

# Salesforce

## Cheat Sheet

### Introduction:

- About Salesforce:** Salesforce is leading Customer Relationship Management (CRM) Software, offers various functionalities to help organisations keep track of their accounts, contacts and opportunities.
- Sales Cloud:** Sales cloud focuses on supporting a sales process, which includes campaigns, leads, accounts and contacts and is used by sales organisations.
- Service Cloud:** Service Cloud also provides functionalities such as entitlements, knowledge bases and case management. Used by support organisations.

### Salesforce Objects:

- Standard Objects:** The objects are already created for the user by the Salesforce platform. Also called Account Object.

**Standard Objects are:** Account, Account History, Case, Contact, User, Asset, Domain.

- Custom Objects:** Objects that are created by user, based on the business processes.

#### Features:

- Can build page layouts to control fields, also the read-write access.
- Can import custom object records.

- External Objects:** The objects which you create map to the data stored outside your organisation.

- Can create reports and dashboards to analyse custom object data.
- Can create a custom tab for the custom object.
- Can track fields and events.
- Can import custom object records.

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- Custom Objects:** Objects that are created by user, based on the business processes.

#### Features:

- Can build page layouts to control fields, also the read-write access.
- Can import custom object records.

### Salesforce Relational Tables:

- Salesforce Platform stores data in relational tables.
- These relational tables are also called API Objects.

### Automate Business Processes:

- Select an Object to start the process.
- Add criteria to the object to allow the start of the process.
- Add action to the criteria to trigger the execution of the process.

### Other Features in Salesforce:

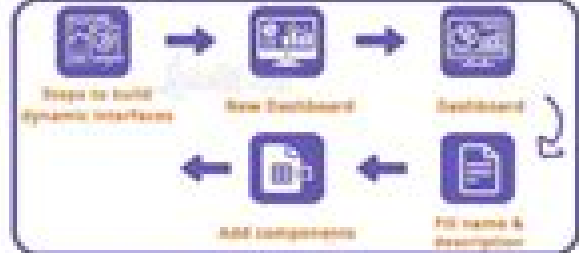
- Sales Collaboration
- Email Integration
- Files Sync Share
- Sales Forecasting
- Territory Management

### Dashboards:

- Provides more insights than reports
- Combines data from many reports
- Shows a summarized result.



### Visualforce:



### Steps to Create Reports:



#### FURTHERMORE:

Salesforce Certification Training  
- Administrator & App Builder



### Steps for Importing Data:



### Steps for Exporting Data:



# Salesforce Cheat Sheet

**S Baum**



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web directions pick a person anne frank jewish citizen etc create each line as if that person was speaking example i am anne frank i wonder if i will ever be free again i hear the bells chime outside the secret annex format i am i wonder i hear i see i want i am i pretend i feel i touch i worry i cry i am i understand i say i dream

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web instructions a week after receiving her diary anne frank wrote a short biography of herself later while editing her diary she added more details to this description underline circle or highlight the events in anne s description of her life that relate to the timeline cards

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web if you are teaching diary of a young girl by anne frank we recommend using the following lessons from the museum s holocaust curriculum lesson one introduction to jewish life during the holocaust use this lesson before starting the book with your students in order to give them a background on life before during and after the holocaust we

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web in the introductory lesson on anne frank the students find out more about her story the history of the persecution of the jews and the second world war as their teacher you will gain an insight into their knowledge level and the

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web conjugal love involves the appeal of body and instinct the power of feeling and affectivity the aspirations of spirit and will all of these aim at a union beyond the flesh a union of heart and soul this definitive mutual self giving demands indissolubility faithfulness and openness to children

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and repression

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web sep 9 2018 this love is free it is a mutual gift and pervades all of one s life finally gs 49 places love within the broad concept of the whole of one s life not simply erotic inclination conjugal love is expressed in the totality of the conjugal relationship not simply in sexual attraction or the manifestation of sexual love

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web conjugal love the affection of husband and wife that should be both unitive and unless virginal procreative it is unitive for the married spouses and procreative from them as potential

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web and conjugal love are ordained for the procreation and education of children and find in them their ultimate crown thus a man and a woman who by their compact of conjugal love are no longer two but one flesh matt 19 ff render mutual help and service to each other through an intimate union of their persons and of their actions

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web conjugal love 1 editor s preface all of the theological works of swedenborg from 1749 through 1766 were published anonymously this work conjugal love is the first to have the author s name on the title page at the back of the volume he appended a list of theological works hitherto published by me

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web conjugal love reaches that fullness to which it is interiorly ordained conjugal charity which is the proper and specific way in which the spouses participate in and are called to live the very charity of christ who gave himself on the cross

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web name conjugal or marital precisely because the persons united in this love are husband and wife i t is their being husband and wife that makes their love conjugal and not simply neighbor love or parental love or filial love or even the love that exists between two persons who are in love

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web eligibility for spontaneous devotional service persons desiring to follow in the footsteps of such eternal devotees of the lord as the vṛṣṇis and vṛndāvana denizens are called rāgānuṡā devotees which means that they are trying to attain to the perfection of those devotees

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