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academic background including education from acknowledged institutes like London Business School UK Heriot Watt University UK FOMS India She has contributed towards numerous journals white papers research papers Currently she is the CEO of a leading consulting firm besides officiating on the Board of two unicorns a niche start up WHY BUY THIS BOOK Proven management concepts corporate case studies researches collectively form a formidable knowledge pool which can provide upward direction to career growth but the sheer complexity and intricacies can be mind baffling How to absorb timely recall apply them seamlessly This book answers with an innovative approach 1 Story telling technique While the reader gets engrossed in the exciting story of a corporate professional unconsciously it creates a visual image which is easy to connect with remember and recall It compels for action and fuels a desire for change 2 The management concepts corporate case studies researches are explained using Diagrammatic representations instead of sentential representations 3 The real life experiences ignite curiosity as they can strongly connect emotionally 4 Message gets reinforced with numerous aptly placed idioms Key take away from book 340 management concepts 80 corporate case studies 180 idioms 15 real life experiences

NLP Coaching Susie Linder-Pelz, 2010-02-03 NLP Neuro Linguistic Programming is believed by many to be a powerful set of tools for facilitating change and enhancing performance Yet despite the success stories and proliferation of courses there is still much skepticism about the validity and effectiveness of NLP In *NLP Coaching* Susie Linder Pelz brings for the first time an evidence based perspective to this coaching methodology She explains how and where NLP coaching is used examines its links to established principles and practices and questions aspects of NLP where the empirical evidence is missing She reviews recent developments in NLP based coaching practice and proposes a specific research agenda that will move NLP coaching towards an evidence based approach NLP Coaching provides numerous case studies and real life examples which show how NLP assists personal professional team leadership and organizational development The book includes contributions from leaders in the field Andrew Bryant Michelle Duval Joseph O Connor Paul Tosey and Lisa Wake

DECODING NEURO-LINGUISTIC PROGRAMMING DAVID SANDUA, 2024-05-19 Embark on a transformative journey with *Decoding Neuro Linguistic Programming* a book that unravels the mysteries of human communication This guide offers practical tools to understand and enhance your daily interactions from personal to professional realms Through proven techniques such as calibration anchoring and reframing you ll learn to interpret and manage verbal and non verbal signals opening new doors to deeper and more satisfying relationships If you aim to positively influence your environment overcome communication barriers and transform your interpersonal skills this guide is your perfect ally With real world examples and practical applications this book not only teaches but also inspires living communication in a conscious and effective way

Handbook of Research on Natural Language Processing and Smart Service Systems Pazos-Rangel, Rodolfo Abraham, Florencia-Juarez, Rogelio, Paredes-Valverde, Mario Andrés, Rivera, Gilberto, 2020-10-02 Natural language processing NLP is a branch of artificial intelligence that has emerged as a prevalent method of practice for a sizeable amount of

companies NLP enables software to understand human language and process complex data that is generated within businesses In a competitive market leading organizations are showing an increased interest in implementing this technology to improve user experience and establish smarter decision making methods Research on the application of intelligent analytics is crucial for professionals and companies who wish to gain an edge on the opposition The Handbook of Research on Natural Language Processing and Smart Service Systems is a collection of innovative research on the integration and development of intelligent software tools and their various applications within professional environments While highlighting topics including discourse analysis information retrieval and advanced dialog systems this book is ideally designed for developers practitioners researchers managers engineers academicians business professionals scholars policymakers and students seeking current research on the improvement of competitive practices through the use of NLP and smart service systems

The Coaching Bible Ian McDermott, Wendy Jago, 2012-02-16 Coaching has become an integral part of our lives but people still need to know how to make the most of what coaching can offer The Coaching Bible is the only book on coaching that you need It offers unique valuable and expert advice to help you if You are thinking about getting a coach to help you become more effective You commission coaching to develop other people You are considering becoming a coach yourself You are already a coach and want to extend your knowledge and your skills You want to learn how to adopt a coaching approach to your own life This is a comprehensive and authoritative guide to the key principles and techniques that make coaching one of the most powerful and exciting tools for furthering personal and professional effectiveness It explains what works and why and includes a new coaching model to benefit everyone

Neuro-Linguistic Programming P. Tosey, J. Mathison, 2009-11-12 Addressing the need for a discerning research based discussion of NLP this book seeks to answer the many questions that clients potential users and practitioners ask including what is NLP and what can it best be used for This book looks at the research and theory behind NLP also exploring claims that it is a pseudoscience

Handbook of Artificial Intelligence Applications for Industrial Sustainability Vikas Garg, Richa Goel, Pooja Tiwari, Esra S. Döngül, 2024-01-30 The subject of Artificial Intelligence AI is continuing on its journey of affecting each and every individual and will keep on this path in the times to come This handbook is a collection of topics on the application of artificial intelligence applications for sustainability in different areas It provides an insight into the various uses of concepts and practical examples for different domains all in one place which makes it unique and important for the potential reader Handbook of Artificial Intelligence Applications for Industrial Sustainability Concepts and Practical Examples examines the influence of AI and how it can be used in several industries to improve corporate performance reduce security concerns improve customer experience and ultimately generate value for customers and maximize profits The handbook offers practical examples concepts and applications that provide an easy understanding and implementation process It provides AI applications in many fields such as sustainable credit decisions cyber security and fraud prevention warehouse management and much more This handbook

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The Global Business Handbook Mark J. Hooper, 2016-03-09 A nation s economic success depends on the capacity of its companies and trading organizations to develop business relationships trade and do business in the international arena Doing business across borders subtly changes the processes and skills the successful manager needs Cultural social geographic and legal factors serve to complicate the picture The mantra for managers today is think global act local In this handbook the authors concentrate on the big developments that currently are happening at an international level They consider how managers operating in the global business landscape must change what they do to create advantages and remain competitive The Global Business Handbook is based on the structure of the very successful I SEG International School of Management s programme on international management It includes a global focus backed by the latest research on different aspects of international business carried out in different parts of the world

Communication Excellence Ian R McLaren, 1999-05-18 This ten lesson course will transform you into an excellent communicator Providing invaluable training in key NLP based methods it will increase your ability to manage market sell influence inspire innovate a wealth of good ideas Judith E Pearson PhD Psychotherapist and Certified NLP Trainer Practitioner

Handbook of Healthcare Delivery Systems Yuehwern Yih, 2016-04-19 With rapidly rising healthcare costs directly impacting the economy and quality of life resolving improvement

challenges in areas such as safety effectiveness patient centeredness timeliness efficiency and equity has become paramount Using a system engineering perspective Handbook of Healthcare Delivery Systems offers theoretical foundation

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