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Solution ID	Length	Case Author	Case Publisher
882	505 Words (3 Pages)	Manish Mishra	Transportation/Logistics/Supply Chain Management/TSO002

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Nodal Logistics Corporation is a First Mover Investment Trust (FMIT) that focuses acquisition of industrial infrastructure and logistics property in high density markets. It aims the targeting of the maximum floorplate and square feet per hectare in strengthening its long term strategic position. NLC is looking for industrial property 100 acres to an 100 000 square feet industrial property spread in São Paulo. Based on São Paulo had 100 million square feet of industrial infrastructure space including warehouses, factories, adjacent areas to São Paulo contained some airport nearby an industrial zone. As the business on the acquisition, construction, and possession of industrial facilities, São Paulo seems to be an attractive trading hub. Nodal subject face a number of challenges in regard to move to Brazilian market. First challenge NLC would face is its company with the highly volatile Brazilian currency. Secondly, currency funds as a non-Brazilian parent in the form of dividends and that is a trouble. Thirdly, local supply contracts (commitment) in Brazilian Region is a real challenge. Nodal must have writing all industrial real estate agreements in U.S. dollars, which had been

submitted to be internationalized.



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Michael Hoelscher



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