# Retail sales employee training plan

The able presents an employee having plan for relativable employee to reprince able and entercing customs experience. It includes key elements the program, sakes dolls, key activities name, duration and total number of emproyees.

| 0           |                            | <b>(1)</b>  | <b>O</b>        | 0               |
|-------------|----------------------------|---|-----------------|-----------------|
| Programs    | Sales skills               | Keyatlichesnama   | Time            | Total employees |
| O-Program A | Effective<br>Communication | Asking open ended questions     Giving freeback     Word choices     Add text here          | Duration, 50Min | 25              |
| Program B   | Digital Sales              | Digital network building     Content creation     Social media strategies     Add text here | Duration 1 SHrs | 70              |
| Program C   | Relationship<br>Building   | Building trust     Mirroring and matching     Finding common ground     Add text here       | Duration: 194   | 30              |
| - Program D | Product Knowledge          | Add test here     Add test here   | Duration: 45Mn  | 40              |

## **Sample Training Plan Template For Sales**

**H Kauffman** 

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#### Sample Training Plan Template For Sales Book Review: Unveiling the Power of Words

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