

2-7 Reteaching

Solving Proportions

A proportion is an equation that states that two ratios are equal. If a quantity in a proportion is unknown, you can solve a proportion to find the unknown quantity as shown below.

Problem

What is the solution of $\frac{3}{4} = \frac{x}{14}$?

There are two methods for solving proportions—using the Multiplication Property of Equality and the Cross Products Property.

- 1) The Multiplication Property of Equality says that you can multiply both sides of an equation by the same number without changing the value.

$$\begin{aligned}\frac{3}{4} &= \frac{x}{14} \\ 14\left(\frac{3}{4}\right) &= 14\left(\frac{x}{14}\right) \\ \frac{42}{4} &= x \\ 10.5 &= x\end{aligned}$$

To isolate x , multiply each side by 14.

Simplify.

Divide 42 by 4.

- 2) The Cross Products Property says that you can multiply diagonally across the proportion and these products are equal.

$$\begin{aligned}\frac{3}{4} &= \frac{x}{14} \\ (4)(x) &= (3)(14) \\ 4x &= 42 \\ \frac{4x}{4} &= \frac{42}{4} \\ x &= 10.5\end{aligned}$$

Multiply diagonally across the proportion.

Multiply.

To isolate x , divide each side by 4.

Simplify.

Real world situations can be modeled using proportions.

Problem

A bakery can make 6 dozen donuts every 21 minutes. How many donuts can the bakery make in 2 hours?

A proportion can be used to answer this question. It is key for you to set up the proportion with matching units in both numerators and both denominators.

For this problem, you know that 2 hours is 120 minutes and 6 dozen is 72 donuts.

Correct:

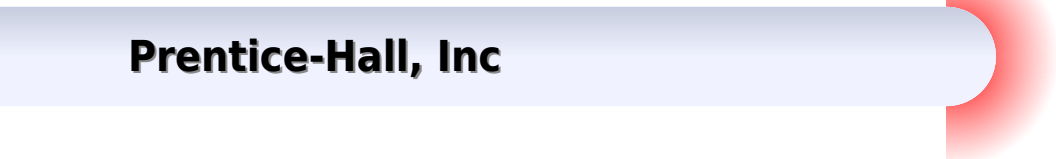
$$\frac{72 \text{ donuts}}{21 \text{ min}} = \frac{x \text{ donuts}}{120 \text{ min}}$$

Incorrect:

$$\frac{72 \text{ donuts}}{21 \text{ min}} = \frac{120 \text{ min}}{x \text{ donuts}}$$

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Self-Similarity and Beyond P.L. Sachdev, 2019-06-13 Nonlinearity plays a major role in the understanding of most physical chemical biological and engineering sciences Nonlinear problems fascinate scientists and engineers but often elude exact treatment However elusive they may be the solutions do exist if only one perseveres in seeking them out Self Similarity and Beyond presents

Infinite-Dimensional Systems F. Kappel, W. Schappacher, 2006-11-14

Fundamental Solutions for Differential Operators and Applications Prem Kythe, 2012-12-06 Overview Many problems in mathematical physics and applied mathematics can be reduced to boundary value problems for differential and in some cases integrodifferential equations These equations are solved by using methods from the theory of ordinary and partial differential equations variational calculus operational calculus function theory functional analysis probability theory numerical analysis and computational techniques Mathematical models of quantum physics require new areas such as generalized functions theory of distributions functions of several complex variables and topological and algebraic methods The main purpose of this book is to provide a self contained and systematic introduction to just one aspect of analysis which deals with the theory of fundamental solutions for differential operators and their applications to boundary value problems of mathematical physics applied mathematics and engineering with the related applicable and computational features The subject matter of this book

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Nonlinear Functional Analysis Felix E. Browder, American Mathematical Society, 1970

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The British National Bibliography Arthur James Wells, 1979

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Special and Spurious Solutions of $x(t) = -\alpha f(x(t-1))$ Roger D. Nussbaum, Heinz-Otto Peitgen, 1984 We consider periodic solutions of the parameter dependent differential delay equation $\dot{x}(t) = \alpha f(x(t-1))$ which exhibit special symmetries.

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web sep 24 2020 un objectif commercial est une description précise de ce que votre entreprise souhaite réaliser pour une période donnée généralement un an ou plus ces objectifs découlent de la stratégie commerciale et globale de votre entreprise de bons objectifs réalisables et motivants permettent de booster votre force de vente

comment fixer des objectifs commerciaux manager go - Mar 30 2022

web jan 31 2023 exemples d objectifs commerciaux voici 6 exemples 1 augmenter le chiffre d affaires de 15 en un an 2 améliorer le volume de marge de la gamme a de 10 sur cette année 3 porter notre part de marché à 15 sur les 2 ans à venir 4 améliorer le taux de conversion des offres de 30 sur les 6 mois à venir

vendeur fiche métier tâches compétences formation jobted - Aug 15 2023

web le vendeur est le professionnel qui s occupe de vendre les services et produits d une entreprise il doit convaincre les clients potentiels d effectuer l achat et consolider les relations avec les clients existants en vue de nouveaux achats afin d atteindre les objectifs de vente établis

