Real Estate Investment Real Estate Taxation Professional Practices Closings Risk Management Property Management Real Estate Mathematics Georgia Licensing Regulation Enforcement Georgia Brokerage Regulation Other Georgia Laws Glossary of General Real Estate Terms Index. For Georgia students looking for an exam prep book to complement Principles of Real Estate Practice in Georgia we have Georgia Real Estate License Exam Prep.

**Georgia Real Estate Postlicensing for Salespersons** Stephen Mettling, Ryan Mettling, David Cusic, 2021-07-07

The Georgia Postlicensing for Real Estate Salespersons Course the GAP Program has been developed to satisfy Georgia's official 25 hour postlicensing requirement. The course also fulfills the Real Estate Commission's objective of giving Georgia real estate licensees a carefully developed reinforcement of key real estate brokerage principles concepts and practices necessary to initiate a productive professional career in real estate. Beyond an initial review of key principles the GAP Program takes on a further examination of essential skills and practices that will be necessary to meet client and customer transactional requirements within Georgia's legal framework. Such skills examined include handling trust funds listing and selling financial qualification pricing property managing closing related activities risk management insurance safety precautions and other primary activities. Finally Georgia Postlicensing for Real Estate Salespersons stresses the importance of adopting professional practices. These include compliance with law and regulations full and proper disclosure to all parties and maintaining ethical standards as promulgated by the National Association of Realtors and the Real Estate Commission. By combining a critical concept review with key skills and professional practices we hope Georgia Postlicensing for Real Estate Salespersons will make a valuable

contribution to your early success and fulfillment in the world of Georgia real estate Good luck

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