



PPS14

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Sales Territory: All

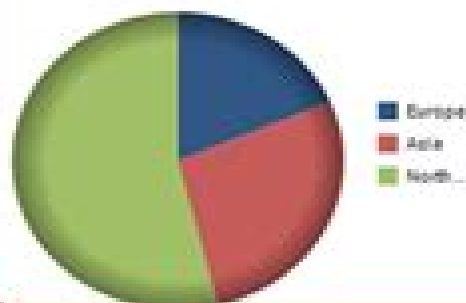
Date: 11/16/2010

Sales Overview

		Actual	Target	%	Trend
Sales					
Sales Amount		\$206,177,632	\$206,013,822	-9%	
Sales Quantity		1,807,176	1,487,258	28%	
Sales Gross Margin		\$183,566,536	\$204,896,740	-10%	
Sales Units					
Sales Total Cost		\$148,669,512	\$209,871,430	-7%	
Sales Unit Cost		\$82,396,729	\$14,628,576	-9%	
Sales Unit Price		\$22,381,649	\$14,381,612	-6%	
Discounts					
Sales Discount Amount		\$8,064,915	\$6,482,810	-14%	
Sales Discount Quantity		176,853	152,384	-16%	
Sales Discount Average		\$46	\$43	-7%	
Returns					
Sales Return Quantity		11,000	12,508	-15%	
Sales Return Average		358	321	8%	
Sales Return Average - Demo		358	358	0%	

Sales Per Territory

Sales Amount



KPI Details

KPI: Sales Quantity

Metric: Target

Measure: Sales Quantity

Row Path: Sales/Sales Quantity

Column Path: *

Page Filters: All

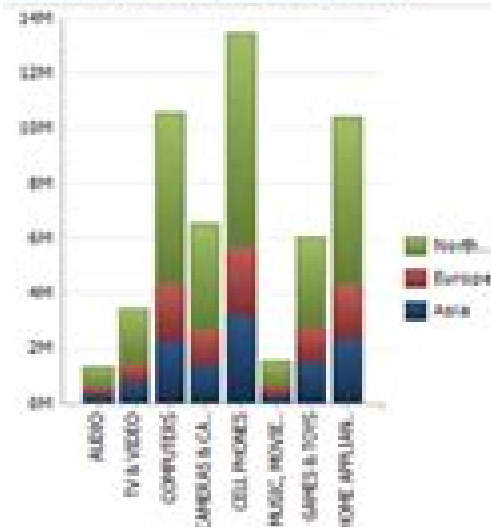
Status Bands: Great Stoplight Indicator

Status Band	Value
On Target	> 1,189,806.13
At Risk	1,189,806.13 to > 594,903.07
Off Target	594,903.07 or less

Description

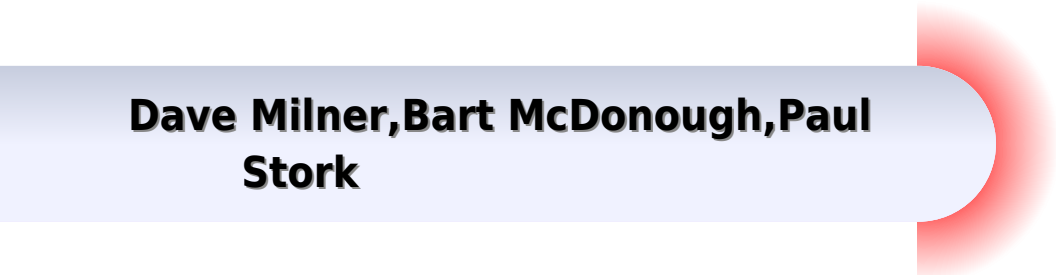
Sales Quantity for the current month as compared to the average of the corresponding set of 3 months last year. The average includes the same period last year as the current period this year averaged with the two preceding periods of last year.

