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Mike Jess

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develop counterintuitive even contrarian strategic service visions. These companies define their service concept in terms of results achieved for customers rather than services performed They target market segments by focusing on psychographics how customers think and behave instead of demographics And instead of viewing a service delivery system as a facility where the service is produced and sold breakthrough firms see it as an opportunity to enhance the quality of the service These profound differences in thought and action have brought spectacular results For managers who wish to set the pace in their service industries Service Breakthroughs is essential reading Renewing the Will to Work [reprint No. 21168] Harvard Business Review, 1970 Renewing the Will to Work: a Harvard Business Review Reprint Series HARVARD **BUSINESS REVIEW.,197?** Personnel and Promotion at Harvard Harvard University, 1939 Hoy & Company Harvard University. Harvard Business School, 1968 Taking Care of Yourself (HBR Working Parents Series) Harvard Business Review, 2020-12-08 Don't let your own needs fall by the wayside Take the kids to school and get to work by nine o clock Plan your child's birthday party while eating lunch Reschedule your dentist appointment Draft a report for your boss then rush to pick up your children and start the nighttime routine Send a few more emails before going to bed When in your day did you take time for yourself Too many working parents focus solely on those around them completely losing sight of what they need themselves But neglecting your own needs and wants can prevent you from being healthy productive and happy Taking Care of Yourself provides expert advice to help you identify what you value most out of your work and home life make choices that align with those values and manage the emotions that come with them You ll learn to Prioritize the areas of your life that are most important to you and let go of what s not Cope with the sacrifices you re making both at work and at home Deal with the feelings that come with being a working parent including guilt Carve out time for your mental health and your physical well being Communicate your needs and expectations with your boss and your family Feel more present both at work and at home The HBR Working Parents Series supports readers as they anticipate challenges learn how to advocate for themselves more effectively juggle their impossible schedules and find fulfillment at home and at work From classic issues such as work life balance and making time for yourself to thorny challenges such as managing an urgent family crisis and the impact of parenting on your career this series features the practical tips strategies and research you need to be and feel more effective at home and at work Whether you re up with a newborn or touring universities with your teen we ve got what you need to make working parenthood work for you Understanding Context Harvard University, Harvard Business School, 1991

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