#### (Subjective Type Questions)

Answer any 3 out of the given 5 questions on Employability Skills.  $3 \times 2 = 6$ Answer each question in 20-30 words.

- Name all the elements of communication represented by a figure.
- 7. List any two Stress Management Techniques.
- 8. What is the function of the ENTER key?
- 9. State four qualities of a successful entrepreneur,
- 10. What is meant by sustainable development ?

Answer any 4 out of the given 6 questions in 20-30 words each.  $4 \times 2 = 8$ 

- 11. Write a short note on the 4 Ps of Marketing.
- 12. 'Literacy is not an appropriate basis for segmenting a shoe brand.' What are the appropriate bases to segment a shoe brand in the market?'
- 13. What is meant by 'Qualifying'? On what basis are the prospects assessed?
- 14. What do you mean by Concealed objections?
- 15. How does a salesperson acts as an image builder for the company?
- 16. List two negotiation skills required by a salesperson.

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# **Sales Nexam Question Paper**

**N Noddings** 

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Unveiling the Magic of Words: A Review of "Sales Nexam Question Paper"

In a world defined by information and interconnectivity, the enchanting power of words has acquired unparalleled significance. Their power to kindle emotions, provoke contemplation, and ignite transformative change is really aweinspiring. Enter the realm of "Sales Nexam Question Paper," a mesmerizing literary masterpiece penned by a distinguished author, guiding readers on a profound journey to unravel the secrets and potential hidden within every word. In this critique, we shall delve into the book is central themes, examine its distinctive writing style, and assess its profound impact on the souls of its readers.

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