# THE ROLE-PLAY TECHNIQUE

A Handbook for Management and Leadership Practice

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**University Associates** 

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The role-play technique Norman R. F. Maier, Ayesha A. Maier, Allen R. Solem, 1975 The role-play technique Norman Raymond Frederick Maier, Ayesha A. Maier, Allen R. Salem, The Role Play Technique Norman Maeir, 1975 The Role-play Technique Norman Raymond Frederick Maier, Allen Ralph Solem, Ayesha A. Maier, 1975 Simulations Alexander R. Bolinger, Julie V. Stanton, 2020-08-28 Role play simulations are a popular method for active learning in business education Instructors in a variety of business disciplines use role plays to facilitate student engagement and promote more dynamic class environments In this book the authors provide instructors of all experience levels with frameworks for understanding role play simulations and implementing them in their classes The Effective Use of Role-play Morry Van Ments, 1999 Fully updated to reflect the changing and increasing use of role play to reinforce learning both at school and work this seminal work has now been adapted to incorporate advice on the use of computers in training and educational role plays Packed with practical tips yet firmly fixed upon a sound theoretical basis the book provides an ideal introduction to the topic This book describes the full range of role play methods available offering tips about the advantages and limitations inherent in them The author challenges readers to look beyond their current practice and examines other and sometimes better ways which may be more suited to the particular task at hand the Psychodramatic Method John Nolte, 2019-09-06 Beginning with a discussion of the intrinsic nature of psychodrama and providing the reader with a thorough description of the psychodramatic method this book navigates the nature applications theories and practices of the techniques originated by J L Moreno The book covers the work of the psychodrama pioneer in the field of mental health and discourse on his techniques Methods of handling situations and scenarios that frequently arise in psychodrama sessions are described and amply illustrated with examples from actual psychodramas The existential philosophy upon which psychodrama is founded Moreno s Doctrine of Spontaneity Creativity and the theories important to understanding psychodrama are all discussed The final chapter is devoted to the life and work of I L Moreno This book will be of great interest to psychodramatists drama therapists psychotherapists and other mental health professionals who use the psychodramatic method in counseling and training programs The Winning Trainer Julius E. Eitington, 2007-09-20 This book has more ideas on how to add involvement in learning than any one trainer could ever use Your students and workshop participants will increase their understanding and retention when you design training activities using The Winning Trainer This updated and expanded edition is richer than ever before It provides more than 100 ready made handouts learning instruments and worksheets all you do is photocopy numerous examples model dialogues and sample answers hundreds of exercises games puzzles role plays icebreakers and other group in action techniques samples of each technique and ways to effectively use them advice on subjects such as unwilling participants use of the outdoors breaks program endings and

storytelling Significant new additions to the book include materials on the following topics new easier to accomplish

approaches to evaluation ROE Return on Expectations and Customer Satisfaction as a business indicator a methodology to secure group feedback at the end of the program concerning the trainer facilitator's role and participation in the course an instrument for the early screening of likely obstacles when transferring training added techniques to ensure that training transfers to the job a demonstration of how to conduct a quick assessment of needs when under pressure to do so keys to successful training in other cultures several new instruments including how to assess one s prowess as a facilitator how to assess trust in a team and how to measure one s CQ creativity quotient Two new chapters have been added to treat new material on intelligence and learning principles of adult learning and distance learning In addition numerous new group in action techniques and conceptual materials have been added to the existing chapters This is the one stop source book every trainer needs

Nursing Leadership and Management Elaine L. La Monica, Elaine La Monica Rigolosi, 1986

Role

Playing, a Practical Manual for Group Facilitators Malcolm E. Shaw, 1980 This book is intended to serve as an introduction to role playing It is directed to people concerned with the development of human relations skills selling interviewing teaching handling grievances counseling supervising etc Much of this material is useful in other areas such as community affairs and commercial enterprises in both of these settings role playing has been used with good results

**Teaching and Learning Strategies in Pharmacy Ethics** Amy Marie Haddad, 1997-12-05 When you read Teaching and Learning Strategies in Pharmacy Ethics you won t be surprised that 300 copies of the original version guickly disappeared and ethics instructors from all over the country soon clamored for a second dose Broad in scope but filled with specific examples its nuts and bolts approach to pharmacy ethics instruction takes the form of a written prescription from several qualified professionals giving you a variety of ways in which you can develop your own teaching methods and build on tested course designs Accommodating enough to serve the interests of pharmacy educators as well as professionals in many other health science fields Teaching and Learning Strategies in Pharmacy Ethics contains practical guidelines and examples that will aid you the novice or expert in finding the ideal layout for your pharmacy curriculum Specifically you ll read about contemporary legal cases on ethics instruction student ethical decision making issues raised by advances in biotechnology role playing and its usefulness in teaching teaching faculty about ethics the special challenges of teaching ethics to practicing pharmacists adding a writing emphasis to your teaching The creative fun and engaging methods in this helpful manual provide fertile ground upon which you can develop a wider more personal repertoire of pharmacy ethics instruction So if the expiration date on your syllabus is five years old and it feels like your class or seminar is a medicine cabinet crammed with old bottles and pills clean it out and start over with Teaching and Learning Strategies in Pharmacy Ethics It ll be just what the doctor ordered Management in Health Care Elaine la Monica, Philip Ian Morgan, 1993-12-07 This book covers the processes of management and leadership in healthcare practices Content focuses on increasing organisational effectiveness in service and practice Theories and concepts from the fields of business organisational psychology and