Product By Territory (Sales Quantity)



Sharepoint 20document Templates

**Dave Milner,Bart McDonough,Paul
Stork**



Sharepoint 20document Templates:

SharePoint 2010 For Dummies Vanessa L. Williams, 2012-06-13 Here s the bestselling guide on SharePoint 2010 updated to cover Office 365 SharePoint Portal Server is an essential part of the enterprise infrastructure for many businesses The Office 365 version includes significantly enhanced cloud capabilities This second edition of the bestselling guide to SharePoint covers getting a SharePoint site up and running branded populated with content and more It explains ongoing site management and offers plenty of advice for administrators who want to leverage SharePoint and Office 365 in various ways Many businesses today rely on SharePoint Portal Server to aggregate SharePoint sites information and applications into a single portal This updated edition covers the enhanced cloud capacities of Office 365 and Microsoft SharePoint Online Shows how to use SharePoint to leverage data centers and collaborate with both internal and external customers including partners and clients Covers getting a site up and running populating it with content branding it and managing the site long term Administrators and small business website managers will find SharePoint 2010 For Dummies 2nd Edition gives them the information they need to make the most of this technology *SharePoint 2010 Six-in-One* Chris Geier, Cathy Dew, Becky Bertram, Raymond Mitchell, Wes Preston, Kenneth Schaefer, Andrew Clark, 2011-01-14 A team of SharePoint authorities addresses the six most essential areas of SharePoint 2010 SharePoint enables Web sites to host shared workspaces and is a leading solution for Enterprise Content Management This book serves as one stop shopping for concise coverage on six key areas that you need to know in order to get up and running with SharePoint 2010 quickly After an introduction to the new features of SharePoint 2010 the author team of SharePoint experts walk you through branding and customization workflow business connectivity services social networking and tools the search function and development basics so you can get started using SharePoint immediately SharePoint 2010 offers numerous exciting new features including advancements in user interface customization development improvements the benefits of Business Connectivity Services and much more Covers the primary functions of SharePoint as well as enhancements and new features of the latest version Reviews the SharePoint platform branding and customization workflow business connectivity services social networking tools development basics and more SharePoint 2010 Six in One helps you conquer the six key areas of SharePoint 2010 so that you can successfully take advantage of the Microsoft SharePoint platform *Designing Forms for SharePoint and InfoPath* Scott Roberts, Hagen Green, Jessica Meats, 2011-05-06 Together InfoPath 2010 and Microsoft SharePoint Designer 2010 make it possible to create end to end solutions that combine powerful forms enterprise scale workflow and access to key business data Now building on the valuable content from their previous InfoPath book three Microsoft experts offer a complete introduction to building the forms that drive these solutions Designing Forms for SharePoint and InfoPath combines deep knowledge of InfoPath new insights into SharePoint development and an insider s view of new InfoPath features for building more powerful SharePoint applications Ideal for information workers power users and experienced form designers and developers this book teaches

new techniques through downloadable examples including form templates code and XML You ll start with a complete hands on primer for designing rich forms with InfoPath Designer covering Forms Services data retrieval and submission controls customization saving publishing and workflow Next you ll turn to advanced form design including coding the InfoPath object model and InfoPath hosting options Coverage includes Mastering best practices for designing forms and working with data Creating and editing SharePoint list forms in InfoPath 2010 Setting up Forms Services in SharePoint 2010 Using new InfoPath controls and customization techniques Adding logic without code via Quick Rules and the Rules Management pane Using the InfoPath Form Web Part to create powerful solutions with minimal code including data mashups Submitting saving and publishing including Quick Publish Building reusable components custom controls and add ins Securing and efficiently deploying solutions Making the most of reporting and workflows Writing better InfoPath code more quickly with Visual Studio Tools for Office Using import export and the new import wizard Customizing forms for creating viewing and editing SharePoint lists Building dynamic queries to REST Web services *Beginning SharePoint 2010* Amanda Perran,Shane Perran,Jennifer Mason,Laura Rogers,2010-12-03 Two SharePoint MVPs provide the ultimate introduction to SharePoint 2010 Beginning SharePoint 2010 Building Team Solutions with SharePoint provides information workers and site managers with extensive knowledge and expert advice empowering them to become SharePoint champions within their organizations Provides expansive coverage of SharePoint topics as well as specialty areas such as forms excel services records management and web content management Details realistic usage scenarios and includes practice examples that highlight best practices for configuration and customization Includes detailed descriptions and illustrations of SharePoint s functionality Designed to mentor and coach business and technical leaders on the use of SharePoint in addressing critical information management problems within their organizations Beginning SharePoint 2010 is sure to become the premiere handbook for any active or aspiring SharePoint expert *Mastering Windows SharePoint Services 3.0* C. A. Callahan,2011-02-09 Windows SharePoint Services WSS 3 0 is the latest version of the collaboration tool found in Windows Server 2003 R2 and also the underlying technology of Microsoft Office SharePoint Server MOSS 2007 In this comprehensive book you ll go under the hood of WSS 3 0 and discover how to make it easy to share documents track tasks create common workspaces where teams can work collectively set up discussion groups and more Includes essential techniques for site creation administration customization security and disaster recovery and practical steps for migrating from 2 0 to 3 0

