

CBGS SCHEME



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18CS51

Fifth Semester B.E. Degree Examination, Jan./Feb. 2021 Management and Entrepreneurship for IT Industry

Max. Marks: 100

Note: Answer any FIVE full questions, choosing ONE full question from each module.

Module-1

1. a. What is management? List the functional areas of management and explain any two in detail. (10 Marks)
- b. Explain the managerial skills and the skill-mix required at various levels of management. (06 Marks)
- c. Write a note on need and importance of staffing. (04 Marks)

OR

2. a. Discuss the importance of planning. Briefly explain the general steps involved in planning. (10 Marks)
- b. Briefly explain the different approaches of management. (06 Marks)
- c. Define recruitment. List sources of recruitment. (04 Marks)

Module-2

3. a. What is motivation? Explain Maslow's need hierarchy theory of motivation. (10 Marks)
- b. Explain major approaches of leadership. (06 Marks)
- c. Differentiate between co-ordination and co-operation. (04 Marks)

OR

4. a. Define control. Briefly explain the methods of establishing control. (08 Marks)
- b. Explain Herzberg's motivation-hygiene theory. (08 Marks)
- c. Write a note on importance of communication. (04 Marks)

Module-3

5. a. Define entrepreneur. Explain the functions of entrepreneur. (08 Marks)
- b. What are the barriers of an entrepreneur? (06 Marks)
- c. Write a note on market and financial feasibility study. (06 Marks)

OR

6. a. Explain different type of entrepreneur. (08 Marks)
- b. Discuss the growth of industrial entrepreneurship in India. (06 Marks)
- c. Write a note on technical and social feasibility study. (06 Marks)

Module-4

7. a. What is a project? Explain in detail the various ways of project identification. (08 Marks)
- b. Explain the significance of project report. List down the guidelines by planning commission. (06 Marks)
- c. Write a note on functional areas of management-finance and accounting and human resources. (06 Marks)

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Table of Contents Operation Management Question Papers Vtu

1. Understanding the eBook Operation Management Question Papers Vtu
 - The Rise of Digital Reading Operation Management Question Papers Vtu
 - Advantages of eBooks Over Traditional Books
2. Identifying Operation Management Question Papers Vtu
 - Exploring Different Genres
 - Considering Fiction vs. Non-Fiction
 - Determining Your Reading Goals
3. Choosing the Right eBook Platform
 - Popular eBook Platforms
 - Features to Look for in an Operation Management Question Papers Vtu
 - User-Friendly Interface
4. Exploring eBook Recommendations from Operation Management Question Papers Vtu
 - Personalized Recommendations
 - Operation Management Question Papers Vtu User Reviews and Ratings
 - Operation Management Question Papers Vtu and Bestseller Lists
5. Accessing Operation Management Question Papers Vtu Free and Paid eBooks

- Operation Management Question Papers Vtu Public Domain eBooks
- Operation Management Question Papers Vtu eBook Subscription Services
- Operation Management Question Papers Vtu Budget-Friendly Options
- 6. Navigating Operation Management Question Papers Vtu eBook Formats
 - ePub, PDF, MOBI, and More
 - Operation Management Question Papers Vtu Compatibility with Devices
 - Operation Management Question Papers Vtu Enhanced eBook Features
- 7. Enhancing Your Reading Experience
 - Adjustable Fonts and Text Sizes of Operation Management Question Papers Vtu
 - Highlighting and Note-Taking Operation Management Question Papers Vtu
 - Interactive Elements Operation Management Question Papers Vtu
- 8. Staying Engaged with Operation Management Question Papers Vtu
 - Joining Online Reading Communities
 - Participating in Virtual Book Clubs
 - Following Authors and Publishers Operation Management Question Papers Vtu
- 9. Balancing eBooks and Physical Books Operation Management Question Papers Vtu
 - Benefits of a Digital Library
 - Creating a Diverse Reading Collection Operation Management Question Papers Vtu
- 10. Overcoming Reading Challenges
 - Dealing with Digital Eye Strain
 - Minimizing Distractions
 - Managing Screen Time
- 11. Cultivating a Reading Routine Operation Management Question Papers Vtu
 - Setting Reading Goals Operation Management Question Papers Vtu
 - Carving Out Dedicated Reading Time
- 12. Sourcing Reliable Information of Operation Management Question Papers Vtu
 - Fact-Checking eBook Content of Operation Management Question Papers Vtu
 - Distinguishing Credible Sources
- 13. Promoting Lifelong Learning
 - Utilizing eBooks for Skill Development

- Exploring Educational eBooks

14. Embracing eBook Trends

- Integration of Multimedia Elements
- Interactive and Gamified eBooks

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