

# Robert Smith

## Area Supervisor

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## SUMMARY

14+ years of experience as an Area Supervisor. Track record of consistently meeting and exceeding customer expectations and company goals.

## SKILLS

Customer Relations, Employee Supervision, Training, Operations, Sales Promotions, and P&L Accountability.

## WORK EXPERIENCE

### Area Supervisor

ABC Corporation - July 2008 - Present

- Handling sales tracking and reporting, inventory control, and employee payroll.
- Managing all aspects of merchandising, store events, seasonal shops, and stocking.
- Ensuring excellence in customer service and resolved all problems at the store level.
- Maximizing sales and profitability of assigned areas through the execution of company programs.
- Interviewing, hiring, training, mentoring, coaching and evaluating the performance of hourly associates.
- Responsible for personnel management, merchandise selection and presentation and store operations.
- Working with store managers to ensure merchandise changes aligned with sales patterns.

### General Manager

ABC Corporation - June 2005 - June 2008

- Responsible for maintaining professional relationships with over 300 vendors.
- Hired, trained, coached a team of 25 plus employees at multiple locations.
- Oversaw all marketing from several different mediums including radio, newspapers and local business.
- Created lesson plans and taught extracurricular classes ranging from academics to sports.
- Trained in-coming co-workers and created new programs for the children attending the program.
- Assisted in the creation of many events for both the parents and the students involved with the program.
- Guided and supervised different field trips and events including tournaments and Nickelodeon events.

## EDUCATION

Bachelor's Of Science in Criminal Justice - 2013 (Everest University-Pompano Beach - Pompano Beach, FL) Associate Degree in Business Administration - 2007 (Pasadena City College - Pasadena, CA) Associate Degree in Humanities - 2007 (Pasadena City College - Pasadena, CA)

# Private Security Supervisor Manual

**S Ben Porath**



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