educational administration are applied to health care Within the book are included simulation activities to provide practice experiences that illustrate the content of the chapters as well as serving to expand the reader s range of experience within a safe low risk practice environment Training United States Civil Service Commission. Library, 1977 Teaching Ethics Across the Management Curriculum Kemi Ogunyemi, 2014-12-17 The chief executive officer CEO of a corporation and his or her executive team are responsible for the management of the business and its continued operating and financial success The CEO and executive team are almost always highly compensated and the relative total compensation has mushroomed over time Most of the compensation now is designed to be performance based but leading to charges that executives have incentives to manipulate corporate earnings and stock price in the short term for their own self interests The compensation at some companies became so egregious that compensation again became a major public policy issue subject to federal regulation Executive Compensation focuses on the major topics related to executive compensation present past and future First is understanding what executive compensation is including composition and objectives of pay contracts Second how do specific compensation agreements affect corporate behavior and performance Third what are the major components including how and what are accounted for and disclosed How is compensation especially executive compensation accounted for that is what are the calculations and journal entries required Fourth what does historical analysis tell us about the topic especially how contractual decisions have been made and what has worked Finally what is in store for the future both expected compensation agreements and what the compensation incentives suggest for future corporate decisions on operations and accounting manipulation **Skills for the Changing Workplace** Catharine P. Warmbrod, Frieda R. Bennett, Gail W. Cope, 1985 Personnel Literature ,1976 Trainer's Guide For Training Of Elected Officials ,1996

Teaching Communication Anita L. Vangelisti, John A Daly, Gustav W. Friedrich, 2013-11-05 The field of communication was founded in part because of a need to make people better communicators That meant teaching them how to communicate more effectively whether it be in public settings or in private Most of that teaching has happened within the classroom and many professionals have spent their lives instructing others on various aspects of communication Inside this second edition the editors have assembled a fully comprehensive and contemporary discussion of topics and issues concerning the teaching of communication The chapters contained herein contributed by key voices throughout the communication discipline address conceptual as well as practical issues related to communication instruction The contents of this new edition reflect the dramatic changes that have occurred in communication education since the publication of the first edition in 1990 This book focuses initially on the goals of communication education then delves into the preparation of specific communication courses It includes assistance for instructors in organizing instructional content and discusses the use of instructional strategies and tools as well as offering ideas on evaluating the processes and products of instruction The volume also covers unique teaching assignments that may be encountered from the basic course to continuing education and addresses 2 year college

teaching directing forensic programs distance education and consulting It concludes with important professional issues faced by both new and experienced communication instructors including ethics and political issues within classrooms and departments This volume is a necessity for anyone starting out a career as a communication instructor Veteran educators who know that learning to teach is a continual growth experience will find useful and invaluable information within the book s pages Whatever background and level of experience all communication educators will find this new edition to be an essential resource for their work Rebuilding America's Cities Paul Robert Porter, David C. Sweet, A growing cooperation between the public and private sectors indicates that the tasks of redevelopment are too large and complex for either sector to accomplish alone Some people maintain that government can do few things right others are equally distrustful of the private sector As used here the private sector is considered to be all that is not government Each of the success stories illustrated is in part a road to recovery although none appear to have been influenced by a purpose that broad Paul R Porter and David C Sweet present stories of progress in self reliance that concern neighborhood and downtown recoveries school improvement job generation a regained fiscal solvency novel financing techniques helping tenants to become homeowners and a successful venture in self help and tenant management in crime infested neighborhoods. The successes stem from the diverse community roles of Yale University a medical center the world's largest research organization the Clorox Company a gas company an insurance company a newspaper neighborhood and downtown organizations city governments and two religious organizations the Mormon Church and the tiny Church of the Savior These stories are located throughout the United States including Akron Baltimore Brooklyn Cincinnati Cleveland Columbus Fort Wayne Indianapolis Milwaukee New Haven Oakland Pittsburgh St Louis St Paul Salt Lake City Springfield Mass Tampa and Washington D C The editors have gathered the work of professionals known in the field of urban studies James W Rouse Donald E Lasater Rolf Goetze Dale F Bertsch Joel Lieske Eugene H Methvin James E Kunde T Michael Smith Robert Mier Carol Davidow Jay Chatterjee June Manning Thomas Norman Krumholz Larry C Ledebur and Robert C Holland Developing Auto-instructional Materials A.J. Romiszowski, 2013-12-16 This two volume work on the development of instruction is planned as a companion to an earlier book Designing Instructional Systems The present work continues the micro design stages of lesson and instructional materials development Taken together these two volumes give extensive coverage of practical techniques for the development of instruction This title draws a distinction between instructional design and instructional development although some authors seem to use the two terms synonymously The structure of the content will enable the two volumes to be used conveniently as both initial reading or later reference material

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