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Gupta, 2019-12-16 New or intermediate developers will want to use this hands on guide to prepare for the Salesforce Certified Platform App Builder credential awarded for designing building and implementing applications using the declarative customization capabilities of the Salesforce Platform This is the first book available covering this content and Salesforce training is very costly This book is filled with real world examples and hands on exercises enabling you to prepare for the certification exam in a short span of time Multiple choice study questions and exercises are included to help you apply what you learn in each chapter Author Rakesh Gupta explains Salesforce Platform fundamentals including knowledge about the limitations of the declarative platform and when to use programmatic development versus the AppExchange Data management and data analytics are covered And you will learn how to set up organization wide features that affect the look and feel of your application Sandbox design patterns and process automation tools available in Salesforce are discussed and you will know when to use them You will become familiar with a wide array of topics including designing a mobile app and reporting in Salesforce What You Will Learn Know when to use declarative development versus programmatic development versus the AppExchange Understand the Salesforce data model field type when to use which fields and how and when to use

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allowed Salesforce customers such as Saks and OpenTable that are already using AI agents with success The effects of AI and automation on the job market Agentforce Harnessing the Agency of AI to Scale Grow and Lead Any Industry is an indispensable forward thinking resource on the subject for all leaders in business seeking to supercharge their organizations initiatives through the latest developments in a rapidly advancing field [Salesforce Certified Administrator Study Guide](#) Mike Wheeler,2025-12-02 Whether you re just starting your Salesforce journey planning a career shift or simply curious about the world of cloud computing and customer relationship management CRM this practical book is the source you need Packed with foundational knowledge and practical insights the Salesforce Certified Administrator Study Guide helps you understand the cloud CRM and the entire Salesforce ecosystem Author Mike Wheeler who s worked on the Salesforce platform as an administrator developer and consultant takes you through the certification process and Salesforce s vast and dynamic realm This book serves as a vital pathway to proficiency ensuring that professionals are equipped to harness Salesforce s capabilities and stand out in the competitive landscape of digital transformation With this guide you will Explore the foundational concepts and architecture of Salesforce and its role as the leading CRM platform Learn the intricacies of Salesforce administration from data management to customization and security Understand the significance and structure of the Salesforce Administrator Certification including the knowledge areas it encompasses Navigate and configure the Salesforce platform with confidence optimizing it for your organization s specific needs Implement best practices in Salesforce administration ensuring efficient and secure operations Mike Wheeler holds eight Salesforce certifications and has worked professionally on the Salesforce platform as an administrator developer and consultant [Salesforce Certified Admin](#) ,2019 Manage and Understand the way your users communicate with customers with Activity Management If you re only taught how to add 1 1 and you re asked to add 2 2 on the test you may not necessarily know how to But if you re taught how to add any numbers together the test will suddenly appear much easier And of course he wants to make sure you get value out of this course So what are you waiting Get the course NOW and become a Salesforce Certified Admin Resource description page [Salesforce CRM - The Definitive Admin Handbook](#) Paul Goodey,2019-04-27 A definitive guide covering all the core concepts necessary to pass the Salesforce Administrator Certification exam Key Features Understand critical design considerations for setting up Salesforce CRM Facilitate and manage the transition from Salesforce Classic to Lightning Experience Learn key functions of application security to manage user profiles and data Book Description Salesforce s winter 19 release offers a host of new features for CRM designed to meet your sales and marketing requirements With this comprehensive guide to implementing Salesforce CRM administrators of all levels can easily get a thorough understanding of the platform This Salesforce handbook begins by guiding you in setting up users and security and then progresses to configuration data management and data analytics You ll discover process automation and approval mechanisms while also exploring the functional areas of Sales Cloud Service Cloud Marketing Cloud and Salesforce Chatter

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Table of Contents Salesforce Adm 201 Study Guide

1. Understanding the eBook Salesforce Adm 201 Study Guide
 - The Rise of Digital Reading Salesforce Adm 201 Study Guide
 - Advantages of eBooks Over Traditional Books
2. Identifying Salesforce Adm 201 Study Guide
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Salesforce Adm 201 Study Guide
 - User-Friendly Interface
4. Exploring eBook Recommendations from Salesforce Adm 201 Study Guide
 - Personalized Recommendations
 - Salesforce Adm 201 Study Guide User Reviews and Ratings
 - Salesforce Adm 201 Study Guide and Bestseller Lists
5. Accessing Salesforce Adm 201 Study Guide Free and Paid eBooks
 - Salesforce Adm 201 Study Guide Public Domain eBooks
 - Salesforce Adm 201 Study Guide eBook Subscription Services
 - Salesforce Adm 201 Study Guide Budget-Friendly Options

6. Navigating Salesforce Adm 201 Study Guide eBook Formats
 - ePub, PDF, MOBI, and More
 - Salesforce Adm 201 Study Guide Compatibility with Devices
 - Salesforce Adm 201 Study Guide Enhanced eBook Features
7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Salesforce Adm 201 Study Guide
 - Highlighting and Note-Taking Salesforce Adm 201 Study Guide
 - Interactive Elements Salesforce Adm 201 Study Guide
8. Staying Engaged with Salesforce Adm 201 Study Guide
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Salesforce Adm 201 Study Guide
9. Balancing eBooks and Physical Books Salesforce Adm 201 Study Guide
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Salesforce Adm 201 Study Guide
10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
11. Cultivating a Reading Routine Salesforce Adm 201 Study Guide
 - Setting Reading Goals Salesforce Adm 201 Study Guide
 - Carving Out Dedicated Reading Time
12. Sourcing Reliable Information of Salesforce Adm 201 Study Guide
 - Fact-Checking eBook Content of Salesforce Adm 201 Study Guide
 - Distinguishing Credible Sources
13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development
 - Exploring Educational eBooks
14. Embracing eBook Trends
 - Integration of Multimedia Elements

- Interactive and Gamified eBooks

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