MOS 2010 Study Guide for Microsoft Word Expert, Excel Expert, Access, and SharePoint Exams Geoff

Evelyn,John Pierce,2011-08-12 Demonstrate your expertise with Microsoft Office Designed to help you practice and prepare for four Microsoft Office Specialist MOS exams this all in one study guide features Full objective by objective exam coverage Easy to follow procedures and illustrations to review essential skills Hands on practice tasks to apply what you ve learned Includes downloadable practice files Use the in depth exam prep practice and review to help advance your proficiency with

Microsoft Office and earn the credential that proves it Pro SharePoint 2010 Development for Office 365 Dave Milner,Bart McDonough,Paul Stork,2012-12-31 It s no secret that cloud based computing is the next big movement in IT and Microsoft is right there in the market with Office 365 a cloud based productivity suite which includes a hosted cloud focused version of SharePoint 2010 SharePoint 2010 developers who have traditionally developed for on premise environments will suddenly find themselves being asked to develop for the cloud While there is a lot of overlap between cloud based and traditional SharePoint development there are also some important differences and considerations that must be taken into account as well In particular the proliferation of cloud based solutions was a driving force behind certain new features in SharePoint 2010 like sandboxed solutions and the new client object model As the devil is always in the details Pro SharePoint 2010 Development for Office 365 helps you navigate the changes and develop compelling applications and solutions for SharePoint Online in Office 365 Authors Dave Milner Bart McDonough and Paul Stork bring to the table decades of experience in real world development of solutions for customers expertise that is the practical result of what works in real world customer environments This proven team will cover with you the architectural landscape that SharePoint in the cloud represents discuss the steps in setting up a development environment and cover multiple real world development approaches technologies and considerations *Mastering Microsoft SharePoint Foundation 2010* C. A. Callahan,2011-03-08 Everything IT professionals need to create collaborative solutions SharePoint Foundation 2010 is the newest version of a powerful collaboration tool used in many Exchange enabled organizations This book gets network professionals and business application administrators up to speed on the updates features and installation procedures preparing them to create powerful collaboration structures for their companies Microsoft SharePoint Foundation 2010 is the successor to Windows SharePoint Services 3 0 and is used with Microsoft Office SharePoint Server to enable collaboration this guide prepares IT professionals to install and service the newest version Designed for administrators who are familiar with the previous version this book doesn t waste time with basic instruction but focuses directly on skills needed to manage the upgrade Covers administration customization disaster recovery and migrating from Windows SharePoint Services 3 0 to Windows SharePoint Foundation 2010 Packed with real world examples to support the instructions Mastering Microsoft SharePoint Foundation 2010 gets administrators up to speed quickly on this essential technology **Pro SharePoint 2010 Governance** Steve Wright,Corey Erkes,2012-06-12 Pro SharePoint 2010 Governance is the first book on the market focusing exclusively on the essential guidance necessary for leveraging SharePoint 2010 within your organization s intranet extranet or Internet environment for maximum business value Effective governance allows your organization to promote the adoption of SharePoint s productivity enhancing features while maintaining security and control over your organization s most vital information Pro SharePoint 2010 Governance presents comprehensive guidance from the basics of What is governance to the detailed considerations of IT information and application management Using the conceptual framework promoted by

