G A L A L A BY BRODSTONE FOUNDATION 12

Dear friend of Brodstone Foundation-

It's crazy to think that we are getting ready to celebrate the 5th Annual Gala by Brodstone Foundation. Over the past four years, because of generous support from donors like you, we have been able to make a huge impact in the lives of our patients, their families and our employees. In 2020, we started administering chemotherapy treatment and care locally. Within the next few months, the new infusions suites will be completed alongside our construction project. Fundraising for the future healing garden exceeded our expectations during a time when we had to shift gears to an online Gala. Last year, we were able to support the purchase of the Smart Curve 3D Mammography equipment upgrade to allow for a more comfortable and accurate mammography. Exciting things are in store for this year's cause as well.

This past year Brodstone Memorial Hospital rebranded into Brodstone Healthcare. With that, the Foundation was able to create a new brand and verbal identity. The Brodstone Foundation is devoted to exploring a wide-angle view of our communities' healthcare challenges to help us identify gaps, explore possibilities, and generate support for our hospital and clinics' greatest needs. We guide gifts in strategic ways to best support the mission "to provide exceptional and progressive healthcare to the communities we serve". With the contributions of generous donors and an exceptional healthcare team, we bring Superior Care Close to Home. What does this mean for our donors? Supporting the foundation allows you the opportunity to "Make a Difference, Give Back, Build a Legacy and Live with Purpose".

Currently, we are looking for donations for both our silent and live auctions, as well as any monetary contributions. As a reminder, your gift is tax-deductible and you will be recognized for your generosity on our event webpage, social platforms, media outlets and during the event. Please see the back side for sponsorship opportunities.

Thank you in advance for your continued support.

Hydro Electron

Heather Erickson Director of Brodstone Foundation

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Rosina Ehmann

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Fundraising Fundamentals James M. Greenfield, 2004-03-15 Fundraising Fundamentals is a practical and valuable resource forfundraising professionals trustees philanthropists and nonprofitexecutives who aspire to raise substantial monies for worthycauses I have utilized Jim Greenfield's literature in variousfundraising courses my students have benefited from thetheory and substance that Jim so clearly conveys along withreal life models that can be applied to their respectiveorganizations Stephen M Levy CFRE President of Levy PhilanthropicCounsel Former Chair of the Association of Professionals FoundationBoard Adjunct Professor of Philanthropy Columbia University Proven methods and techniques for running a successful annualgiving campaign Learn how to carry out winning annual giving campaigns that willhelp your nonprofit organization grow and increase its financial resources with Fundraising Fundamentals Complete with the essential basics of fundraising and comprehensive enough to helpexperienced fundraisers improve their campaigns this up to date Second Edition features key material on How to find likely first time donors Membership organizations and donor clubs Methods of donor renewal upgrading and reward Recruiting and training volunteer solicitors Multimedia and Internet soliciting techniques

Nonprofit Hero Valerie M. Jones, 2018-11-16 Nonprofit Hero is written by Valerie Jones who has raised more than 175 million for nonprofits and coached thousands of people to authentically and successfully ask for the

causes they care about She's addressed more than 50 audiences from Baltimore to Beijing and is one of fewer than 10 000 Certified Fund Raising Executives CFREs worldwide In addition to running her boutique consulting firm Valerie M Jones Associates VMJA she's volunteered extensively serving nonprofits as president chair board member and committee member Her methodworks Trained boards report increased comfort and willingness to ask Many indicate they are prepared to ask for bigger gifts can identify more prospective donors and intend to contact these prospects sooner Her book Nonprofit Hero contains stories tools and exercises not included in trainings Readers will learn how to Honor their fears Surprisingly these contain their personal prescription for success Channel their passion by tapping the energy of why they want what they want Discover their asking personality including how they should and shouldn t ask Get started with tips on thirty simple things to do right now for free to help raise money Follow five easy steps starting with thanking not asking and with givers not prospects Cast themselves as stars finding the step they ll most enjoy and at which they ll excel Attract support by listening understanding motivations and helping fulfill donors desires Elevate their speech so that they can make their case sincerely and with compelling confidence Get in the right frame of mind to show up ready for yes not braced for no This book also helps readers form an in depth description of their asking personality It illustrates how they can best thank steward research cultivate and ask which of the five steps they favor how to address their fears play to their strengths overcome their weaknesses and how to get what they need to excel There are 16 different and distinct profiles one suited to each reader Finally this book includes a toolkit of practical samples and templates such as sample giving dos and don ts asking scripts Black Tie Optional Harry A. Freedman, Karen Feldman Smith, 1991 Discover the basic ingredients and fundraising plans needed to make any special event a money making success with this first rate guide Learn how to choose the right time and place for a successful event how to reach and book celebrities get media publicity develop budgets set ticket prices organize committees and promote an event Fundraising Basics Barbara L. Ciconte, Jeanne Jacob, 2008-12-18 As nonprofit organizations face heightened scrutiny by the general public donors regulators and members of Congress the Third Edition of the essential book on the basics of fundraising provides new up to date and valuable information that every fundraiser needs to know With ethics and accountability being the primary theme of the Third Edition this practical guide will continue to provide an overview of the field and give development staff managers and directors a platform from which to operate their fundraising programs The new edition also provides much needed information on giving trends computer hardware and software available for fundraisers cost estimates and workflow timetables and the importance of the Internet This primer remains a must have for anyone new to the fundraising arena Association Management ,1985 **Fundraising** Management in a Changing Museum World Kate Brueggemann, Donna McGinnis, 2023-12-06 Fundraising Management in a Changing Museum World explains how cultural organizations can successfully create sustainable fundraising programs that will increase financial support and stabilize revenue during times of change Drawing on the authors extensive

experience this book provides guidance that will enable readers to establish and maintain an efficient and effective fundraising program Demonstrating that a strategic fundraising management plan is critical for identifying areas of growth the authors also clarify how it helps to leverage an institution s resources and connections and ensure that time and budget are invested into the right activities Readers will learn how to develop a plan for their organization choose appropriate methods of solicitation for their audiences and identify the roles of employees and volunteers in the process Fundraising Management in a Changing Museum World is relevant to practitioners working in many different types and sizes of institutions around the world The book is essential reading for development professionals as well as other museum practitioners leaders and volunteers It is a valuable tool for early career professionals and students considering employment in the cultural field The Animals' Agenda ,1997 **Fund-Raising Fundamentals** James M. Greenfield, 1994-03-22 Fund Raising Fundamentals shows you how to create a total annual giving strategy that uses these different methods in conjunction with each other and maximizes your success Throughout this practical guide you will find sample letters and documents charts and checklists that illustrate principles and help you put these proven methods into action Billboard ,1955-05-14 In its 114th year Billboard remains the world's premier weekly music publication and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends Aviso .2004 The Executive **Billboard**, 1951-03-10 In its 114th year Billboard remains the world's premier weekly music publication **Female** ,1984 and a diverse digital events brand content and data licensing platform Billboard publishes the most trusted charts and offers unrivaled reporting about the latest music video gaming media digital and mobile entertainment issues and trends

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