

CHAPTER 5

Purchasing & Supply Management Organization

Typical Centralized Functional Organization Structure

CEO:

CEO/VP of Finance, CIO/VP of Technology, COO/VP of Operations, VP of Product, VP of Sales, VP of HR, General Counsel

Factors affecting P/SM organizational Design

1. Responding to the external environmental changes
2. The need to meet corporate goals and objectives
3. The firm's perception of the value of Purchasing/Supply Management (P/SM) as a value contributor to the organization's mission

Trends Driving P/SM Structure

- Cost containment
- Risk management
- Globalization & technology
- Collaboration
- Customer intimacy
- Increased P/SM Responsibilities
- Increased P/SM skills
- Mobile devices

P/SM Strategies & Objectives

- Support organization strategies
- Manage cost/price
- Supplier relationships
- Supplier integration
- Supplier innovation
- Manage global supply base

Organizational Design

- Centralized
- Decentralized

Organizational Enablers

- Business unit leaders
- Global buying groups
- Strategic sourcing groups

Policy Procedures Manual Chapter 5 Purchasing

VM Jensen



Policy Procedures Manual Chapter 5 Purchasing:

The book delves into Policy Procedures Manual Chapter 5 Purchasing. Policy Procedures Manual Chapter 5 Purchasing is an essential topic that needs to be grasped by everyone, from students and scholars to the general public. The book will furnish comprehensive and in-depth insights into Policy Procedures Manual Chapter 5 Purchasing, encompassing both the fundamentals and more intricate discussions.

1. This book is structured into several chapters, namely:
 - Chapter 1: Introduction to Policy Procedures Manual Chapter 5 Purchasing
 - Chapter 2: Essential Elements of Policy Procedures Manual Chapter 5 Purchasing
 - Chapter 3: Policy Procedures Manual Chapter 5 Purchasing in Everyday Life
 - Chapter 4: Policy Procedures Manual Chapter 5 Purchasing in Specific Contexts
 - Chapter 5: Conclusion
 2. In chapter 1, the author will provide an overview of Policy Procedures Manual Chapter 5 Purchasing. This chapter will explore what Policy Procedures Manual Chapter 5 Purchasing is, why Policy Procedures Manual Chapter 5 Purchasing is vital, and how to effectively learn about Policy Procedures Manual Chapter 5 Purchasing.
 3. In chapter 2, the author will delve into the foundational concepts of Policy Procedures Manual Chapter 5 Purchasing. This chapter will elucidate the essential principles that must be understood to grasp Policy Procedures Manual Chapter 5 Purchasing in its entirety.
 4. In chapter 3, this book will examine the practical applications of Policy Procedures Manual Chapter 5 Purchasing in daily life. The third chapter will showcase real-world examples of how Policy Procedures Manual Chapter 5 Purchasing can be effectively utilized in everyday scenarios.
 5. In chapter 4, this book will scrutinize the relevance of Policy Procedures Manual Chapter 5 Purchasing in specific contexts. This chapter will explore how Policy Procedures Manual Chapter 5 Purchasing is applied in specialized fields, such as education, business, and technology.
 6. In chapter 5, this book will draw a conclusion about Policy Procedures Manual Chapter 5 Purchasing. This chapter will summarize the key points that have been discussed throughout the book.
- This book is crafted in an easy-to-understand language and is complemented by engaging illustrations. This book is highly recommended for anyone seeking to gain a comprehensive understanding of Policy Procedures Manual Chapter 5 Purchasing.

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