Science Of Coercion Communication Research Psychological Warfare

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Science Of Coercion Communication Research And Psychological Warfare 1945 1960

Amy Fried

Science Of Coercion Communication Research And Psychological Warfare 1945 1960:

Science of Coercion Christopher Simpson, 2015-03-03 A provocative and eye opening study of the essential role the US military and the Central Intelligence Agency played in the advancement of communication studies during the Cold War era now with a new introduction by Robert W McChesney and a new preface by the author Since the mid twentieth century the great advances in our knowledge about the most effective methods of mass communication and persuasion have been visible in a wide range of professional fields including journalism marketing public relations interrogation and public opinion studies However the birth of the modern science of mass communication had surprising and somewhat troubling midwives the military and covert intelligence arms of the US government In this fascinating study author Christopher Simpson uses long classified documents from the Pentagon the CIA and other national security agencies to demonstrate how this seemingly benign social science grew directly out of secret government funded research into psychological warfare It reveals that many of the most respected pioneers in the field of communication science were knowingly complicit in America's Cold War efforts regardless of their personal politics or individual moralities and that their findings on mass communication were eventually employed for the purposes of propaganda subversion intimidation and counterinsurgency An important thought provoking work Science of Coercion shines a blazing light into a hitherto remote and shadowy corner of Cold War history Coercion Christopher Simpson, 1996 Science of Coercion provides the first thorough examination of the role of the CIA the Pentagon and other U S security agencies in the evolution of modern communication research a field in the social sciences which crystallized into a distinct discipline in the early 1950s Government funded psychological warfare programs underwrote the academic triumph of preconceptions about communication that persist today in communication studies advertising research and in counterinsurgency operations Christopher Simpson contends that it is unlikely that communication research could have emerged into its present form without regular transfusions of money from U S military intelligence and propaganda agencies during the Cold War These agencies saw mass communication as an instrument for persuading or dominating targeted groups in the United States and abroad as a tool for improving military operations and perhaps most fundamentally as a means to extend the U S influence more widely than ever before at a relatively modest cost Communication research in turn became for a time the preferred method for testing and developing such techniques Science of Coercion uses long classified documents to probe the contributions made by prominent mass communication researchers such as Wilbur Schramm Ithiel de Sola Pool and others then details the impact of psychological warfare projects on widely held preconceptions about social science and the nature of communication itself A fascinating case study in the history of science and the sociology of knowledge Science of Coercion offers valuable insights into the dynamics of ideology and the social psychology of communication **Science of Coercion** Christopher Simpson, 1996 **Origins of Mass** Communications Research During the American Cold War Timothy Glander, 1999-12 This critical examination of the

origins of mass comm research from the perspective of an educational historian investigates the educational meaning of the mass media with the goal of understanding the essential connection between educ and comm Social Science for What? Mark Solovey, 2020-07-07 How the NSF became an important yet controversial patron for the social sciences influencing debates over their scientific status and social relevance In the early Cold War years the U S government established the National Science Foundation NSF a civilian agency that soon became widely known for its dedication to supporting first rate science The agency s 1950 enabling legislation made no mention of the social sciences although it included a vague reference to other sciences Nevertheless as Mark Solovey shows in this book the NSF also soon became a major albeit controversial source of public funding for them After the Flying Saucers Came Greg Eghigian, 2024 After the Flying Saucers Came is a comprehensive account of the stories the people and the strange events that went into making the fascination with UFOs and aliens a worldwide phenomenon among believers skeptics and the simply curious It traces how an odd sighting of flying saucers by an American pilot in 1947 inspired governments the media scientists writers and the general public to consider the possibility that extraterrestrials were visiting earth A Crisis in Public Opinion Polling Amy Fried, 2013-03 Pathways to Polling argues that early political pollsters market researchers and academic and government survey researchers were entrepreneurial figures who interacted through a broad network that was critical to the growth of public opinion enterprises Mandarins of the Future Nils Gilman, 2007-02 By connecting modernization theory to the welfare state liberalism programs of the New Deal order Gilman not only provides a new intellectual context for America's Third World during the Cold War but connects the optimism of the Great Society to the notion that American power and good intentions could stop the postcolonial world from embracing communism The US Government, Citizen Groups and the Cold War Helen Laville, Hugh Wilford, 2006-11-22 This new book examines the construction activities and impact of the network of US state and private groups in the Cold War By moving beyond state dominated top down interpretations of international relations and exploring instead the engagement and mobilization of whole societies and cultures it presents a radical new approach to the study of propaganda and American foreign policy and redefines the relationship between the state and private groups in the pursuit and projection of American foreign relations In a series of valuable case studies examining relationships between the state and women's groups religious bodies labour internationalist groups intellectuals media and students this volume explores the construction of a state private network not only as a practical method of communication and dissemination of information or propaganda but also as an ideological construction drawing upon specifically American ideologies of freedom and voluntarism The case studies also analyze the power relationship between the state and private groups assessing the extent to which the state was in control of the relationship and the extent to which private organizations exerted their independence This book will be of great interest to students of Intelligence Studies Cold War History and IR security studies in general The Science of Synthesis Debora Hammond, 2011-05-18 Debora

