

Regional Manager Job Description

Our innovative and growing company is looking for a regional manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for regional manager

- Leading, directing, evaluating, and developing the organization's sales force to achieve established sales and profit goal
- Setting and achieving regional sales target and other KPIs
- Regional Marketing Campaign, Application support management, Execution of Strategic Initiatives and Strategic Accounts Management
- Implements region marketing plan in order to achieve annual performance and market share objectives
- Work consistently toward securing sales
- Maintain business in line with Industry Group financial goals by managing job budgets and costs associated to area of direct responsibility
- Assesses business opportunities both qualitatively and quantitatively, evaluating fit, and helping develop complete business plan to new Service Provider partners
- Handles client escalations and provides in-field conflict resolution
- Develops plans and strategies for new Service Provider Consultants when opening new territories and regions
- Develops and maintains new and ongoing business relationships

Qualifications for regional manager

- 5+ years' experience in a related position within the high tech industry
- Some interstate and overseas travel may be required for this role
- Bachelor degree or above in Business Administration, Human Resources and the other related field
- More than 6 years working experience in HR, experience in manufacturing sector is highly preferred
- Must have a Bachelor's degree or a minimum of 10 years of multi-unit retail experience
- Coordinate and execute agreements of Sponsor contracts and advertisements

Regional Service Manager Jobs Reading

TD Snyder



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