

The background image shows three Black women in professional attire sitting at a table in a meeting room. The woman on the left is smiling and looking towards the camera. The woman in the middle is looking down at a laptop. The woman on the right is looking towards the laptop. The text 'EDU CAN' is in the top left corner. The title 'Marketing Principles' is in large pink and white letters across the middle. Below the title, 'The Sheppie Approach' is on the left and '3rd Edition' is on the right.

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The Sheppie Approach

3rd Edition

Participant's **Workbook Manual**

D. F. Les Pierre-Luke

Sales Participant Manual Workbook

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