Hammond's The Science of Synthesis explores the development of general systems theory and the individuals who gathered together around that idea to form the Society for General Systems Research In examining the life and work of the SGSR s five founding members Ludwig von Bertalanffy Kenneth Boulding Ralph Gerard James Grier Miller and Anatol Rapoport Hammond traces the emergence of systems ideas across a broad range of disciplines in the mid twentieth century Both metaphor and framework the systems concept as articulated by its earliest proponents highlights relationship and interconnectedness among the biological ecological social psychological and technological dimensions of our increasingly complex lives Seeking to transcend the reductionism and mechanism of classical science which they saw as limited by its focus on the discrete component parts of reality the general systems community hoped to complement this analytic approach with a more holistic orientation As one of many systems traditions the general systems group was specifically interested in fostering collaboration and integration among different disciplinary perspectives with an emphasis on nurturing more participatory and truly democratic forms of social organization. The Science of Synthesis documents a unique episode in the history of modern thought one that remains relevant today This book will be of interest to historians of science system thinkers scholars and practitioners in the social sciences management organization development and related fields as well as the general reader interested in the history of ideas that have shaped critical developments in the second half of the The Routledge History of American Science Timothy W. Kneeland, 2022-12-01 The Routledge History of twentieth century American Science provides an essential companion to the most significant themes within the subject area The field of the history of science continues to grow and expand into new areas and to adopt new theories to explain the role of science and its connections to politics economics religion social structures intellectual history and art This book takes North America as its focus and explores the history of science in the region both nationally and internationally with 27 chapters from a range of disciplines Part I takes a chronological look at the history of science in America from its origins in the Atlantic World through to the American Revolution the Civil War the World Wars and ending in the postmodern era Part II discusses American science in practice from scientists as practitioners laboratories and field experiences to science and religion Part III examines the relationship between science and power The chapters touch on the intersection of science and imperialism environmental science in U S politics as well as capitalism and science Finally Part IV explores how science is embedded in the culture of the United States with topics such as the growing importance of climate science the role of scientific racism the construction of gender and how science and disability studies converge The final chapter reviews the way in which society has embraced or rejected science with reflections on the recent pandemic and what it may mean for the future of American science This book fills a much needed gap in the history and historiography of American science studies and will be an invaluable guide The Word is Worth a Thousand Pictures Gregory for any student or researcher in the history of science in America Edward Reynolds, 2001-04-20 The Handbook of Communication History Peter Simonson, Janice Peck, Robert T

