

# How Scarcity Marketing Has Changed the Way Everybody Buys



# Profitable Deals Learn The Basic Rules Of Scarcity Marketing

**PT Brinkman**



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**INTRODUCTION** There comes a time when the elastic snaps When you push yourself to breaking point and everything crashes down My breaking point came on a gloomy Monday morning commute in 2015 Sitting in my car waiting for the lights to change I looked at two guys in their cars on either side of me They looked as miserable as I felt At that moment I burst into tears What the fuck was I doing with my life I was unhappy in my personal life and hated my job I couldn t see a way out I was too invested in my career too old to start again Looking back I didn t know jack shit about building a fitness business Corporate marketing is one thing Doing everything from scratch alone in a different industry is another I didn t have a creative agency or a multimillion pound budget All I had was a Personal Trainer certificate and the ironparadisefitness com domain name Nevertheless I started building my online empire Or as I now refer to it pissing in the wind for two years I would write lousy articles post selfies and wonder why clients weren t beating down my virtual door Desperate to carve a way out of corporate life I vowed not to quit My business was my obsession Going out meeting friends and taking a break were a rarity I thought it was the only way to be successful I became a hermit A recluse Like the creepy guy kids fear in horror movies That s Old Man Mitchell from No 29 He never leaves the house Some say he only goes outside to dispose of the dead bodies I wasn t that bad but my social life went on ice I studied nutrition and learned the intricacies of exercise mechanics I read books and invested in courses on social media copywriting and web design Iron Paradise Fitness had consumed my entire life and I loved it It was the fire in my belly I d been missing The passion I needed Although it did make for awkward conversations on Tinder dates What do you like to do in your spare time The innocent question would come Well I m building my own business right now so that s my main focus Ah cool But what do you like to do for fun Work on my business Yeah but what about when you re not doing that I m either working on my business thinking about working on my business or eating Oh *Complete Study Guide For Ntse (Mat+Sat) For Class 10*

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decisions Includes demand supply and market structures preparing students for economic analysis in CA Foundation exams

**Farmer's Advocate** ,1912

**Project Independence: San Francisco, California, Oct. 11-12, 1974** ,1974

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Abbreviations are incorporated at the end of the book The Bank of North Dakota Bank of North Dakota,1920 Journal of World Trade Law ,1975 Instant Profits Guide On Affiliate Marketing Tips to Clickbank Success Hillary Scholl,2019-02-26

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