#### GRADE 10

#### TERM 3

Week/ hour	Topic	Content	Recommended resources
2 wwerks (VV)eek. 1 - 2)	Creative thinking and problem solving	Creative thinking and its contribution towards successful and sustainable business practice Creative thinking to generate entrepreneurial opportunities and to solve business problems Problem solving: O Research skills -finding information to assist with problem solving O Problem-solving versus decision making O Problem-solving cycle: identification of the problem, definition of the problem, formulation of the strategy, implementation of the strategy, allocation of resources, monitoring problem solving and evaluation of the problem-solving process Problem-solving techniques (e.g. Force-Field Analysis, Chair Technique, Empty Chair Technique, Delphi Technique, Nominal Group Technique, brainstorming. Forced Combinations, SCAMPER) The use of indigenous knowledge to solve problems and identify business opportunities The use of mind mapping, brainstorming and creative thinking/idea generation to identify innovative and entrepreneurial business opportunities The use of non-conventional thinking to identify innovative business opportunities Ways in which creative business opportunities can	Textbooks Newspaper articles Internet Magazines Recyclable material
1 week (Week 3)	2. Business opportunity and related factors	Development of a research instrument and the assessment of needs and desires     Identification of possible business opportunities (based on researched needs and desires) and the application of a SWOT analysis (strengths, weaknesses, opportunities and threats) to determine a viable business venture     Generating new ideas, needs analysis/research, identifying good ideas, market research, SWOT analysis     Research instruments and data collection (e.g. questionnaires, interview structures).     Protocol of conducting research (consent, prior organisational appointments, introduction of basic ethics in research and in business opportunities)     Definition of business opportunities (based on researched needs and desires) and strengths, weaknesses, opportunities and threats (SWOT)     Application of SWOT analysis to assess business opportunities     Analysis to determine a viable business venture     Identification of business opportunities.	Textbooks Newspaper articles Internet Magazines Other audio-visual media

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