Craig, John Jackson, 2013-01-03 The Handbook of Communication History addresses central ideas social practices and media of communication as they have developed across time cultures and world geographical regions It attends to both the varieties of communication in world history and the historical investigation of those forms in communication and media studies The Handbook editors view communication as encompassing patterns processes and performances of social interaction symbolic production material exchange institutional formation social praxis and discourse As such the history of communication cuts across social cultural intellectual political technological institutional and economic history. The volume examines the history of communication history the history of ideas of communication the history of communication media and the history of the field of communication Readers will explore the history of the object under consideration relevant practices media and ideas review its manifestations in different regions and cultures comparative dimensions and orient toward current thinking and historical research on the topic current state of the field As a whole the volume gathers disparate strands of communication history into one volume offering an accessible and panoramic view of the development of communication over time and geographical places and providing a catalyst to further work in communication history Competing with the Soviets Audra J. Wolfe, 2012-11-29 For most of the second half of the twentieth century the United States and its allies competed with a hostile Soviet Union in almost every way imaginable except open military engagement The Cold War placed two opposite conceptions of the good society before the uncommitted world and history itself and science figured prominently in the picture Competing with the Soviets offers a short accessible introduction to the special role that science and technology played in maintaining state power during the Cold War from the atomic bomb to the Human Genome Project The high tech machinery of nuclear physics and the space race are at the center of this story but Audra J Wolfe also examines the surrogate battlefield of scientific achievement in such diverse fields as urban planning biology and economics explains how defense driven federal investments created vast laboratories and research programs and shows how unfamiliar worries about national security and corrosive questions of loyalty crept into the supposedly objective scholarly enterprise Based on the assumption that scientists are participants in the culture in which they live Competing with the Soviets looks beyond the debate about whether military influence distorted science in the Cold War Scientists choices and opportunities have always been shaped by the ideological assumptions political mandates and social mores of their times The idea that American science ever operated in a free zone outside of politics is Wolfe argues itself a legacy of the ideological Cold War that held up American science and scientists as beacons of freedom in contrast to their peers in the Soviet Union Arranged chronologically and thematically the book highlights how ideas about the appropriate relationships among science scientists and the state changed over time Michael D Gordin Princeton University **Know Your Enemy** David C. Engerman, 2009-11-20 As World War II ended few Americans in government or universities knew much about the Soviet Union As David Engerman shows in this book a network of scholars soldiers spies and philanthropists created an enterprise

known as Soviet Studies to fill in this dangerous gap in American knowledge This group brought together some of the nation s best minds from the left right and center colorful and controversial individuals ranging from George Kennan to Margaret Mead to Zbigniew Brzezinski not to mention historians Sheila Fitzpatrick and Richard Pipes Together they created the knowledge that helped fight the Cold War and define Cold War thought Soviet Studies became a vibrant intellectual enterprise studying not just the Soviet threat but Soviet society and culture at a time when many said that these were contradictions in terms as well as Russian history and literature And this broad network Engerman argues forever changed the relationship between the government and academe connecting the Pentagon with the ivory tower in ways that still matter The Handbook of Global Interventions in Communication Theory Yoshitaka Miike, Jing Yin, 2022-03-11 Moving beyond the U S Eurocentric paradigm of communication theory this handbook broadens the intellectual horizons of the discipline by highlighting underrepresented especially non Western theorists and theories and identifies key issues and challenges for future scholarship Showcasing diverse perspectives the handbook facilitates active engagement in different cultural traditions and theoretical orientations that are global in scope but local in effect It begins by exploring past efforts to diversify the field continuing on to examine theoretical concepts models and principles rooted in local cumulative wisdom It does not limit itself to the mass interpersonal communication divide but rather seeks to frame theory as global and inclusive in scope The book is intended for communication researchers and advanced students with relevance to scholars with an interest in theory within information science library science social and cross cultural psychology multicultural education social justice and social ethics international relations development studies and political science Dead Men's **Propaganda** Terhi Rantanen, 2024-05-07 In Dead Men s Propaganda Ideology and Utopia in Comparative Communications Studies Terhi Rantanen investigates the shaping of early comparative communications research between the 1920s and 1950s notably the work of academics and men of practice in the United States Often neglected this intellectual thread is highly relevant to understanding the 21st century s challenges of war and rival streams of propaganda Borrowing her conceptual lenses from Karl Mannheim and Robert Merton Rantanen draws on detailed archival research and case studies to analyse the extent and importance of work outside and inside the academy illuminating the work of pioneers in the field Some of these were well known academics such as Harold Lasswell and the authors of the seminal book Four Theories of the Press Others operated in the world of news agencies such as Associated Press s Kent Cooper or were marginalised as migr scholars notably Paul Kecskemeti and Nathan Leites Her study shows how comparative communications from its very beginning can be understood as governed by the Mannheimian concepts of ideology and utopia and the power play between them The close relationship between these two concepts resulted in a bias in knowledge production contributed to dominant narratives of generational conflicts and to the demarcation of Insiders and Outsiders By focusing on a generation at the forefront of comparative communications at this pivotal time in the 20th century this book challenges orthodoxies in the

