



SECTION – B
(Subjective Type Questions)

Answer any 3 out of the given 5 questions on Employability Skills. **3 × 2 = 6**

Answer each question in **20-30** words.

6. Name all the elements of communication represented by a figure.
7. List any two Stress Management Techniques.
8. What is the function of the ENTER key ?
9. State four qualities of a successful entrepreneur.
10. What is meant by sustainable development ?

Answer any 4 out of the given 6 questions in **20-30** words each. **4 × 2 = 8**

11. Write a short note on the 4 P's of Marketing.
12. 'Literacy is not an appropriate basis for segmenting a shoe brand.' What are the appropriate bases to segment a shoe brand in the market ?
13. What is meant by 'Qualifying' ? On what basis are the prospects assessed ?
14. What do you mean by Concealed objections ?
15. How does a salesperson acts as an image builder for the company ?
16. List two negotiation skills required by a salesperson.

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S Nieto



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Embracing the Melody of Appearance: An Emotional Symphony within **Sales Nexam Question Paper**

In a global used by monitors and the ceaseless chatter of immediate connection, the melodic beauty and psychological symphony created by the written term usually diminish into the backdrop, eclipsed by the constant noise and distractions that permeate our lives. However, nestled within the pages of **Sales Nexam Question Paper** a charming fictional prize brimming with raw emotions, lies an immersive symphony waiting to be embraced. Constructed by an outstanding musician of language, that captivating masterpiece conducts visitors on an emotional journey, well unraveling the concealed tunes and profound influence resonating within each carefully constructed phrase. Within the depths of the poignant examination, we shall discover the book is central harmonies, analyze its enthralling publishing design, and surrender ourselves to the profound resonance that echoes in the depths of readers souls.

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