Giving a Persuasive Speech

How to communicate effectively and compellingly

Career & Professional Development

Speech is power: speech is to persuade, to convert, to compel. It is to bring another out of his bad sense into your good sense.

(Ralph Waldo Emerson in Letters and Social Aims)

Summary:

This guide covers the three steps to preparing and delivering a persuasive speech. They are:

- A. Preparing: Determining the goals of your speech; organizing your thoughts into 1-3 major themes
- B. Presenting: Start strong; stick to major points; close strong
- C. Practicing: Delivery

A. Preparing Your Speech:

Determine your goal. Speaking persuasively in a speech is a valuable professional skill. This ability helps
you convince listeners to view an issue as you do, and achieve goals that require the support of others.

The first thing to do if you need to give a persuasive speech, is to consider your audience and your goals. Your thoughts will be the foundation of the outline of what you are going to say, as well as how you will say it. So, take a few minutes to jot down some answers to the following questions:

- 1. Who is your audience, and what you are trying to convince them of?
- Why is what you are trying to convince them of important? What will they gain?
- 3. Why would they be reluctant to be convinced? What can you say to alleviate their concerns?
- 4. What 'take away' pieces of information do you want them to leave with, after hearing you speak?

FOR EXAMPLE:

Let's look at Emesto Rojas, who is giving a 10-minute speech to request funding for his group's initiative to have a networking event. He might jot down the following ideas:

My audience is the dean of my school and the dean's funding committee. I want to convince them to consider funding my group's alumni networking dinner. Though there are a lot of good proposals which might attract them, mine meets the funding guidelines, will have a big impact, and focuses on developing a key professional skill. By the end of my speech, I want them to see:

- 1. How valuable this opportunity would be for students' career and professional development,
- 2. That it would be well attended and a good investment,
- 3. That my group has the organizational ability to organize an event like this successfully,
- That a networking event is in line with the dean's goals of promoting professional development,
- 5. That it's a better use of funds than other options being presented here today,
- 6. That there hasn't been a networking event like this in a long time,
- 7. That it would be fun.

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What is Persuasive Writing? Charlotte Guillain, 2015-08-13 Learn all about what makes great persuasive writing This book looks at what it is examples in the real world how to use it and how you can write your own Challenge of the Transition to Secondary School Alice Deignan, Duygu Candarli, Florence Oxley, 2022-12-30 This book provides a unique analysis and description of the linguistic challenges faced by school students as they move from primary to secondary school a major transition which some students struggle with emotionally and academically The study draws on a bespoke corpus of 2.5 million words of written materials and transcribed classroom recordings provided by the project s partner schools combines quantitative and qualitative approaches to the corpus data to explore linguistic variation across school levels registers and subjects describes the procedures of corpus compilation and analysis of written and spoken academic language showing how modern corpus tools can be applied to this far reaching social and educational issue uncovers differences and similarities between the academic language that school children are exposed to at primary and secondary school contrasting this against the backdrop of the non academic language that they encounter outside school This book is important reading for advanced students and researchers in corpus linguistics applied linguistics and teacher education It carries implications for policymakers and schools looking to support students at this critical point in their schooling The Open Access version of this book available at http www taylorfrancis com has been made available under a Creative Commons Attribution Non Commercial No Derivatives CC BY NC ND 4 0 license Modern One-Act Plays for Schools James Mervyn Charlton, 2005-09-05 Essential skills practice for better reading and writing Persuasive Speaking John A. McGee, 1929 Good Speaking. A Detailed Guide to the Art of Pleasing, Persuasive Speech, with Particular Reference to Platform and Pulpit Activities Alfred ROBINSON (Elocutionist.),1933 **Persuade And Influence Any Audience** Yaniv Zaid, 2013-11-25 Persuade And Influence Any Audience by Dr Yaniv Zaid How to persuade anyone anywhere anytime This is the best book in the world for Public Speaking Especially for teaching how each one of you regardless of profession or experience can improve his her speaking and persuasive abilities Appropriate for every audience every forum and every setting Everyone can improve Not only specially gifted and charismatic persons can become successful public speakers Offers many examples clear rules and simple techniques Covers all the subjects of public speaking Persuade And Influence Any Audience teaches in a light and clear language how each one of us regardless of profession or experience in public speaking can improve his her speaking and persuasive abilities. The book which is based on the international and successful Debate method includes numerous examples clear rules and simple techniques which are suitable for all kinds of speakers in every forum and framework The book Persuade And Influence Any Audience deals with all the components of the theory of speech and persuasion writing a speech matching the speech to the a target audience sharpening of messages presentation methods posture and body language keeping track of time and more Persuade And Influence Any Audience is

suitable for any kind of public speaking from large events with many participants like in cases of lecturers speaking in front of students or politicians at election rallies to smaller gatherings like parents congratulating their children junior commanders instructing their soldiers or office managers directing their staff Persuade And Influence Any Audience offers many examples clear rules and simple techniques appropriate for every audience every forum and every setting and demolishes the prevailing stigma claiming that only specially gifted and charismatic persons can become successful public speakers. The book based on the triumphant international Debate method covers all the subjects composing the theory of public speaking Writing the speech Appearance posture and body language Introducing presentations Enhancing interest even during the most uninspired speech Incorporating humor and personal anecdotes Adapting to the target audience Honing the message Persuasive reasoning Awareness of time and rhythm And more

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Donnelly (S.I.),1931

Good Speaking Alfred Robinson,1933

Effective public speaking Ayres Joe,1986

Work-book for Persuasive Speech Francis Patrick Donnelly, 1939 How to Say It: Persuasive Presentations Jeffrey Jacobi, 2006 Two top public speaking coaches offer fresh advice on giving effective speeches and presentations with the immediacy of a conversation The best speeches don t sound like speeches and the best speakers make listeners feel as though they are being addressed directly. The trick is to make every presentation as natural and direct as a one on one conversation This expert but accessible guide reveals The six truths behind every conversation and how to use them at the podium The three steps to inspiring any audience The seven secrets for using voice and body language The seven tools every speaker uses or misuses Whether addressing a few colleagues or a packed auditorium readers will find practical and simple The Challenge of Effective Speaking Rudolph F. Verderber, 1984 Wadsworth s techniques for inspiring every listener best selling Public Speaking text the Verderbers CHALLENGE OF EFFECTIVE SPEAKING features a skills oriented mainstream approach that has effectively led hundreds of thousands of students through the challenges they face as they develop and deliver speeches The speech making process is presented in a six step framework based on classical and contemporary theory The straightforward writing style and effective use of examples enables students to understand and effectively perform key speech making activities. The six step framework emphasizes topic selection audience analysis and adaptation effective research including appropriate use of Internet resources organization with emphasis on outlining language and delivery The six action steps are introduced in generic form and then later adapted to follow principles of informative and persuasive speaking **Speaking With A Purpose** Arthur Koch, Jason Schmitt, 2016-06-03 Effective speechmaking is vital to anyone who needs to get up in front of an audience From businesspeople lawyers politicians and clergy to committee chairs teachers concerned citizens and storytellers competent public speaking is vital to the speaker s credibility KEY TOPIC This brief step by step approach to the speechmaking process allows readers to concentrate on the preparation practice and presentation without getting bogged down in theoretical discussion Topics include getting started

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