12 exemples de smart sales goals pour guider votre équipe - Apr 11 2023

web les smart sales goals sont des objectifs définis par les responsables des ventes et la direction pour guider les équipes et les services commerciaux suivant l acronyme smart ces objectifs reposent sur cinq critères spécifique mesurable acceptable réaliste temporellement défini pour créer une cible claire sur laquelle travailler

vendeuse fiche métier tâches compétences formation - Jun 13 2023

web les compétences et les attitudes personnelles nécessaires pour travailler comme vendeuse vendeur sont les suivantes connaissance des techniques de vente connaissance du secteur de référence orientation vers le client capacités de communication et relations comportement amical et positif résistance physique

la fiche métier complète d un vendeur en magasin indeed - Jan 08 2023

web may 10 2023 un vendeur en magasin est un professionnel chargé d effectuer la tenue d un établissement de commerce son rôle est généralement fonction de la taille et du secteur commercial du magasin qui l emploie

cv de vendeur vendeuse exemples compétences livecareer - Mar 10 2023

web aug 1 2023 tôt dans le cv il s agit de quelques lignes pour vous décrire ainsi que donner votre objectif l accroche d un cv de vendeur est simple à réaliser vos études votre expérience votre objectif vos meilleurs atouts voyons deux exemples exemple de phrase d accroche pour un cv de vendeur confirmé

quels sont les principaux objectifs que je devrais fixer pour mon - Sep 04 2022

web les objectifs clairs et concrets permettent à votre équipe de vente de viser l'excellence et de mesurer ses progrès toutefois l'atteinte des objectifs ne doit pas nécessairement se limiter aux chiffres

22 types d'objectifs commerciaux pour évaluer la réussite asana - Jan 28 2022

web dec 7 2022 résumé des objectifs commerciaux clairs financiers ou spécifiques à votre entreprise par exemple vous aident à réaliser votre énoncé de mission ainsi que la vision à long terme de votre entreprise découvrez les 22 types d'objectifs commerciaux disponibles et dans quels cas les utiliser ou faire appel à l'un des 14 autres modèles

l'importance des objectifs dans la vente jobboom - Jun 01 2022

web il existe plusieurs formes d'objectifs pour réussir dans la vente en voici deux 1 les objectifs de résultats ces objectifs sont ceux qui vont se mesurer en valeurs ou en nombres ils devront être spécifiques et mesurables voici quelques exemples un chiffre d'affaires un nombre de clients

fiche métier vendeur salaire étude rôle et compétence - Nov 06 2022

web fiche métier vendeur du camelot des foires aux vendeurs conseils sur internet en passant par la vendeuse en boutique le vendeur représente un des métiers que tout le monde connaît et qui mérite le respect

comment atteindre objectifs de vente bdc.ca - Dec 27 2021

web partager l'atteinte des objectifs de vente est essentielle au succès de toute entreprise mais beaucoup de propriétaires d'entreprise ignorent comment mettre toutes les chances de leur côté il faut une approche méthodique et structurée pour atteindre constamment vos cibles de vente affirme nigel robertson conseiller principal

vendeur fiche métier salaire jobijoba - Dec 07 2022

web qui emploie un vendeur l'avantage d'un vendeur est qu'il peut exercer son métier dans un grand nombre de structures et de toutes tailles plus précisément on retrouve des vendeurs dans différents types de commerces petites grandes et moyennes surfaces supermarché hypermarché

6 conseils pour atteindre vos objectifs de vente en 2023 - Apr 30 2022

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quelles sont les compétences d'un bon vendeur indeed - Feb 09 2023

web sep 5 2023 la vente est une forme de négociation vous pouvez dans certains cas devoir trouver de nouveaux clients pour votre entreprise vous devrez alors être en mesure de négocier un contrat afin d'être plus efficace dans votre travail avoir une bonne maîtrise des médias sociaux

cv vendeur exemple compétences de cv en vente zety - May 12 2023

web sep 1 2023 votre tchatte vous permet de vendre n importe quel produit ou service mais dès qu il s agit de vous vendre vous même sur votre cv ce n est pas la même histoire rassurez vous cela n a rien à voir avec vos qualités de vendeuse vendeur nous sommes nombreux à éprouver des difficultés à nous mettre en avant surtout à l écrit bonne

definir son objectif de vente itev - Feb 26 2022

web apr 25 2011 la définition de l objectif est un élément déterminant dans l efficacité du commercial alors comment définir un objectif smart spécifique mesurable accessible réaliste et mesuré dans le temps il n y a pas de recette miracle car il est le fruit du standard de la profession ainsi que de l analyse des spécificités de son propre marché

vendeur fiche métier vendeur formation qualités - Jul 14 2023

web le rôle d un vendeur est plus complexe qu il n y paraît d autant qu il varie considérablement selon la structure où il exerce il doit non seulement conseiller la clientèle et développer des arguments mais aussi adapter son discours selon les besoins les incertitudes et les hésitations des uns ou des autres