## Sales Meeting

#### January 12th, 2016 9:00 AM - 12:00 PM

| HOST:               | Anne Summers  |             |
|---------------------|---|-------------|
| ATTENDEES:          | Bob Johnson, Anne Summers, Greg Jorgenson, Tom Witworth,<br>Dave Hamilton, Brandon Conrad, Christina Merrild, Rachel Ransch |             |
| Time                | Topic   | Presenter   |
| 9:00 AM - 9:15 AM   | 1. Brief Introduction   | Ann Summers |
| 9:15 AM - 9:45 AM   | 2. Review of Previous Minutes   | Ann Summers |
|                     | 2.1. Sales Activity   | Ann Summers |
|                     | 2.2. Pipeline   | Ann Summers |
|                     | 2.3. Goal Status  | Ann Summers |
| 9:45 AM - 10:45 AM  | 3. Break  |             |
| 10:45 AM - 11:30 AM | 4. Feedback   | Ann Summers |
|                     | 4.1. Sales Person Success Stories   | Ann Summers |
|                     | 4.2. Trends   | Bob Johnson |
|                     | 4.3. Opportunities  | Bob Johnson |
|                     | 4.3. Threats  | Bob Johnson |
|                     |   |             |

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## **A Gutmann**

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