Microsoft and augmented with detailed discussions recommendations and checklists you will have all the information you need to streamline the governance of your SharePoint sites Teaches the concepts and benefits of SharePoint site governance Discusses advanced features and techniques for implementing governance in your organization Provides detailed recommendations templates and checklists for jump starting your governance effort **Wrox SharePoint 2010 SharePoint911 Three-Pack** Todd Klindt,Shane Young,Jennifer Mason,Laura Rogers,Randy Drisgill,John Ross,Larry Riemann,Amanda Perran,Shane Perran,Jacob J. Sanford,Paul Stubbs,Steve Caravajal,2012-02-25 The Wrox SharePoint 2010 SharePoint911 Three Pack combines the contents of three full e books written by the experts from SharePoint911 That s over 1800 pages of hands on advice from Todd Klindt Shane Young Laura Rogers Randy Drisgill Jennifer Mason John Ross and Larry Riemann among others In Beginning SharePoint 2010 Building Business Solutions with SharePoint ISBN 978 0 470 61789 2 by Amanda Perran Shane Perran Jennifer Mason and Laura Rogers readers learn the core concepts terminology and features of SharePoint 2010 In Professional SharePoint 2010 Branding and User Interface Design ISBN 978 0 470 58464 4 by Randy Drisgill John Ross Jacob J Sanford Paul Stubbs and Larry Riemann the reader gets a deep dive into branding a SharePoint site In the third book of the set the SharePoint bestseller Professional SharePoint 2010 Administration ISBN 978 0 470 53333 8 by Todd Klindt Shane Young and Steve Caravajal the authors provide a detailed look at the administration tools available in SharePoint 2010 Pro SharePoint Migration Sahil Malik,Winsmarts LLC,Srini Sistla,2012-08-10 Learn from Pro SharePoint Migration on how to migrate your existing farm infrastructure upgrade approaches code branding and impact of new features of SharePoint 2010 in a strategic way that results in smooth transition Noted author Sahil Malik with Srini Sistla work together to provide detailed strategies and tools to assess plan and execute a SharePoint 2010 migration that is efficient and cost effective and that doesn t use expensive third party software The clean slate approach embraced by this book coupled with flexible tools designed by Microsoft and the author will provide you with the statistics charts and diagrams necessary to perform a meaningful assessment of your current SharePoint 2007 environment You ll then be able to plan the lowest cost least hassle way to migrate your current environment and its applications and data to SharePoint 2010 and how to map your existing use of SharePoint 2007 to the new features and enhancements in SharePoint 2010 Pro SharePoint Migration will help you Gain a better understanding of high level comparison and changes you need to learn between the two versions To migrate or not Learn about new functionality that might replace your existing custom built code or non code based solutions Build a strong toolset to create update administer and migrate 90% of the most commonly used SharePoint objects Grasp the intricacies of the SharePoint 2010 application programming interface API Become a better SharePoint 2010 administrator in your newly migrated environment Essential SharePoint Jeff Webb,2005-05-17 Want to work more efficiently and effectively Want to improve productivity Microsoft is betting that you do That s why it created Windows SharePoint Services a set of collaboration tools that helps organizations increase individual and team productivity

by enabling them to create web sites for information sharing and document collaboration Through these team oriented web sites users capture and share ideas and work together on documents tasks contacts etc either among themselves or with partners and customers And if you have Windows 2003 Server then you already have SharePoint since it s built right in But before you can enjoy the benefits of SharePoint you need to know how to turn it on set it up and get your applications working with it Essential Sharepoint will help you do just that It s not only the most complete guide for setting up and using these increasingly popular sites but it also explains in detail the integration that makes SharePoint exciting Everything you need to know about SharePoint is covered including hosting choices administration customization integration with Microsoft Office developing new SharePoint functionality when to use SharePoint portal server Essential Sharepoint covers all the key topics for getting up and running with this powerful and popular set of collaboration tools And it s not just for members of the IT staff This comprehensive guide is for anyone in an organization who wants to explore Microsoft SharePoint in order to foster collaboration with other users

