

Polycom® CMA™ 4000/5000

Polycom® CMA™ Desktop



Positioning Statement

For distributed enterprises seeking to communicate using video from anywhere at any time, the Polycom CMA™ provides high scale, powerful management, and software-based video-clients that are as easy to use as instant messaging

Key Benefits

- **Expanded adoption** – Widespread video communication enabled via a common instant message-type interface
- **Reduced costs** – Maximized ROI through centralized video management and provisioning of existing infrastructure
- **Highly accessible** – Users can easily search and contact colleagues via integration with existing Microsoft Active Directory.
- **High quality experiences** – Bandwidth control and powerful gatekeeping functions enable policy applications to one or many users simultaneously
- **Multipoint conferencing** – Enables users to participate in bridge calls from anywhere and schedule conferences to RMX meeting rooms

Applications

Line of Business:

ROI – Expand the use of video communications and reduce travel costs

Business Growth – Enable workers to communicate better with colleagues and management

Employee Retention – Improve work-life balance for more employees

IT Department:

Large Organizations – Desktop deployment needs for green initiatives, inter-office communications, and remote workers

Education/Training – Distance learning, self-study, certification

Medical – Center of Excellence support to rural medical facilities, enable specialists services

Sales & Marketing – Product updates, sales rep training, promotions, reseller updates, daily communications to corporate headquarters

Qualifying Questions

Line of Business:

What are your goals for reducing operating costs using communication technologies?

How are you increasing the efficiency of your remote work force?

How do you integrate newly acquired companies?

IT Department:

How do you currently manage your video endpoints?

What are your plans for high-scale deployment of visual communication?

How do you communicate with mobile workers?

How often do you utilize multipoint video conferences?

How do you manage and control bandwidth?

Polycom Cma 5000 Admin Guide

Puja Mehta



Polycom Cma 5000 Admin Guide:

Polycom Cma 5000 Admin Guide Book Review: Unveiling the Power of Words

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