

PERSONAL STRENGTHS AND WEAKNESSES WORKSHEET

The chart below will help you identify your strengths and weaknesses and will give you a better idea if you're ready to become a small business owner. Examine each of the skills areas listed in the chart. Ask yourself whether you possess some or all of the skills listed in the parentheses. Then rate your skills in each area by circling the appropriate number, using a scale of 1-5, with 1 as low, 2 as between low and medium, 3 as medium, 4 as between medium and high, and 5 as high.

Skills	Rating				
	low		medium		high
Sales					
Pricing	1	2	3	4	5
Buying	1	2	3	4	5
Sales planning	1	2	3	4	5
Negotiating	1	2	3	4	5
Direct selling to buyers	1	2	3	4	5
Customer service follow-up	1	2	3	4	5
Managing other sales reps	1	2	3	4	5
Tracking competitors	1	2	3	4	5
Marketing					
Advertising/promotion/public relations	1	2	3	4	5
Annual marketing plans	1	2	3	4	5
Media planning and buying	1	2	3	4	5
Advertising copy writing	1	2	3	4	5
Marketing strategies	1	2	3	4	5
Distribution channel planning	1	2	3	4	5
Pricing	1	2	3	4	5
Packaging	1	2	3	4	5
Financial planning					

Personal Strengths And Weaknesses Paper

Raffaela Di Napoli



Personal Strengths And Weaknesses Paper:

Personal Strengths And Weaknesses Paper Book Review: Unveiling the Magic of Language

In an electronic digital era where connections and knowledge reign supreme, the enchanting power of language has become much more apparent than ever. Its ability to stir emotions, provoke thought, and instigate transformation is really remarkable. This extraordinary book, aptly titled "**Personal Strengths And Weaknesses Paper**," published by a very acclaimed author, immerses readers in a captivating exploration of the significance of language and its profound effect on our existence. Throughout this critique, we will delve into the book's central themes, evaluate its unique writing style, and assess its overall influence on its readership.

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