Regional Manager Job Description

Our innovative and growing company is looking for a regional manager. If you are looking for an exciting place to work, please take a look at the list of qualifications below.

Responsibilities for regional manager

- Leading, directing, evaluating, and developing the organization's sales force to achieve established sales and profit goal
- · Setting and achieving regional sales target and other KPIs
- Regional Marketing Campaign, Application support management, Execution of Strategic Initiatives and Strategic Accounts Management
- Implements region marketing plan in order to achieve annual performance and market share objectives
- Work consistently toward securing sales
- Maintain business in line with Industry Group financial goals by managing job budgets and costs associated to area of direct responsibility
- Assesses business opportunities both qualitatively and quantitatively, evaluating fit, and helping develop complete business plan to new Service Provider partners
- · Handles client escalations and provides in-field conflict resolution
- Develops plans and strategies for new Service Provider Consultants when opening new territories and regions
- Develops and maintains new and ongoing business relationships

Qualifications for regional manager

- · 5+ years' experience in a related position within the high tech industry
- Some interstate and overseas travel may be required for this role
- Bachelor degree or above in Business Administration, Human Resources and the other related field
- More than 6 years working experience in HR, experience in manufacturing sector is highly preferred
- Must have a Bachelor's degree or a minimum of 10 years of multi-unit retail experience
- Coordinate and execute agreements of Sponsor contracts and advertisements

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United States. Congress. House.
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Affairs. Subcommittee on National
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Area Wage Survey, 1994 Immigration and Naturalization Service Management Issues United States. Congress.

House. Committee on the Judiciary. Subcommittee on International Law, Immigration, and Refugees, 1991 Postal

Services and Working Conditions (Blaine, MN) United States. Congress. House. Committee on Post Office and Civil Service. Subcommittee on Postal Operations and Services, 1984 Alpine Lakes Area Management Act United States.

Congress. House. Committee on Interior and Insular Affairs. Subcommittee on National Parks and Recreation, 1976

Catalog Food and Nutrition Information Center (U.S.), 1974 Profile, 1989

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