Professional SharePoint 2010 Development Thomas Rizzo,Reza Alirezaei,Jeff Fried,Paul Swider,Scot Hillier,Kenneth Schaefer,2010-07-23 Learn to leverage the features of the newest version of SharePoint in this update to the bestseller More than simply a portal SharePoint is Microsoft s popular content management solution for building intranets and Web sites or hosting wikis and blogs Offering broad coverage on all aspects of development for the SharePoint platform this comprehensive book shows you exactly what SharePoint does how to build solutions and what features are accessible within SharePoint Written by one of the most recognized names in SharePoint development Professional SharePoint 2010 Development offers an extensive selection of field tested best practices that shows you how to leverage the vast power of this multi faceted tool to build custom workflow and content management applications Plus you ll discover how to take advantage of the new features to roll out new SharePoint sites or upgrade existing sites SharePoint guru Tom Rizzo offers broad coverage of the newest version of SharePoint Microsoft s popular content management solution Addresses how the new version adds enhanced developer support for ASP NET Ajax LINQ and Silverlight Demonstrates how to take advantage of new features including improvements to offline and mobile client capabilities social networking additions and more Covers user experience development platform services social media features event handling the business data catalog forms and workflow business intelligence and more With this book you ll get exhaustive coverage on the many possibilities that exist with SharePoint

Pro SharePoint 2010 Solution Development Ed Hild,Chad Wach,2010-08-04 This book takes a practical problem solution approach to common business challenges You ll not only encounter interesting code samples but also see how to combine these examples with the Microsoft collaboration platform s services The book s solutions focus on using Visual Studio 2008 and its built in Office development tools to construct the user interface layer And solutions can interact with SharePoint as a service provider taking advantage of SharePoint s many collaboration features like document repositories collaboration sites and search functions This book is

unique because it starts with challenges that end users deal with every day when using the Microsoft collaboration platform to support business processes The solutions are presented as hypothetical business challenges of a fictional company By presenting the examples in this context author Ed Hild makes it easier to relate to the challenges and solution value The goal of these examples is to build applications that apply the benefits of the Office desktop interface to the richness of SharePoint collaboration features This book will help you develop real world solutions to complex business problems and challenges

Pro SharePoint 2010 Search Josh Noble,Robert Piddocke,Dan Bakmand-Mikalski,2011-08-06 Pro SharePoint 2010 Search gives you expert advice on planning deploying and customizing searches in SharePoint 2010 Drawing on the authors extensive experience of working with real world SharePoint deployments this book teaches everything you ll need to know to create well designed SharePoint solutions that always keep the end user s experience in mind Increase your search efficiency with SharePoint 2010 s search functionality extend the search user interface using third party tools and utilize analytics to improve relevancy This practical hands on book is a must have resource for anyone looking to unlock the full potential of their SharePoint server s search capabilities Pro SharePoint 2010 Search empowers you to customize a SharePoint 2010 search deployment and maximize the platform s potential for your organization *Beginning SharePoint 2013 Development eBook and SharePoint-videos.com Bundle* Steve Fox,Chris Johnson,Donovan Follette,Asif Rehmani,2014-03-10 Beginning SharePoint 2013 Development eBook and SharePoint videos com Bundle **Expert SharePoint 2010 Practices** Winsmarts LLC,Sahil Malik,Brian Farnhill,Razi bin Rais,Ed Richard,Ed Musters,Darrin Bishop,Matthew McDermott,Mark Orange,Cory R. Lorient,Matt Eddinger,Doug Ortiz,Tahir Naveed,Karthick Sethunarayanan,Barry Ralston,Steve Wright,Ed Hild,Joerg Krause,Dave Milner,Dan Bakmand-Mikalski,2012-02-25 Expert SharePoint 2010 Practices is a valuable compendium of best practices tips and secrets straight from the most knowledgeable SharePoint gurus in the industry Learn from the experts as you dive into topics like multitenancy solution deployment business intelligence and administration Our team of carefully chosen contributors most with Microsoft s Most Valuable Professional MVP designation bestowed upon them shares with you the secrets and practices that have brought them success in a wide variety of SharePoint scenarios Each contributor is passionate about the power of SharePoint and wants to help you leverage the capabilities of the platform in your business but in the proper way Go beyond procedures and manuals and benefit from hundreds of years of combined experience which the authors of Expert SharePoint 2010 Practices provide in these pages Learn from the masters and take control of SharePoint 2010 like you never have before with Expert SharePoint 2010 Practices [Ultimate Microsoft Dynamics 365 CRM for Enterprises: Unlock the Power of Microsoft Dynamics 365 CRM to Automate Your Business Processes and Drive Digital Transformation](#) Vidit Vikas,2025-03-13 Master Microsoft Dynamics 365 CRM and Power Platform like a Pro Key Features Master Dynamics 365 CRM Power Platform AI Copilot and automation Customize optimize and streamline business processes with Dynamics 365 CRM Integrate Dynamics 365 CRM seamlessly with Microsoft and AI powered tools Book

