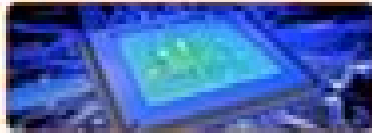




Negative Demand

- Products/ services that people dislike and merely don't want.



Non-existent Demand

- Products/ services that people don't know or uninterested in.



Latent Demand

- Demands that people realize later.



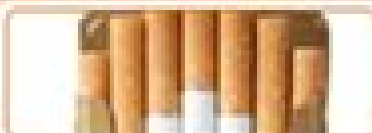
Declining Demand

- Demands that people have less interested in than before.



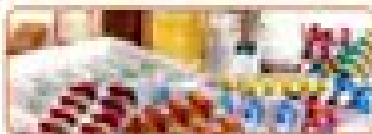
Irregular Demand

- Products/ services which usage are based on time.



Unwholesome Demand

- Products/ services that have bad effect.



Full Demand

- Products/ services that have the supply meeting its demands.



Overfull Demand

- Products/ services that the demand is more than the supply.

Negative Demand By Kotler

Thomas Griffiths



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