

Auto Parts Manager Job Description

Our company is growing rapidly and is looking for an auto parts manager. Thank you in advance for taking a look at the list of responsibilities and qualifications. We look forward to reviewing your resume.

Responsibilities for auto parts manager

- Be responsible for all operating procedures and policies, reporting and daily paperwork
- Train and promote quality personnel as a strong leader and organizational role model
- Utilize performance coaching and correctional measures when required
- Identify new customers and revenue opportunities for the store
- Shift into high gear in a fast-paced retail store environment
- Help outside sales in identifying, developing and maintaining wholesale accounts
- Build, guiding and developing an engaged crew team to deliver checkered flag levels of customer care and business results
- Steer towards continuous improvement in processes and procedures
- Protect and maintaining the security of store assets
- Display pride in navigating a store recognized for safety and appearance

Qualifications for auto parts manager

- Experience in sales management is a plus
- Ability to work flexible hours including weekends and holidays as required by customer business needs
- Automotive retail sales
- Overall management skills including the ability to lead people
- Bi-lingual (English/Spanish/Portuguese) is required
- Company paid life & disability insurance

Parts Manager Job Description Automotive



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Automotive After Sales Management - A Practical Guide to Successful Workshop Parts & Service Operations Mohamad Idrakisyah, 2021-02-23 The after sales segment of the automotive industry is gaining prominence over sales. The intensive competition in sales of new cars has reduced profit margins but on the other hand this is compensated from the higher profit margin derived from the after sales business. The onus is on the automotive manufacturers to heed to the new importance of the after sales business in reacting to the changes and expectations of customers. This book is written as a practical guide manual on matters relating to the management of the after sales business. The objective is to bring about improvements in all levels of the after sales operations in workshops. The growth, profitability and sustainability of the after sales dealerships are possible when the business is managed in an effective and efficient manner. The chapters in the book covers all matters pertaining to the after sales operations written in an easy to understand manner for practical and straightforward implementation across dealerships.

Career Opportunities in the Automotive Industry G. Michael Kennedy, 2009 Provides details on over seventy specific jobs in the automotive industry and related fields including information about salary, skill requirements, education, advancement and more.

Fundamentals of Automotive Technology CDX Automotive, 2013 Fundamentals of Automotive Technology Principles and Practice covers crucial material for career and technical education secondary, post secondary and community college students and provides both rationales and step by step instructions for virtually every non diagnosis NATEF task. Each section provides a comprehensive overview of a key topic area with real life problem scenarios that encourage students to develop connections between different skill and knowledge components. Customer service, safety and math, science and literary principles are demonstrated throughout the text to build student skill levels. Chapters are linked via cross reference tools that support skill retention, critical thinking and problem solving. Students are regularly reminded that people skills are as important as technical skills in customer service fields.

Goodheart-Willcox Automotive Encyclopedia, 1975 *Automotive Repair Industry* United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and Monopoly, 1969

By the Numbers Gary J. Naples, 2024-10-28 In *By the Numbers* industry expert Gary J. Naples offers a comprehensive guide to navigating the complexities of modern parts department management. Designed for both new and experienced professionals, this book provides a solid foundation in essential business and personnel management techniques. Understanding that effective parts management requires more than just product knowledge, the author explores the broader aspects of the role, including business acumen, developing financial and operational skills needed to succeed, inventory management, optimizing stock levels and reducing costs, team leadership, building and motivating a high performing team, customer service, delivering exceptional service to enhance customer satisfaction. Featuring a new self assessment tool, Inventory Effectiveness Quotient (IEQ), this book empowers parts managers to measure and benchmark their department's performance. With clear explanations, practical examples and real world case

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9, 14 and 16, 1969 United States. Congress. Senate. Committee on the Judiciary. Subcommittee on Antitrust and
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Job Corps Men's Urban Centers United States. Office of Economic Opportunity,1967 Reports of Cases Determined in the
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Daily Graphic Yaw Boadu-Ayeboafah,2006-10-06 **Automotive News ,2007** **Automotive Daily News ,1981**
Automotive Mechanics William Harry Crouse,1975 **Business Today ,1993** **Profile ,1980**

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