intellectual histories of communication studies Media Effects and Society Elizabeth M. Perse, Jennifer Lambe, 2016-08-05 Grounded in theoretical principle Media Effects and Society help students make the connection between mass media and the impact it has on society as a whole The text also explores how the relationship individuals have with media is created therefore helping them alleviate its harmful effects and enhance the positive ones. The range of media effects addressed herein includes news diffusion learning from the mass media socialization of children and adolescents influences on public opinion and voting and violent and sexually explicit media content The text examines relevant research done in these areas and discusses it in a thorough and accessible manner It also presents a variety of theoretical approaches to understanding media effects including psychological and content based theories In addition it demonstrates how theories can guide future research into the effects of newer mass communication technologies. The second edition includes a new chapter on effects of entertainment as well as text boxes with examples for each chapter discussion of new technology effects integrated throughout the chapters expanded pedagogy and updates to the theory and research in the text These features enhance the already in depth analysis Media Effects and Society provides Media Audiences John L. Sullivan, 2019-07-24 Media Audiences Effects Users Institutions and Power 2nd Edition explores the concept of media audiences from four broad perspectives as victims of mass media as market constructions commodities as users of media and as producers subcultures **Imaginary Futures** Richard Barbrook, 2007-04-20 This book is a history of the future It shows how our of mass media contemporary understanding of the Internet is shaped by visions of the future that were put together in the 1950s and 1960s At the height of the Cold War the Americans invented the only working model of communism in human history the Internet Yet for all of its libertarian potential the goal of this hi tech project was geopolitical dominance the ownership of time was control over the destiny of humanity The potentially subversive theory of cybernetics was transformed into the military friendly project of artificial intelligence Capitalist growth became the fastest route to the information society The rest of the world was expected to follow America's path into the networked future Today we're still being told that the Internet is creating the information society and that America today is everywhere else tomorrow Thankfully at the beginning of the twenty first century the DIY ethic of the Internet shows that people can resist these authoritarian prophecies by shaping information technologies in their own interest Ultimately if we don't want the future to be what it used to be we must invent our own improved and truly revolutionary future

The Top Books of the Year Science Of Coercion Communication Research And Psychological Warfare 1945 1960 The year 2023 has witnessed a remarkable surge in literary brilliance, with numerous compelling novels captivating the hearts of readers worldwide. Lets delve into the realm of top-selling books, exploring the engaging narratives that have enthralled audiences this year. The Must-Read: Colleen Hoovers "It Ends with Us" This touching tale of love, loss, and resilience has captivated readers with its raw and emotional exploration of domestic abuse. Hoover masterfully weaves a story of hope and healing, reminding us that even in the darkest of times, the human spirit can succeed. Uncover the Best: Taylor Jenkins Reids "The Seven Husbands of Evelyn Hugo" This intriguing historical fiction novel unravels the life of Evelyn Hugo, a Hollywood icon who defies expectations and societal norms to pursue her dreams. Reids compelling storytelling and compelling characters transport readers to a bygone era, immersing them in a world of glamour, ambition, and selfdiscovery. Science Of Coercion Communication Research And Psychological Warfare 1945 1960: Delia Owens "Where the Crawdads Sing" This mesmerizing coming-of-age story follows Kya Clark, a young woman who grows up alone in the marshes of North Carolina. Owens weaves a tale of resilience, survival, and the transformative power of nature, captivating readers with its evocative prose and mesmerizing setting. These top-selling novels represent just a fraction of the literary treasures that have emerged in 2023. Whether you seek tales of romance, adventure, or personal growth, the world of literature offers an abundance of engaging stories waiting to be discovered. The novel begins with Richard Papen, a bright but troubled young man, arriving at Hampden College. Richard is immediately drawn to the group of students who call themselves the Classics Club. The club is led by Henry Winter, a brilliant and charismatic young man. Henry is obsessed with Greek mythology and philosophy, and he quickly draws Richard into his world. The other members of the Classics Club are equally as fascinating. Bunny Corcoran is a wealthy and spoiled young man who is always looking for a good time. Charles Tavis is a quiet and reserved young man who is deeply in love with Henry. Camilla Macaulay is a beautiful and intelligent young woman who is drawn to the power and danger of the Classics Club. The students are all deeply in love with Morrow, and they are willing to do anything to please him. Morrow is a complex and mysterious figure, and he seems to be manipulating the students for his own purposes. As the students become more involved with Morrow, they begin to commit increasingly dangerous acts. The Secret History is a exceptional and suspenseful novel that will keep you guessing until the very end. The novel is a warning tale about the dangers of obsession and the power of evil.

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