Description Microsoft Dynamics 365 CRM is the backbone of modern customer relationship management driving sales service and business efficiency across industries Mastering it is crucial for professionals aiming to optimize workflows enhance customer interactions and leverage automation for competitive advantage The book starts with an introduction to Dynamics 365 CRM providing a solid foundation in key business apps including Sales Project Operations and Customer Engagement You will then learn how to set up environments manage users and handle security and data As you progress you will explore topics such as the sales cycle customizations and integrating with tools like Power Platform SharePoint Outlook and Teams for better collaboration By the end readers will have the expertise to design customize and deploy powerful CRM solutions tailored to business needs With insights into AI Copilot and certification pathways this book ensures you stay ahead in the CRM landscape because falling behind in automation and AI driven CRM solutions is no longer an option What you will learn Design scalable and efficient business solutions with Dynamics 365 CRM Configure and customize CRM to align with business objectives Automate workflows and processes using Power Platform Integrate Dynamics 365 CRM with Outlook SharePoint and Teams Enhance productivity with AI Copilot for automation and insights Advance career growth with Dynamics 365 CRM expertise and certifications

Essential SharePoint® 2007 Jamison, 2007-09 **Beginning SharePoint 2013 Development** Steve Fox, Chris Johnson, Donovan Follette, 2013-01-31 A complete revision to a popular SharePoint developer's resource Fully updated for SharePoint 2013 this book is an ideal starting place for SharePoint development Covering all the major topics that a new developer needs to know in order to get started this resource contains 100 percent new content and addresses the major overhaul to the SharePoint 2013 platform The team of authors led by Microsoft's Steve Fox presents you with a detailed overview that helps you establish a starting point for development They then walk you through ways to advance your knowledge so that you leverage the new SharePoint 2013 features to build custom solutions Addresses developing managed or unmanaged applications Provides an overview of Windows Azure for SharePoint Looks at common developer tasks in SharePoint 2013 Gets you started with building packaging and deploying SharePoint 2013 applications Highlights essential points of security in SharePoint 2013 Touching on everything from developing applications using Office services to development workflow applications Beginning SharePoint 2013 Development covers everything you need to know to start confidently working with the platform today

Sharepoint 20document Templates: Bestsellers in 2023 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous captivating novels captivating the hearts of readers worldwide. Lets delve into the realm of bestselling books, exploring the fascinating narratives that have enthralled audiences this year. Sharepoint 20document Templates : Colleen Hoovers "It Ends with Us" This heartfelt tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover expertly weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can prevail. Uncover the Best : Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This captivating historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids compelling storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and self-discovery. Sharepoint 20document Templates : Delia Owens "Where the Crawdads Sing" This evocative coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens weaves a tale of resilience, survival, and the transformative power of nature, entrancing readers with its evocative prose and mesmerizing setting. These popular novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of compelling stories waiting to be discovered. The novel begins with Richard Popen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a masterful and gripping novel that will keep you guessing until the very end. The novel is a cautionary tale about the dangers of obsession and the power of evil.

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