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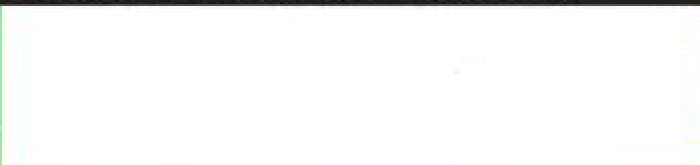
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The Complete Guide to Becoming a Successful Mortgage Broker Patricia Hughes, 2008 A reliable mortgage broker is in constant demand and never short on business in any economic condition According to the U S Department of Labor the average income of mortgage brokers is 43 210 The mortgage brokering business is one of the fastest growing occupations in America today yet the financial success rate for these new brokers is dismal It is estimated that less than 30 percent of new mortgage brokers ever become financially successful Virtually all mortgage brokers are paid strictly on commission so there is little motivation for the company to help you succeed You need the proper training to be prepared This new book will provide you with a road map to financial success You will learn how NOT to make the big mistakes most new brokers make how to put a loan package together how to find borrowers how and what to charge how to guarantee your fee how to make buyers and sellers happy and how to quickly and easily locate the best deals for your customers Additionally this book provides you with information on licensing and exam fees the expenses of doing business your vehicle and insurance coverage sales techniques simple methods to get hundreds of referrals software programs that make running your business effortless the private mortgage segment the commercial market secrets to using the Internet realtors online tools and ideas mortgage technology tips Internet leads building partnerships and much more We also spent thousands of hours interviewing e mailing and communicating with hundreds of todays most successful mortgage brokers This book is a compilation of their secrets and proven successful ideas If you are interested in learning hundreds of hints tricks and secrets on how to earn a high consistent income as a broker this book is for you Atlantic Publishing is a small independent publishing company based in Ocala Florida Founded over twenty years ago in the company president s garage Atlantic Publishing has grown to become a renowned resource for non fiction books Today over 450 titles are in print covering subjects such as small business healthy living management finance careers and real estate Atlantic Publishing prides itself on producing award winning high quality manuals that give readers up to date pertinent information real world examples and case studies with expert advice Every book has resources contact information and web sites of the products or companies discussed **Business Publication Advertising Source** ,2006 *Mortgage Banking* ,2007 *Technology Media Source* ,2001 **The Millionaire Mortgage Broker** Darrin Seppinni, 2006-12-13 The most comprehensive guide to starting a business in today s most lucrative and fastest growing industry Last year more than two thirds of the 3 trillion in home financing in the United States originated with mortgage brokers Darrin Seppinni a broker with a quarter century in the business gives you the knowledge and expertise needed to begin your own brokerage company and consistently develop your full growth and profit potential **The Millionaire Mortgage Broker** is an all in one resource to tap into the vast potential of the brokerage business **Franchise Times** ,2006 **Developments** ,2009 *Internet Resources and Services for International Real Estate Information* Sheau-Yu J. Chao, 2001-02-28 You re investing in real estate relocating to a new state or maybe moving to a new country You go to the

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