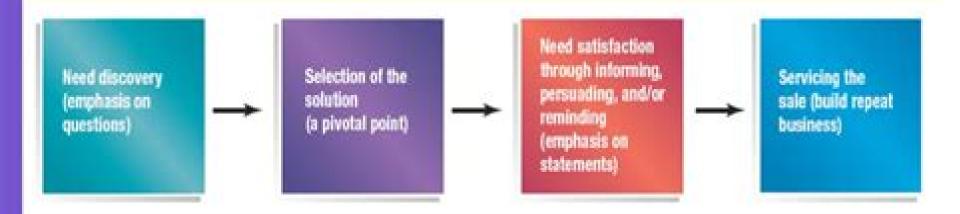
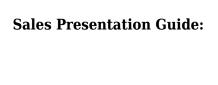
# Four-Part Consultative Sales Presentation Guide

FIGURE 11.3



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