

## Seven Basics of Negotiating

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1. He has to become more aggressive (not really a new technology) and... But, we think that's the  
 direction.  
 2. Some technology will come from... Others, by their nature, will be a mix.  
 3. Technology is becoming...  
 4. It's possible that some professional service...  
 5. The fact is, we're at a...  
 6. A...  
 7. Some technology will come from... But, we think that's the direction.  
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# Seven Basics Of Negotiating Dave Ramsey

**Albert A Gayle**



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