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along the way      **The Personal MBA 10th Anniversary Edition** Josh Kaufman, 2020-09-01 The 10th anniversary edition of the bestselling foundational business training manual for ambitious readers featuring new concepts and mental models updated expanded and revised Many people assume they need to attend business school to learn how to build a successful business or advance in their career That s not true The vast majority of modern business practice requires little more than common sense simple arithmetic and knowledge of a few very important ideas and principles The Personal MBA 10th Anniversary Edition provides a clear overview of the essentials of every major business topic entrepreneurship product development marketing sales negotiation accounting finance productivity communication psychology leadership systems design analysis and operations management all in one comprehensive volume Inside you ll learn concepts such as The 5 Parts of Every Business You can understand and improve any business large or small by focusing on five fundamental topics The 12 Forms of Value Products and services are only two of the twelve ways you can create value for your customers 4 Methods to Increase Revenue There are only four ways for a business to bring in more money Do you know what they are Business degrees are often a poor investment but business skills are always useful no matter how you acquire them The Personal MBA will help you do great work make good decisions and take full advantage of your skills abilities and available opportunities no matter what you do or would like to do for a living      Le personal MBA Josh Kaufman, 2013-09-09 La bible du business pour faire d coller votre carri re sans passer par la case MBA Ne rangez ce livre sous aucun pr texte Josh vous emm ne dans un voyage des plus utiles travers tous les concepts cl s du monde des affaires Seth Godin auteur de La vache pourpre et autres succ s Peu importe ce qu on vous dira un MBA n est pas indispensable Si vous lisez ce livre et mettez en pratique de nouvelles id es vous ferez un immense pas en avant Kevin Kelly ancien r dacteur en chef du magazine Wired Obtenir un MBA est cher et pas toujours rentable C est ce constat qui a pouss Josh Kaufman cr er le site web PersonalMBA com devenu rapidement une r f rence comme une alternative possible aux formations propos es dans les coles de commerce Sur son site il a partag sa liste de lecture des meilleurs livres de business d vorer et il a expliqu de mani re simple les concepts et les principes conna tre pour r ussir sa carri re ou son entreprise Plus qu un site web le Personal MBA est d sormais un livre qui r unit en un seul et m me volume toutes les connaissances indispensables du business gestion finance marketing vente management Que vous soyez entrepreneur ou salari avec ce livre vous avez toutes les cartes en main pour r ussir      *The Thrill of Money-Making: Unleashing Your Inner Entrepreneur* Marcus Edward Bond, 2023-04-26 There s nothing quite like the thrill of making money Whether you re an entrepreneur investor or simply looking to supplement your income the art of money making can be a deeply rewarding experience In The Thrill of Money Making Unleashing Your Inner Entrepreneur we explore the emotional side of money making and how to channel that energy into building a successful and fulfilling life Money making is not just about making a quick buck It s about tapping into your unique skills talents and passions and creating value in the world It s about taking risks embracing challenges and learning from failures It s about building strong

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[The Conscious Hustle \(hardcover\)](#) Dane Tomas,2015-03-25 The Conscious Hustle dispels the myth that business is evil and explores how conscious creative individuals can use business as a tool to fulfil their life s purpose AND make the world a better place It also delves beneath the surface of our conscious mind exploring how our cultural conditioning can hold us back and what we can do to raise our vibration and become more effortlessly successful

**The Education of Millionaires** Michael Ellsberg,2012-09-25 Some of the smartest most successful people in the country didn t finish college None of them learned their most critical skills at an institution of higher education And like them most of what you ll need to learn to be successful you ll have to learn on your own outside of school Michael Ellsberg set out to fill in the missing pieces by interviewing a wide range of millionaires and billionaires who don t have college degrees including fashion magnate Russell Simmons and Facebook founding president Sean Parker This book is your guide to developing practical success skills in the real world how to find great mentors build a world class network make your work meaningful and your meaningful work build the brand of you and more Learning these skills is a necessary addition to any education whether you re a high school dropout or graduate of Harvard Law School

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