



# Operating Revenue Report

○ Africa ● AsiaPac ○ Europe ○ NthAmerica ○ SthAmerica

Region 2014 2015 2016 2017 2018 2019

Expense Trend vs

Africa	1,155	1,089	1,011	974	910	875
AsiaPac	1,592	1,486	1,429	1,378	1,308	1,267
Europe	1,569	1,452	1,384	1,311	1,276	1,243
NthAmerica	1,749	1,672	1,590	1,534	1,469	1,417
SthAmerica	740	717	701	648	608	573
Group	6,805	6,417	6,105	5,846	5,570	5,375

Revenue Trend vs

Expense vs Revenue YOY

2014 2015 2016 2017 2018 2019



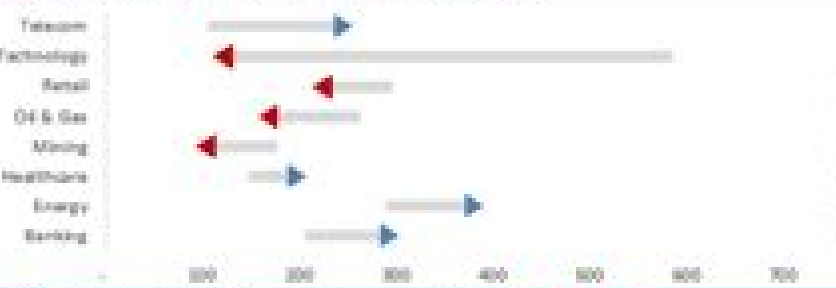
## Expenses by Region YOY



## Sales v Expenses YOY & Trend



## Operational Effectiveness by Department



## Sales Volumes Trend CY v PY



## Change in Sales Volumes FY

DOWN UP

## Sales Volumes FY Data CY v PY

Desc	Trend	PY	2014-15	2015-16	2016-17	2017-18	2018-19
Comodities	▲	▲	18.0	9.0	11.0	9.0	20.0
Corporate	▲	▲	12.0	9.0	6.0	22.0	16.0
Equity	▲	▲	12.0	8.0	7.0	12.0	6.0
FOREX	▲	▲	10.0	10.0	19.0	19.0	8.0
Insurance	▲	▲	11.0	16.0	16.0	7.0	31.0
Invntment	▲	▲	15.0	15.0	8.0	14.0	6.0



45% Increase in funding to the Gramsc Bank.

45% Increase to help to fund employment in rural areas.

64% Increase in funding to fund down air initiatives.

## Risks by Department YOY

## Telr 1 Client % CY V PY

## Community

## Social

## Environment

# **Sample Dashboard Reports In Excel**

**Robert Bogue,Adam Buenz,Andrew  
Connell,Stacy Draper,Luis Du Solier  
Grinda,Todd Klindt,Jason  
Medero,Dustin Miller,Shane  
Perran,Joris Poelmans,Heather  
Solomon,Nick Swan,Jan Tielens,Mike  
Walsh,Shane Young**

## **Sample Dashboard Reports In Excel:**

**Balanced Scorecards and Operational Dashboards with Microsoft Excel** Ron Person, 2010-08-26 Created in Excel  
balanced scorecards enable you to monitor operations and tactics while operational dashboards is a set of indicators regarding the state of a business metric or process both features are in high demand for many large organizations This book serves as the first guide to focus on combining the benefits of balanced scorecards operational dashboards performance managements and data visualization and then implement them in Microsoft Excel [Beginning Excel Services](#) Liviu Asnash, Eran Megiddo, Craig Thomas, 2007-03-07 Written by Microsoft's lead developers of Excel Services this book shares their insights into the benefits and usage of Excel's new server technology so that you can solve business problems You'll learn what Excel Services is for and how it is used how to deploy an evaluation copy of the server and effectively administer it and gain an understanding of how the server works You'll also get step by step guidelines for using the server in each of the scenarios for which it was designed [Data Visualization with Excel Dashboards and Reports](#) Dick Kusleika, 2021-02-04 Large corporations like IBM and Oracle are using Excel dashboards and reports as a Business Intelligence tool and many other smaller businesses are looking to these tools in order to cut costs for budgetary reasons An effective analyst not only has to have the technical skills to use Excel in a productive manner but must be able to synthesize data into a story and then present that story in the most impactful way Microsoft shows its recognition of this with Excel In Excel there is a major focus on business intelligence and visualization Data Visualization with Excel Dashboards and Reports fills the gap between handling data and synthesizing data into meaningful reports This title will show readers how to think about their data in ways other than columns and rows Most Excel books do a nice job discussing the individual functions and tools that can be used to create an Excel Report Titles on Excel charts Excel pivot tables and other books that focus on Tips and Tricks are useful in their own right however they don't hit the mark for most data analysts The primary reason these titles miss the mark is they are too focused on the mechanical aspects of building a chart creating a pivot table or other functionality They don't offer these topics in the broader picture by showing how to present and report data in the most effective way What are the most meaningful ways to show trending How do you show relationships in data When is showing variances more valuable than showing actual data values How do you deal with outliers How do you bucket data in the most meaningful way How do you show impossible amounts of data without inundating your audience In Data Visualization with Excel Reports and Dashboards readers will get answers to all of these questions Part technical manual part analytical guidebook this title will help Excel users go from reporting data with simple tables full of dull numbers to creating hi impact reports and dashboards that will wow management both visually and substantively This book offers a comprehensive review of a wide array of technical and analytical concepts that will help users create meaningful reports and dashboards After reading this book the reader will be able to Analyze large amounts of data and report their data in a meaningful way Get better visibility into data from different

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**Microsoft Power BI Dashboards Step by Step** Errin O'Connor,2018-10-05 Your hands on guide to building effective Power BI dashboards Expand your expertise and teach yourself how to create world class Power BI business analysis dashboards that bring data to life for better decision making If you re an experienced business intelligence professional or manager you ll get all the guidance examples and code you need to succeed even if you ve never used Power BI before Successfully design architect and implement Power BI in your organization Take full advantage of any Microsoft Power BI platform including Power BI Premium Make upfront decisions that position your Power BI project for success Build rich live

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Professional Office Business Application Development Steve Fox, Bill Sheldon, 2008-11-13. Office Business Application (OBA) development is new and growing at a rapid pace as large companies discover its importance. This book provides you with insight into how organizations can leverage OBA. You'll go on an in-depth journey to learning how to use various tools to bridge the gap between business data and the people who need it. Plus, you'll gain an extensive understanding on building and deploying OBA via a common scenario and that is broken down so that you can learn each component.

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