#### FOUR CORE COMPTENCIES FOR LEADERS

#### Diagnose

Understand the situation that needs to change.

#### Adapt

Adjust your behavior in response to the contingencies of the situation.

#### Communicate

Interact with others in a manner they can understand and accept in relationship to their readiness level.

#### Advance

Manage the movement through influencing behaviors.

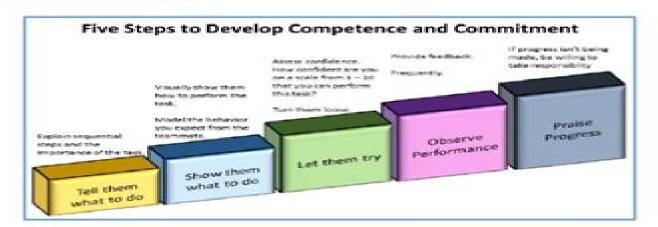
#### Using Situational Leadership

Be aware of putting all your focus into results. While results are important, your people should be your number one area of focus. "Ken Blanchard.

If you take care of your people, your people will take care of your customers and your business will take care of itself. ~ J.W. Marriott

#### Performance Readiness Level

R1 Unable Insecure Unwilling	Confused, unclear, afraid of failure Defensive, intense frustration
R2 Unable Confident Willing	Fast verbal pace, seeks clarity Listens carefully, quick to act Preoccupied with outcomes vs increments
R3 Able Insecure Unwilling	Questions own ability; focus on potential problems Hesitant or resistant
R4 Able Confident Willing	Keeps you informed of progress  Makes efficient use of resources  Responsive to suggestions



# **One Minute Manager Facilitators Guide**

**Morgan Jones** 

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Management Training Video Collection Peninsula Library System, 1993

The GP Trainer's Handbook Paul Middleton, Maurice Price, 2021-08-13 The ten years since the First Edition of this book have witnessed revolutionary changes in GP training appraisal the new MRCGP exam and competence based assessments to name but three Greater availability of information has also transformed the social context of General Practice as a profession Despite this the one to one relationship between trainer and trainee remains the lynchpin of GP education and this manual s key principle that GP trainers are the key source of expertise in this field and that their experiences and ideas are a vital and still underused resource is as important as ever This new edition fully revised and updated to reflect the latest changes in both GP training and the profession remains an essential comprehensive manual of useful advice for GP trainers written by their peers Outlining educational methods training philosophies and reflections from practitioners experienced in the entire spectrum of GP education it provides a toolbox of resources to cover the practicalities of training including e portfolios teaching consultation skills and numerous tips and tricks It is now augmented with an array of supporting online material that includes checklists forms and evaluation tools This book is vital reading for GP tutors and GP trainers as well as those considering such roles and for all those who manage and oversee the training of GP registrars The Complete Idiot's Guide to Five-minute Managing Richard Haasnoot, 1999 An indispensable companion for any manager new or experienced this guide features five minute or under responses to such contemporary management problems as hiring and firing promotions delegating giving and taking criticism negotiating office politics and more The HBR Essential 20-Minute Manager Collection (5 Books) (HBR 20-Minute Manager Series) Harvard Business Review, 2017-11-07 Whether you re starting out in your career or just want a refresher on the fundamentals the HBR Essential 20 Minute Manager Collection gives you a hand picked selection of concise practical primers on the professional skills you need to master most This specially priced five volume set includes Getting Work Done Managing Time Presentations Running Meetings Difficult Conversations You ll learn how to Prioritize your work Determine the right time to work on each task and avoid distractions Deliver presentations that persuade Plan ahead to set your meetings up for success Navigate conflict while making sure all voices are heard Address difficult situations without the drama Don t have much time Get up to speed fast on the most

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