

Methods of Prospecting



- **Passive** – Waiting for business to come to you - floor time, website leads, and open houses.
- **Active** – Referrals, FSBO's, expired listings, canvassing – door knocking, cold calls.
- **Purchase** – Ads, signs, flyers, personal brochures, media – radio, TV, billboards, ad words.

Real Estate Prospecting Fundamentals Of Wealth

David Kirk



Real Estate Prospecting Fundamentals Of Wealth:

Real Estate Prospecting Fundamentals Of Wealth Book Review: Unveiling the Power of Words

In a world driven by information and connectivity, the power of words has become more evident than ever. They have the capability to inspire, provoke, and ignite change. Such may be the essence of the book **Real Estate Prospecting Fundamentals Of Wealth**, a literary masterpiece that delves deep into the significance of words and their effect on our lives. Published by a renowned author, this captivating work takes readers on a transformative journey, unraveling the secrets and potential behind every word. In this review, we will explore the book's key themes, examine its writing style, and analyze its overall impact on readers.

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